



REAL FLORIDA • REAL CLOSE

**POOL CONTRACT NO. 25-754B**

For

**ROAD RESURFACING AND RELATED SERVICES**

LAKE COUNTY, FLORIDA, a political subdivision of the State of Florida, through its Board of County Commissioners (hereinafter "County") does hereby accept, with noted modifications, if any, the bid of **Estep Construction, Inc.** (hereinafter "Contractor") to supply **Road Resurfacing and Related Services** to the County pursuant to County Bid number 25-754 with any included addenda (hereinafter "Bid"), with an opening date of 12/16/2025, and Contractor's Bid response dated 12/16/2025, thereto with all County Bid provisions governing.

A copy of the Contractor's signed Bid is attached hereto and incorporated herein, thus making it a part of this Contract except that any items not awarded have been struck through. The attachments noted below are attached hereto and are part of this Contract.

**ATTACHMENTS:**

Attachment 1 – Submittal Form with General Terms & Conditions acceptance signed by Contractor

Attachment 2 – Pricing Sheet

Attachment 3 – Affidavit Form

Addendum(a) 1

Exhibit A – Scope of Work

Exhibit B – Insurance Requirements

Exhibit C – General Terms & Conditions v.5.6.21

Exhibit D – Public Works Road Operations Terms & Conditions

Exhibit E – FHWA-1273

Exhibit F – Performance/Payment Bonds

Exhibit G – intentionally excluded

Exhibit H – Asphalt Millings Site Map

No financial obligation under this Contract shall accrue against the County until a specific purchase transaction is completed pursuant to the terms and conditions of this Contract.

The County's Procurement Services Director shall be the sole judge as to the fact of the fulfillment of this Contract, and upon any breach thereof, shall, at his option, declare this Contract terminated, and for any loss or damage by reason of such breach, whether this Contract is terminated or not, said Contractor and their surety for any required bond shall be liable.

**The Contract initial term is from 7/1/2026 through 6/30/2027** with the option for two subsequent two-year renewals. The County reserves the right to terminate this Contract immediately for cause and/or lack of funds and with thirty (30) day written notice for the convenience of the County. Renewals are contingent upon mutual written agreement.

Modifications to this Contract must be in writing signed by the County's Procurement Services Director.

LAKE COUNTY, FLORIDA

By: Ronald A. Falanga

Procurement Services Director

Date: 4/28/26

The undersigned hereby declares that ESTEP CONSTRUCTION, INC. has reviewed and accepts all specifications, terms, and conditions outlined in this Solicitation and affirms compliance with all legal requirements necessary to conduct business with the County, and to provide **ROAD RESURFACING AND RELATED SERVICES** specified. Submittals were advertised to be submitted by 3:00 P.M. Eastern time on the date indicated in the Solicitation or any subsequent addenda. Furthermore, the undersigned confirms they are duly authorized to execute this document, as well as any related contracts or transactions resulting from the award of this Solicitation.

### 1.0 TERM OF CONTRACT

Contract will be awarded for an initial one (1) year term with the option for two (2) subsequent two (2) year renewals. Renewals are contingent upon mutual written agreement.

Contract will commence upon the first day of the next calendar month after approval by the authorized authority. The Contract shall remain in effect until completion of both the expressed and implied warranty periods. The County reserves the right to negotiate for additional services or items of a similar nature that were not known or anticipated at the time of solicitation.

### 2.0 PAYMENT

Contractor shall email County's using department an accurate invoice within 30 calendar days after delivery. Invoices shall reference: Lake County BCC purchase/task order, delivery date, delivery location, and corresponding packing slip or delivery ticket signed by a County representative at the time of acceptance. Failure to submit invoices in the prescribed manner will delay payment.

Payments will be tendered in accordance with the Florida Prompt Payment Act, Part VII, Chapter 218, Florida Statutes.

All pricing will be FOB Destination unless otherwise specified in this solicitation document. Pricing submitted will remain valid for a ninety (90) day period.

The County's preferred method for invoice payment is electronic remittance via virtual credit card (eCard) payments rather than paper checks. Contractors are encouraged to adopt this electronic payment option. The eCard system is designed to expedite payables and improve efficiency compared to paper check payments. This procedure aligns with the County's responsibilities and objectives, reflecting a commitment to leveraging technology to deliver greater value to taxpayers.

