

25-706

Florida Sheriff's Association Contract

FSA24-VEL32.0 / Pursuit, Administrative, & Other Vehicles

Effective: 10/1/2024 thru 9/30/2025

[FSA Cooperative Purchasing Program \(flsheriffs.org\)](https://flsheriffs.org)

Follow the purchasing instructions and remember to send a copy of your purchase order the FSA Cooperative Purchasing Program at **COOP@FISheriffs.org**.

**BOARD OF COUNTY COMMISSIONERS
LAKE COUNTY, FLORIDA
OFFICE OF THE COUNTY MANAGER
AGENDA ITEM COVER SHEET**

DATE: 02/07/2023

TO: Jennifer Barker, County Manager

THRU:

Joseph Blackwell, Office Of Fleet Management Director

Ron Falanga, Office Of Procurement Services Director

BY: Gretchen Bechtel, Contracting Officer II

SUBJECT: Florida Sheriffs Association Contracts for Heavy Equipment/Trucks and Other Vehicles

MEETING DATE: 3/14/2023

ITEM TYPE: Consent Item

ITEM ID: 21731

RECOMMENDATION/REQUIRED ACTION: Approve

Recommend approval:

1. To utilize Florida Sheriffs Association Contract FSA20-EQU18.0 Heavy Equipment, Contract FSA22-VEH20.0 Heavy Trucks and Buses, and Contract FSA22-VEL30 Pursuit, Administrative and Other Vehicles and all successor contracts for as-needed purchases approved in the annual budget process; and
2. To authorize the Office of Procurement Services to execute all supporting documentation.

The estimated annual fiscal impact cannot be determined at this time. Annual expenditures will not exceed available funding in the fiscal year budget.

BACKGROUND SUMMARY: The Office of Procurement Services, in coordination with the Office of Fleet Management and the Public Works Department, recommend approval to utilize Florida Sheriffs Association (FSA) contracts FSA20-EQU18.0 - Heavy Equipment, FSA22-VEH-20.0 - Heavy Trucks and Buses, and FSA22-VEL30.0 - Pursuit, Administrative and Other Vehicles and all successor contracts for the purchase of heavy equipment, heavy trucks, and other motorized vehicles as approved in the using department's annual budget process. Approval to utilize these contracts allows the County to combat motorized vehicle shortages with swift procurement abilities using aggressive pricing from the FSA contracts.

The Florida Sheriff's Association has awarded the listed term contracts to various vendors throughout Florida. These contracts are based on large volume quantities and offer lower pricing than can be realized through regular avenues. Market conditions for vehicle and equipment commodities continue to be volatile, making it increasingly difficult to procure vehicles without instant approval for the purchase. All orders shall be placed utilizing the best valued contracts by the respective departments with market research being completed as appropriate and within the department's annual budget.

2022 fiscal year expenditures for each contract:

Heavy Equipment \$169,154 (expenditure),

Heavy Trucks and Buses \$294,693 (expenditure),

Pursuit, Administrative and Other Vehicles \$0. (expenditure)

Fiscal Impact:

Account No.:

Advertised Date:

Paper:

Attachments:

1.	Contract FSA20-EQU18.0_Heavy Equipment_Amend FSA_Terms__Conditions (1)
2.	Contract FSA20-EQU18.0_Heavy Equipment_CPP_Heavy_Equipment_Contract_Amendment
3.	Contract FSA22-VEL30.0_Pursuit Vehicle__Heavy_Trucks_22-24_v.12

STAFF APPROVALS AND DATES:

Gretchen Bechtel	Created/Initiated - 2/7/2023
Ron Falanga	Approved - 2/9/2023
Sandy Beckett	Approved - 2/9/2023
Kerri Andrews	Approved - 2/9/2023
Roberto Rodriguez	Approved - 2/14/2023
Joseph Blackwell	Approved - 2/15/2023
David Eichinger	Approved - 2/15/2023
Fred Schneider	Approved - 2/15/2023
Allison Teslia	Approved - 2/15/2023
Melanie Marsh	Approved - 3/3/2023
Jennifer Barker	Approved - 3/3/2023
Misty Spahn	Final Approval - 3/7/2023

ACTION TAKEN BY BOARD:

Action: New

Continued/Deferred Until:

Other:

