



For  
**Pest Control for Lake County Facilities**

LAKE COUNTY, FLORIDA, a political subdivision of the State of Florida, through its Board of County Commissioners (hereinafter "County") does hereby accept, with noted modifications, if any, the bid of **Atkinson Pest Control, Inc., d/b/a Pestmaster of The Villages** (hereinafter "Contractor") to supply **pest control for County facilities** to the County pursuant to County Bid number 23-909 with any included addenda (hereinafter "Bid"), with an opening date of 12/1/2022, and Contractor's Bid response dated 11/10/2022, thereto with all County Bid provisions governing.

A copy of the Contractor's signed Bid is attached hereto and incorporated herein, thus making it a part of this Contract except that any items not awarded have been struck through. The attachments noted below (if any) are attached hereto and are also made a part of this Contract.

**ATTACHMENTS:**

Attachment 1 – Submittal Form with General Terms & Conditions acceptance signed by Contractor)

Attachment 2 – Pricing Sheet

Addenda 1 & 2

Exhibit A – Scope of Work

Exhibit B – Insurance Requirements

Exhibit C – [Lake County General Terms & Conditions version 5.6.21 \(lakecountyfl.gov\)](https://www.lakecountyfl.gov) electronically attached

No financial obligation under this Contract shall accrue against the County until a specific purchase transaction is completed pursuant to the terms and conditions of this Contract.

The County's Procurement Services Director shall be the sole judge as to the fact of the fulfillment of this Contract, and upon any breach thereof, shall, at his option, declare this Contract terminated, and for any loss or damage by reason of such breach, whether this Contract is terminated or not, said Contractor and their surety for any required bond shall be liable.

**This Contract is effective from 4/1/2022 through 3/31/2024**, except the County reserves the right to terminate this Contract immediately for cause and/or lack of funds and with thirty (30) day written notice for the convenience of the County. This Contract provides for two (2) two (2) year renewals at Lake County's sole option at the terms noted in the Bid.

Modifications to this Contract must be in writing signed by the County's Procurement Services Director.

Approved as to form and legality:

LAKE COUNTY, FLORIDA

  
\_\_\_\_\_  
Melanie Marsh, County Attorney

  
\_\_\_\_\_  
Jennifer Barker, County Manager

Date: 12/7/22

The undersigned hereby declares that: Atkinson Pest Control, Inc. dba Pestmaster of The Villages, has examined and accepts the specifications, terms, and conditions presented in this Solicitation, satisfies all legal requirements to do business with the County, and to furnish **Pest Control for Lake County Facilities** for which Submittals were advertised to be received no later than 3:00 P.M. Eastern time on the date stated in the solicitation or as noted in an addenda. Furthermore, the undersigned is duly authorized to execute this document and any contracts or other transactions required by award of this Solicitation.

**1.0 TERM OF CONTRACT**

The Contract will be awarded for an initial one (1) year term with the option for two (2) subsequent two (2) year renewals. Renewals are contingent upon mutual written agreement.

The Contract will commence upon the first day of the next calendar month after approval by the authorized authority. The Contract remains in effect until completion of the expressed and implied warranty periods. The County reserves the right to negotiate for additional services/items similar in nature not known at time of solicitation.

**2.0 INVOICING**

As stated in Exhibit D – Additional Terms and Conditions.

Vendor accepts MasterCard for payment: YES

**3.0 CERTIFICATION REGARDING LAKE COUNTY TERMS AND CONDITIONS:**

I certify that I have reviewed the [General Terms and Conditions for Lake County Florida](#) and accept the Lake County General Terms and Conditions dated 5/6/21 as written including the Proprietary/Confidential Information section. YES

Failure to acknowledge may result in Submittal being deemed non-responsive.

**4.0 CERTIFICATION REGARDING EXHIBIT D – ADDITIONAL TERMS AND CONDITIONS:**

I certify I have reviewed EXHIBIT D – ADDITIONAL TERMS AND CONDITIONS and accept as written.

YES

Failure to acknowledge may result in Submittal being deemed non-responsive.