Vendor requests more information about accepting eCard for payment: NO

Vendor accepts MasterCard for payment: NO

### 3.0 CERTIFICATION REGARDING LAKE COUNTY TERMS AND CONDITIONS

I certify that I have reviewed the [General Terms and Conditions for Lake County Florida](#) and accept the Lake County General Terms and Conditions dated 5/6/21 as written including the Proprietary/Confidential Information section. YES

The Contractor hereby certifies that, pursuant to Section 287.135, Florida Statutes, it or its subcontractors are not listed on the Scrutinized Companies that Boycott Israel and are not participating in a boycott of Israel. The Contractor understands that pursuant to Section 287.135, Florida Statutes, the submission of a false certification may subject it to civil penalties, attorneys' fees, and costs. The Contractor further understands that any contract with the County for goods or services may be terminated at the option of the County if the Contractor is found to have submitted

a false certification or has been listed on the Scrutinized Companies that Boycott Israel list or is participating in a boycott of Israel.

For purchases of \$1 million or more:

By submitting a response to any solicitation, the Contractor hereby certifies that, pursuant to Section 287.135, Florida Statutes, it or its subcontractors are not listed on the Scrutinized Companies with activities in the Iran Petroleum Energy Sector List, or the Scrutinized Companies with Activities in Sudan List, are not listed on the Scrutinized Companies that Boycott Israel and are not participating in a boycott of Israel, and are not engaged in business operations in Cuba or Syria. The Contractor understands that pursuant to Section 287.135, Florida Statutes, the submission of a false certification may subject it to civil penalties, attorneys' fees, and costs. The Contractor further understands that any contract with the County for goods or services of \$1 million or more may be terminated at the option of the County if the Contractor is found to have submitted a false certification or it or its subcontractors have been listed on the Scrutinized Companies with activities in the Iran Petroleum Energy Sector List or the Scrutinized Companies with Activities in Sudan List, is listed on the Scrutinized Companies that Boycott Israel list or is participating in a boycott of Israel, or is engaged in business operations in Cuba or Syria.

Failure to acknowledge may result in Submittal being deemed non-responsive.

**4.0 CERTIFICATION REGARDING FELONY CONVICTION**

Has any officer, director, or an executive performing equivalent duties, of the bidding entity been convicted of a felony during the past ten (10) years? NO

**5.0 CONFLICT OF INTEREST DISCLOSURE CERTIFICATION**

Except as listed below, no employee, officer, or agent of the firm has any conflicts of interest, real or apparent, due to ownership, other clients, contracts, or interests associated with this project; and, this Submittal is made without prior understanding, agreement, or connection with any corporation, firm, or person submitting a proposal for the same services, and is in all respects fair and without collusion or fraud. ESTEP CONSTRUCTION, INC.

**6.0 CERTIFICATION REGARDING BACKGROUND CHECKS**

Under any County Contract involving Contractor or subcontractor personnel working in proximity to minors, the Vendor hereby confirms that all such personnel will have successfully completed an initial Certified Background Check, as well as subsequent annual checks, conducted by Contractor at no additional cost to County. The Vendor agrees to comply fully with all applicable Florida Statutes governing background investigations. The County reserves the right to request and review any related records, with or without cause, and to require the immediate replacement of any Contractor employee found to be in violation of these requirements. Furthermore, the Contractor shall indemnify and hold the County harmless from any liability arising from the actions of such personnel. Additional requirements may apply as specified within any particular contract award. YES

**7.0 DISADVANTAGED BUSINESS ENTERPRISE PROGRAM**

The County does not set specific goals for minority set-asides; however, participation by both minority and non-minority qualified firms is strongly encouraged. If your firm is classified as a minority-owned business or holds certification from the State of Florida, Office of Supplier Diversity, (OSD) as a Certified Minority Business Enterprise (CMBE), please indicate the appropriate classification(s) not applicable not applicable

and enter OSD Certification Number Click or tap here to enter text.

and enter effective date Click or tap to enter a date. to date Click or tap to enter a date.

