

Bid Tabulation
 Solicitation 25-921
 HVAC Preventative Maintenance and Repair Services
 Bid Opening Date: October 2, 2025
 Contracting Officer: Bill Ponko, CPPO, CPPB

County Personnel have recommended to keep the requested repair and maintenance services under the same contract

	Apple A.C. & Heating 13511 Granville Avenue Clermont, FL 34711	E.R.Reeves Corporation d/b/a All Seasons Air Conditioning 871 Cynthianna Circle Altamonte Springs, FL 32701	Hill York Service Co. LLC 3490 SW 30th Avenue Dania Beach, FL 33312	Kalos Services, Inc. 236 Hatteras Avenue Clermont, FL 34711
Preventative Maintenance Total Cost	\$75,335.00	\$77,935.00	\$338,449.09	\$136,805.00
Lead worker - regular business hours (8am to 5pm) - Cost per hour	\$90.00	\$95.00	\$150.00	\$120.00
Helper - regular business hours (8am to 5pm) - Cost per hour	\$90.00	\$75.00	\$115.00	\$75.00
Lead worker - after regular business hours - cost per hour	\$135.00	\$150.00	\$217.00	\$180.00
Helper - after regular business hours - cost per hour	\$135.00	\$95.00	\$165.00	\$112.50
Materials to be supplied at actual cost plus Contractor's mark-up percentage	15-30%	20%	20%	40%
Percentage of the rate is directly attributed to the cost of fuel?	8%	2%	3%	2%
Which does the firm use: Diesel fuel or Gasoline?	Gasoline	Gasoline	Gasoline	Gasoline
Percentage of the rate is directly attributed to the cost of wages?	40%	40%	60%	2%
Percentage of the rate is directly attributed to the cost of materials?	10%	10%	5%	2%

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	Mechancial Management, Inc. PO Box 435 Windermere, FL 34786	NASH Plumbing & Mechanical 5460 SE 133rd Place Bellevue, FL 34420	Pilar Services, Inc. 10200 NW 25 Street, Suite 202 Doral, FL 33172	QuesTec Mechanical 1899 Porter Lake Drive Sarasota, FL 34240
Preventative Maintenance Total Cost	71,600.00	\$72,780.00	\$68,810.00	\$105,055.00
Lead worker - regular business hours (8am to 5pm) - Cost per hour	N/A	\$95.00	N/A	\$117.00
Helper - regular business hours (8am to 5pm) - Cost per hour	N/A	\$95.00	N/A	N/A
Lead worker - after regular business hours - cost per hour	N/A	\$142.50	N/A	\$175.50
Helper - after regular business hours - cost per hour	N/A	\$142.50	N/A	N/A
Materials to be supplied at actual cost plus Contractor's mark-up percentage	N/A	15%	N/A	20%
Percentage of the rate is directly attributed to the cost of fuel	N/A	1.50%	N/A	5%
Which does the firm use: Diesel fuel or Gasoline?	N/A	Gasoline	N/A	Gasoline
Percentage of the rate is directly attributed to the cost of wages?	N/A	67%	N/A	60%
Percentage of the rate is directly attributed to the cost of materials?	N/A	2%	N/A	10%