**5.0 CERTIFICATION REGARDING FELONY CONVICTION:**

Has any officer, director, or an executive performing equivalent duties, of the bidding entity been convicted of a felony during the past ten (10) years? YES

**6.0 CONFLICT OF INTEREST DISCLOSURE CERTIFICATION:**

Except as listed below, no employee, officer, or agent of the firm has any conflicts of interest, real or apparent, due to ownership, other clients, contracts, or interests associated with this project; and, this Submittal is made without prior understanding, agreement, or connection with any corporation, firm, or person submitting a proposal for the same services, and is in all respects fair and without collusion or fraud. Duane Atkinson

**7.0 CERTIFICATION REGARDING BACKGROUND CHECKS:**

Under any County Contract that involves Contractor or subcontractor personnel working in proximity to minors, the Vendor hereby confirms that any personnel so employed will have successfully completed an initial, and subsequent annual, Certified Background Check, completed by the Contractor at no additional cost to the County. The County retains the right to request and review any associated records with or without cause, and to require replacement of any Contractor employee found in violation of this requirement. Contractor shall indemnify the County in full for any adverse act of any such personnel in this regard. Additional requirements may apply in this regard as included within any specific contract award. YES

**8.0 DISADVANTAGED BUSINESS ENTERPRISE PROGRAM**

The County does not establish specific goals for minority set-asides however, participation by minority and non-minority qualified firms is strongly encouraged. If the firm is a minority firm or has obtained certification by the State of Florida, Office of Supplier Diversity, (OSD) (CMBE), please indicate the appropriate classification(s) Choose an item. Choose an item.

and enter OSD Certification Number Click or tap here to enter text.

and enter effective date Click or tap to enter a date. to date Click or tap to enter a date.

**9.0 FEDERAL FUNDING REQUIREMENT:**

N/A

**10.0 RECIPROCAL VENDOR PREFERENCE:**

Vendors are advised the County has established, under Lake County Code, Chapter 2, Article VII, Sections 2-221 and 2-222; a process under which a local vendor preference program applied by another county may be applied in a reciprocal manner within Lake County. The following information is needed to support application of the Code:

A. Primary business location of the responding Vendor: Howey In the Hills, FL

B. Does the responding vendor maintain a significant physical location in Lake County at which employees are located and business is regularly transacted: Choose an item. If “yes” is checked, provide supporting detail: Howey In the Hills, FL

**11.0 GENERAL VENDOR INFORMATION:**

Firm Name: Atkinson Pest Control, Inc. dba Pestmaster of The Villages.

Street Address: 2591 San Rafael Court

City: Howey In The Hills State and ZIP Code: Florida 34737

Mailing Address (if different): Click or tap here to enter text.

Telephone: (352) 350-5148 Fax: Click or tap here to enter text.

Federal Identification Number / TIN: 26-1136852

DUNS Number: 878637474

**12.0 SUBMITTAL SIGNATURE:**

I hereby certify the information indicated for this Submittal is true and accurate and that my electronic signature shall have the same legal effect as if made under oath; that I am an authorized representative of this Vendor and/or empowered to execute this Submittal on behalf of the Vendor.

I, individually and on behalf of the Vendor, acknowledge and agree to abide by all terms and conditions contained in this solicitation as well as any attachments, exhibits, or addenda.

Name of Legal Representative Submitting this Proposal: *Duane Atkinson*

Date: 11/28/2022

Print Name: Duane Atkinson

Title: President

Primary E-mail Address: datkinson@pestmaster.com

Secondary E-mail Address: atkinsoninspection@gmail.com

The individual signing this Submittal affirms that the facts stated herein are true and that the response to this Solicitation has been submitted on behalf of the aforementioned Vendor.

*[The remainder of this page is intentionally blank]*

**Atkinson Pest Control, Inc. dba Pestmaster of the Villages****SAVE AND SUBMIT AS AN EXCEL FILE**

The Contractor will furnish all labor, materials, tools, transportation and equipment necessary to provide services to County. Services will be performed in accordance with the specifications listed and implied. Actual hours are unknown and are estimated for evaluation purposes only.

Alterations to locked cells may result in disqualification of submission.