### 8.0 ANTITRUST VIOLATOR VENDOR LISTS

A person or affiliated entity listed on the antitrust violator vendor list due to a conviction or civil liability for an antitrust violation is prohibited from submitting bids, proposals, or responses for any new contracts to provide goods or services to a public entity. This restriction also applies to new contracts involving the construction or repair of a public building or public works, new leases of real property to a public entity, and includes being awarded or performing work as a contractor, supplier, subcontractor, or consultant under any such new contract. Furthermore, such persons or affiliates are barred from transacting any new business with a public entity.

### 9.0 FEDERAL FUNDING REQUIREMENT

9.1. A federally funded project expected to equal or exceed \$25,000 or a contract award at any tier for a federally required audit (irrespective of the contract amount) must not be made to parties listed on the government-wide exclusions in the System for Award Management (SAM), in accordance with the OMB guidelines at 2 C.F.R. part 180. The Excluded Parties List System in SAM contains the names of parties debarred, suspended, or otherwise excluded by agencies, as well as parties declared ineligible under statutory or regulatory authority other than Executive Order 12549.

Recipients, contractors, and subcontractors (at any level) that enter into covered transactions are required to verify that the entity (as well as its principals and affiliates) with which they propose to contract or subcontract is not excluded or disqualified. This is done by: (a) checking the SAM exclusions; (b) collecting a certification from that person; or (c) adding a clause or condition to the contract or subcontract.

Registration or search can be conducted here: [SAM Directory and Registration website](#)

9.2. REQUIRED for this project – The System for Award Management (SAM.gov) Unique Entity ID [SAM.gov | Home](#): U3TCQYMJ4SQ6

### 10.0 LOCAL VENDOR PREFERENCE – N/A

### 11.0 GENERAL VENDOR INFORMATION

Firm Name: ESTEP CONSTRUCTION, INC.

Street Address: 1144 OCOEE-APOPKA RD.

City: APOPKA State and ZIP Code: FL 32703

Mailing Address (if different): PO BOX 929, APOPKA, FL 32704

Telephone: 407-410-1729

Purchase Order Email Address: [jeff@estepconstruction.com](mailto:jeff@estepconstruction.com)

Federal Identification Number / TIN: 59-3339339

### 12.0 SUBMITTAL SIGNATURE

I hereby certify the information provided in this Submittal is true and accurate. I acknowledge that my electronic signature carries the same legal effect as a signature made under oath. I affirm that I am an authorized representative of the Vendor and have full authority to execute this Submittal on the Vendor's behalf. On behalf of myself and the Vendor, I acknowledge and agree to comply with all terms and conditions set forth in this Solicitation, including any attachments, exhibits, or addenda.

Name of Legal Representative Submitting this Proposal: *JEFFREY R. ESTEP*



Date: 12/16/2025

Print Name: JEFFREY R. ESTEP

Title: PRESIDENT

Primary E-mail Address: jeff@estepconstruction.com

Secondary E-mail Address: jeff@estepconstruction.com

The individual signing this Submittal affirms that the facts stated herein are true and that the response to this Solicitation has been submitted on behalf of the aforementioned Vendor.