FSA Cooperative Purchasing Program



FSA24-VEL32.0: Pursuit, Administrative, & Other Vehicles Contract Packet



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FLORIDA SHERIFFS ASSOCIATION

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NOTICE OF FINAL AWARD CONTRACT FSA24-VEL32.0 Pursuit, Administrative, and Other Vehicles

Date: October 1, 2024

To: All Prospective Bidders and Purchasers

From: Steve Casey, Executive Director
Sarrah Glassner, Deputy Executive Director of Administration
Hugh Oliver, Director of the Cooperative Purchasing Program

Re: Contract Number FSA24-VEL32.0 Pursuit, Administrative, and Other Vehicles: Contract Awards

We are pleased to announce that the Florida Sheriffs Association (FSA) has successfully completed its latest nationwide cooperative bid for Pursuit, Administrative, and Other Vehicles. This contract is in effect beginning October 1, 2024, through September 30, 2025.

This notification is for the Florida Sheriffs Association (FSA), Cooperative Purchasing Program (CPP) Intent to Award for contract FSA24-VEL32.0 Pursuit, Administrative, and Other Vehicles. All bids were received in a timely manner, reviewed, and evaluated by the FSA and its Fleet Advisory Committee.

The contract specifications include:

- Administrative Sedans
- Cab and Chassis Trucks: 1 Ton (DRW) 4x2
- Cab and Chassis Trucks: 1 Ton (DRW) 4x4
- Cab and Chassis Trucks: 15,000 lbs. GVWR (DRW) 4x2
- Cab and Chassis Trucks: 15,000 lbs. GVWR (DRW) 4x4
- Cargo & Passenger Vans Medium/High Roof
- Cargo & Passenger Vans Standard/Low Roof
- Electric & Plug-In Hybrid Electric Vehicles: Administrative Sedans & Vans
- Electric & Plug-In Hybrid Electric Vehicles: Pickup Trucks & Utility Vehicles
- Electric Bikes & Transporters
- Pickup Trucks – 4x2

- Pickup Trucks – 4x4
- Pursuit Rated & Pursuit Hybrid Vehicles
- Special Service Vehicles
- Utility & Hybrid Utility Vehicles – 4x2
- Utility & Hybrid Utility Vehicles – 4x4 and AWD

The competitive process for this award began in January 2024, when the FSA Fleet Advisory Committee, bidders, and stakeholders provided input regarding automotive and equipment procurement needs. Specifications were developed based on prior years activity, and new additions were included based on feedback from the FSA Committee, bidders, and stakeholders.

Advertisements of the Invitation to Bid (ITB) were placed on the FSA website on April 1, 2024, and within the Florida Administrative Register on April 1, 2024, and May 1, 2024.

From the ITB, thirty-two bidders completed the pre-bid process. Of these respondents, twenty-six submitted bids. Nineteen responsive bidders were awarded after bids were evaluated by the FSA Fleet Advisory Committee and FSA staff.

The Florida Sheriffs Association Cooperative Purchasing Program has followed the Contract Terms and Conditions to procure this contract.

Contract prices are extended and guaranteed to any local government or political subdivision of the state, public educational institutions, other public agencies or authorities with the State of Florida, and other entities approved by the manufacturer to participate in this contract.

Out-of-state sales are permitted under this contract. All purchasers are bound by their local governing purchasing ordinances, rules, and regulations.

All awarded vendors are governed by their manufacturer agreements and the Contract Terms and Conditions.

List of Intended Awards in Alphabetical Order:

1. Bachrodt FT, LLC. DBA Palmetto Ford of Miami
2. Bozard Ford
3. Carl Black of Orlando, LLC.
4. Duval Ford, LLC.
5. ETR, LLC.
6. Florida Transportation Systems, Inc.
7. Garber Ford, Inc.
8. Garber Chevrolet Buick GMC, Inc.
9. Garber Chrysler Dodge Truck, Inc.
10. Matheny Fire & Emergency
11. Recon Power Bikes
12. SAG Cocoa, LLC.
13. Seminole Toyota

14. Step One Automotive DBA Kia Ft. Walton Beach
15. Tampa Truck Center
16. Terry Taylor's DeLand Nissan, Inc.
17. Tesla
18. Treaty Oak Outdoors, LLC.
19. Woody Folsom of Douglas, Inc.

The final award page document for all awarded bid items is attached.