*[The remainder of this page is intentionally blank]*

<b>ESTEP CONSTRUCTION, INC.</b>				
<b>BID ITEMS</b>	<b>UNIT</b>	<b>ESTIMATED QUANTITY</b>	<b>UNIT COST</b>	<b>ESTIMATED TOTAL COST</b>
<b>Asphaltic Concrete Type</b>				
0.75" FC 5 Asphaltic Concrete < 12,000 SY	SY	5,000	\$ 17.00	\$ 85,000.00
0.75" SP 9.5 Asphaltic Concrete < 12,000 SY	SY	1,000	\$ 16.60	\$ 16,600.00
0.75" SP 9.5 Asphaltic Concrete > 12,000 SY	SY	20,000	\$ 8.40	\$ 168,000.00
1" SP 9.5 Asphaltic Concrete < 12,000 SY	SY	5,000	\$ 10.54	\$ 52,700.00
1" SP 9.5 Asphaltic Concrete > 12,000 SY	SY	250,000	\$ 9.51	\$ 2,377,500.00
1" FC 9.5 Asphaltic Concrete < 12,000 SY	SY	5,000	\$ 14.61	\$ 73,050.00
1" FC 9.5 Asphaltic Concrete > 12,000 SY	SY	20,000	\$ 13.95	\$ 279,000.00
1.5" SP 12.5 Asphaltic Concrete < 12,000 SY	SY	5,000	\$ 16.96	\$ 84,800.00
1.5" SP 12.5 Asphaltic Concrete > 12,000 SY	SY	20,000	\$ 14.77	\$ 295,400.00
1.5" FC 12.5 Asphaltic Concrete < 12,000 SY	SY	5,000	\$ 20.27	\$ 101,350.00
1.5" FC 12.5 Asphaltic Concrete > 12,000 SY	SY	5,000	\$ 20.27	\$ 101,350.00
1.5" FC 12.5 (76-22) Asphaltic Concrete < 12,000 SY	SY	5,000	\$ 21.86	\$ 109,300.00
1.5" FC 12.5 (76-22) Asphaltic Concrete > 12,000 SY	SY	250,000	\$ 18.98	\$ 4,745,000.00
0.50" Leveling Course	SY	10,000	\$ 5.73	\$ 57,300.00
6" SP 12.5 Asphaltic Concrete (Base Repair)	SY	2,000	\$ 62.84	\$ 125,680.00
<b>Average Unit Cost Per SY / Estimated Total Cost for Asphalt:</b>			<b>\$ 18.15</b>	<b>\$ 8,672,030.00</b>
<b>Asphalt Milling</b>				
1" Asphalt Milling	SY	25,000	\$ 2.44	\$ 61,000.00
1.5" Asphalt Milling	SY	250,000	\$ 2.44	\$ 610,000.00
0"- 2" Profile Correction Milling	SY	2,500	\$ 4.88	\$ 12,200.00
6" Asphalt Milling (Base Repair)	SY	2,000	\$ 6.10	\$ 12,200.00
<b>Average Unit Cost Per SY / Estimated Total Cost for Asphalt Milling:</b>			<b>\$ 3.97</b>	<b>\$ 695,400.00</b>
<b>Painted Pavement Markings</b>				
4" White	LF	10,000	\$ 0.24	\$ 2,400.00
4" Yellow	LF	10,000	\$ 0.24	\$ 2,400.00
6" White	LF	45,000	\$ 0.47	\$ 21,150.00
6" Yellow	LF	45,000	\$ 0.47	\$ 21,150.00
8" White	LF	10,000	\$ 0.88	\$ 8,800.00
8" Yellow	LF	5,000	\$ 0.88	\$ 4,400.00
12" White	LF	10,000	\$ 2.35	\$ 23,500.00
18" White	LF	5,000	\$ 4.11	\$ 20,550.00
18" Yellow	LF	5,000	\$ 4.11	\$ 20,550.00
24" White	LF	500	\$ 4.70	\$ 2,350.00
Symbol - Single Arrow	EA	500	\$ 58.75	\$ 29,375.00
Symbol - Combination Arrow	EA	200	\$ 94.00	\$ 18,800.00
Message - School w/bars	EA	50	\$ 117.50	\$ 5,875.00
Message - Railroad w/bars	EA	50	\$ 117.50	\$ 5,875.00
Message - Only	EA	100	\$ 58.75	\$ 5,875.00
Message - Merge	EA	100	\$ 58.75	\$ 5,875.00
Message - Stop	EA	25	\$ 58.75	\$ 1,468.75
Message - Bicycle Symbol	EA	200	\$ 17.63	\$ 3,526.00
Message - Misc 4 to 6 letters	EA	200	\$ 11.75	\$ 2,350.00
24" white stop bar up to 12'	<del>EA</del> LF	500	\$ 56.40	\$ 28,200.00
Special Emphasis Cross Walk 12" x 6' / 12' Lane	<del>EA</del> LF	100	\$ 129.25	\$ 12,925.00
Special Emphasis Cross Walk 12" x 10' / 12' Lane	<del>EA</del> LF	100	\$ 197.40	\$ 19,740.00
Raised Pavement Markings (RPM's)	EA	2,000	\$ 4.70	\$ 9,400.00

Misc				\$ -
Misc				\$ -
Misc				\$ -
<b>Painted Pavement Marking Averages / Estimated Total Cost:</b>			<b>\$ 43.46</b>	<b>\$ 276,534.75</b>

Thermoplastic Pavement Markings	UNIT	ESTIMATED QUANTITY	UNIT COST	ESTIMATED TOTAL COST
4" White	LF	10,000	\$ 0.71	\$ 7,100.00
4" Yellow	LF	10,000	\$ 0.71	\$ 7,100.00
6" White	LF	45,000	\$ 1.18	\$ 53,100.00
6" Yellow	LF	45,000	\$ 1.18	\$ 53,100.00
8" White	LF	10,000	\$ 1.47	\$ 14,700.00
8" Yellow	LF	5,000	\$ 1.47	\$ 7,350.00
12" White	LF	10,000	\$ 4.11	\$ 41,100.00
18" White	LF	5,000	\$ 6.46	\$ 32,300.00
18" Yellow	LF	5,000	\$ 6.46	\$ 32,300.00
24" White	LF	500	\$ 8.81	\$ 4,405.00
Symbol - Single Arrow	EA	500	\$ 117.50	\$ 58,750.00
Symbol - Combination Arrow	EA	200	\$ 205.63	\$ 41,126.00
Message - School w/bars	EA	50	\$ 528.75	\$ 26,437.50
Message - Railroad w/bars	EA	50	\$ 528.75	\$ 26,437.50
Message - Only	EA	100	\$ 176.25	\$ 17,625.00
Message - Merge	EA	100	\$ 205.63	\$ 20,563.00
Message - Stop	EA	25	\$ 176.25	\$ 4,406.25
Message - Bicycle Symbol	EA	200	\$ 381.88	\$ 76,376.00
Message - Misc 4 to 6 letters	EA	200	\$ 35.25	\$ 7,050.00
24" white stop bar up to 12'	<del>EA</del> LF	500	\$ 112.80	\$ 56,400.00
Special Emphasis Cross Walk 12" x 6' / 12' Lane	<del>EA</del> LF	100	\$ 258.50	\$ 25,850.00
Special Emphasis Cross Walk 12" x 10' / 12' Lane	<del>EA</del> LF	100	\$ 364.25	\$ 36,425.00
Raised Pavement Markings (RPM's)	EA	2,000	\$ 4.70	\$ 9,400.00
Misc				\$ -
Misc				\$ -
Misc				\$ -
<b>Thermoplastic Pavement Marking Averages / Estimated Total Cost:</b>			<b>\$ 136.03</b>	<b>\$ 659,401.25</b>

Miscellaneous Items	UNIT	ESTIMATED QUANTITY	UNIT COST	ESTIMATED TOTAL COST
Portable Changeable Message Sign*	*	100	\$ 125.00	\$ 12,500.00
Asphalt Millings Hauled by Contractor**	CY	1000	\$ 36.19	\$ 36,190.00
Low Volume Mobilization Charge - Total Project				
Order Form Below 12,000 SY	EA	1.00	\$ 5,405.00	\$ 5,405.00
Misc				\$ -

\*Portable Changeable Message Sign - per sign, per day.

**Misc. Total Cost: \$ 54,095.00**

\*\*Asphalt Millings Hauled by Contractor not to exceed 25 miles from project location.

**Above Quantities are estimates for bid purposes and are in no way a guarantee of work.**

**TOTAL BID AMOUNT: \$ 10,357,461.00**



**AFFIDAVIT OF COMPLIANCE WITH §§ 287.138, 288.0071, AND 787.06, FLA. STAT.  
CONTRACTING WITH AND PROVIDING ECONOMIC INCENTIVES TO FOREIGN ENTITIES  
OF CONCERN, AND COMPLIANCE WITH ANTI-HUMAN TRAFFICKING LAWS**

Before me, the undersigned authority, personally appeared (Name of affiant) JEFFREY R. ESTEP, who, after being firstduly sworn, deposes and says of his or her personal knowledge the following:

1. Affiant is the (Title) PRESIDENT of (Business Name) ESTEP CONSTRUCTION, INC. which is authorized to conduct business in the State of Florida, hereinafter called the "Business."
2. *Prohibition on Providing Personal Identifying Information to Foreign Entities of Concern:* I affirm that Business is not owned by a foreign country of concern, a does a foreign country of concern does not have a controlling interest in Business, and that Business is not organized under the laws of nor does it have its principal place of business in a foreign country of concern, as defined in Section 287.138, Florida Statutes.
3. *Prohibition on Providing Economic Incentives to Foreign Entities of Concern:* I affirm that Business is not a foreign entity, as defined in Section 288.0071, Florida Statutes.
4. *Compliance with Human Trafficking Laws:* I affirm that Business does not use coercion for labor or services as defined in Section 787.06, Florida Statutes, entitled "Human Trafficking."
5. Under penalties of perjury, I declare that I am duly authorized and empowered and have sufficient knowledge to execute and deliver this Affidavit and that I have read the foregoing Affidavit and the facts stated in it are true.

Signed and Delivered on the 16<sup>th</sup> day of DECEMBER, 2025.

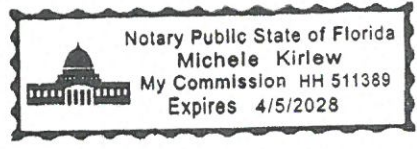
BY: [Signature]  
Signature of Affiant  
JEFFREY R. ESTEP  
Printed Name

STATE OF FLORIDA  
COUNTY OF ORANGE

Sworn to (or affirmed) and subscribed before me by means of  physical presence or  online notarization, this 16 day of DECEMBER, 2025, by JEFFREY R. ESTEP, who is  personally known to me or  has produced identification (type): N/A.

[Signature]  
(Notary Signature)

(SEAL)





Office of Procurement Services

P.O. Box 7800 • 315 W. Main St., Suite 416 • Tavares, FL 32778

**SOLICITATION: ROAD RESURFACING AND RELATED SERVICES**

12/04/25

Vendors are responsible for the receipt and acknowledgement of all solicitation addenda. Submit an electronically signed copy with solicitation submission. Failure to acknowledge an addendum may prevent the submission from being considered for award.

THIS ADDENDUM DOES NOT CHANGE THE DATE FOR RECEIPT OF PROPOSALS.

**QUESTIONS/RESPONSES**

Q1. Is a bid bond required? If so, what percentage?

A. No.

Q2. Will there be a Pre-Bid Meeting for this project?

A. Refer to the bid document, Section 4.0 Pre-Bid Conference

Q3. Will this contract be awarded to one contractor or multiple contractors?

A. Refer to Exhibit A – Scope of Work, first sentence.

Q4. In the Lake County General Terms and Conditions, Price Redeterminations, it states that the contractor shall present documented increases in costs 30 days prior to the anniversary date of the contract, but any price redetermination shall be based on the applicable ECI or PPI, not the actual, documented price increases presented by the contractor, is this correct?

A. Because each project will be quoted using the RFQ system, price redeterminations will not apply to this contract. However, if an awarded project exceeds 90 days, adjustments may be requested and would be calculated using FDOT Bituminous & Fuel adjustments.

Q5. In the bid, there are 2 FC-12.5 Friction Course items that are specified as PG76-22 while other Friction Course items, FC-5, FC-9.5 and FC-12.5, are not designated as PG76-22. If these are not polymer modified and are acceptable to have a non-polymer liquid, can the RAP content be increased to the Lake County acceptable maximum?

A. Yes.

Q6. Will the contractor be responsible for maintaining the stockpile at any of the 3 Lake County milling stockpile sites?

A. No. Refer Exhibit A – Scope of Work, Sections 5.5.7 through 5.5.9.

**ADDITIONAL INFORMATION**

N/A

ACKNOWLEDGEMENT

Firm Name: ESTEP CONSTRUCTION, INC.

I hereby certify that my electronic signature has the same legal effect as if made under oath; that I am an authorized representative of this vendor and/or empowered to execute this submittal on behalf of the vendor.

Signature of Legal Representative Submitting this Bid:  Click or tap here to enter text.

Date: 12/16/2025

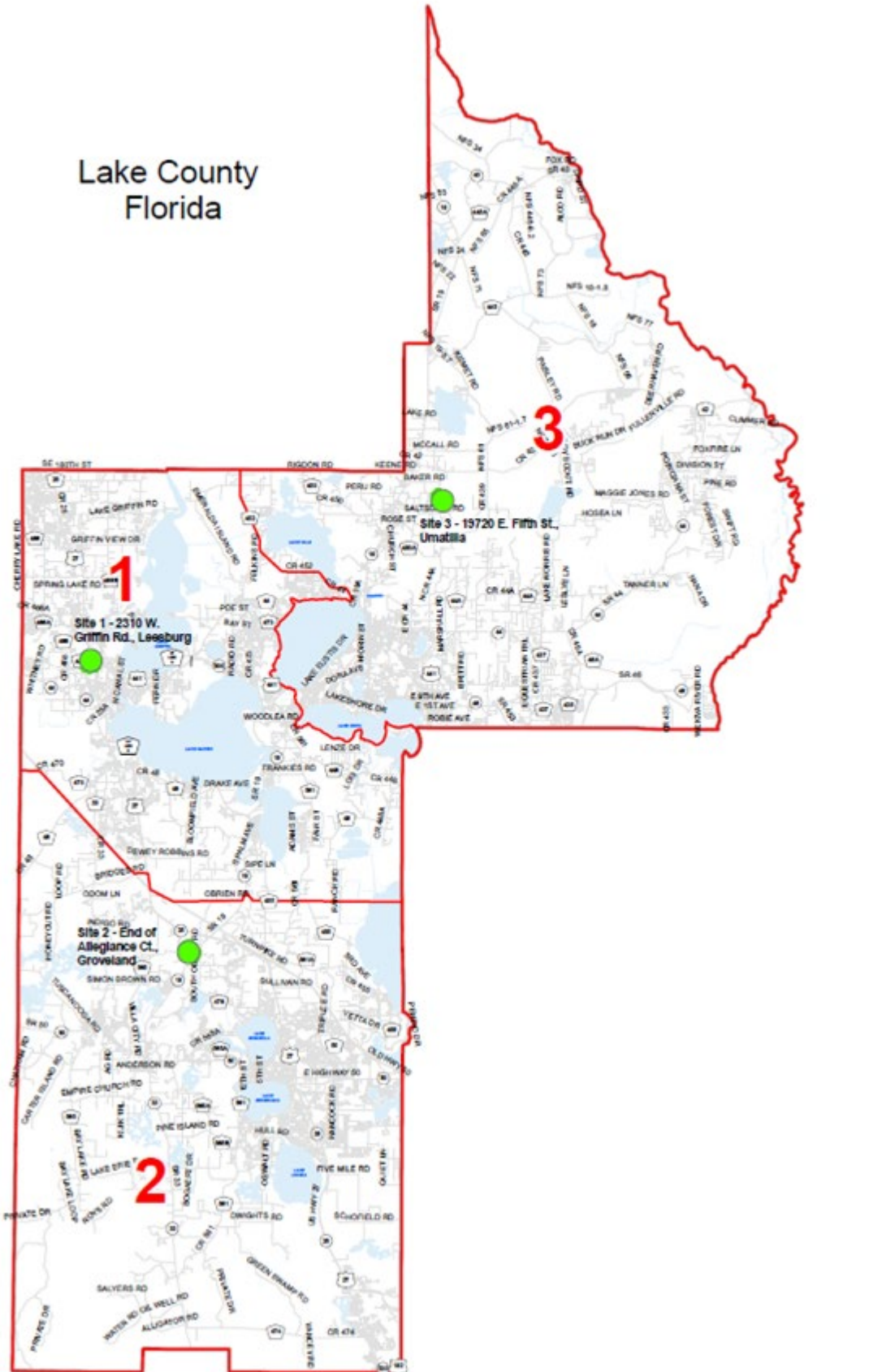
Print Name: JEFFREY R. ESTEP

Title: PRESIDENT

Primary E-mail Address: jeff@estepconstruction.com

Secondary E-mail Address: jeff@estepconstruction.com

Lake County  
Florida



Due to file size:

**FOR EXHIBITS AND  
OTHER  
ATTACHMENTS,  
CONTACT  
PROCUREMENT  
DEPARTMENT**