ITEM #	BLDG. NO.	BLDG. NAME	Approx. SQ. FT.	STREET	CITY	ALT. KEY	MONTHLY PEST CONTROL COST
1	HB-61	320 W. Main St.	29,241	320 W. Main Street	Tavares	2534770	\$21.33
2	HB-59	323 N Sinclair Ave	3,128	323 N Sinclair Ave	Tavares	1497469	\$15.80
3	HB-23	350 N Sinclair Ave	5,512	350 N Sinclair Ave	Tavares	1497469	\$19.75
4	HB-70	418 Building	6,000	418 Alfred St	Tavares	1277337	\$15.80
5	AB-10	Adkins House	1,000	55420 Front St	Astor	2562986	\$7.90
6	HB-31	Agricultural Center	12,884	1951 Woodlea Rd	Tavares	1391105	\$31.60
7	CP-01	American Legion	2,030	40924 SR 19	Umatilla	2508167	\$15.80
8	KB-22	Animal Shelter (New)	24,775	12280 CR 448	Tavares	3915421	\$27.65
9	FB-05	Area I Road Maintenance	4,515	2310 W. Griffin Rd	Leesburg	1171245	\$15.80
10	MB-05	Area II Road Maintenance	2,880	609 Disston Ave.	Minneola	1659388	\$15.80
11	DB-01	Area III Road Maintenance	2,109	19720 5th St	Umatilla	2809981	\$11.85
12	AB-09	Astor Library	4,464	54905 Alco Rd	Astor	2754648	\$15.80

ITEM #	BLDG. NO.	BLDG. NAME	Approx. SQ. FT.	STREET	CITY	ALT. KEY	MONTHLY PEST CONTROL COST
13	AP-01	Astor Recreational Center	2,480	54835 Alco Rd	Astor	2754648	\$11.85
14	GB-10	BCC Warehouse #1/Clerks Warehouse	43,000	32400 County Rd 473	Leesburg	1184517	\$39.50
15	OB-03	Cagan Crossings Library	18,000	16729 Cagan Oaks	Clermont	3815905	\$51.35
16	HB-01	Central Energy Plant – 1975 (CEP75)	400	315 W. Main St	Tavares	1276489	\$11.85
17	HB-63	Central Energy Plant - 2009 (CEP09)	10,451	445 W. Alfred St.	Tavares	1277434	\$15.80
18	HB-71	Clerk's Auditor's Office (IG Office)	2,379	401 East Alfred St.	Tavares	2808489	\$19.75
19	MB-04	Clermont Health Clinic	1,646	560 W. Desoto St	Clermont	1613353	\$11.85
20	HB-55	Communication Maintenance Facility	31,622	20415 Independence Blvd	Groveland	1390885	\$47.40
21	HB-02	County Administration Building (CAB)	84,162	315 W. Main St	Tavares	1276489	\$90.85
22	HB-11	Courthouse	JC121000 + Exp167000 = 288000	550 W. Main St	Tavares	1277434	\$252.80
23	HB-12	Detention Center Kitchen	260,000	551 W. Main St	Tavares	1686083	\$59.25
ITEM #	BLDG. NO.	BLDG. NAME	Approx. SQ. FT.	STREET	CITY	ALT. KEY	MONTHLY PEST CONTROL COST

24	HB-12	Detention Center/Prelude/CEP 90	260,000	551 W. Main St	Tavares	1686083	\$260.70
25	IB-02	East Lake Library	4,974	31340 County Rd 437	Sorrento	1598061	\$15.80
26	AB-17	Ellis Acres	5,000	25302 CR 42	Paisley	1744903	\$23.70
27	HB-22	Emergency Communications & Operations Center (ECOC)	28,000	425 W. Main St.	Tavares	1277353	\$23.70
28		EMS Lake Tech Station		2001 Kurt Street	Eustis		\$63.20
29		EMS Station 121	2,337	1995 Kurt St.	Eustis	1216192	\$15.80
30		EMS Station 131	840	26201 SR 44	Eustis	2929413	\$15.80
31	HB-75	EMS Station 141	950	702 South Grove Street	Eustis	1190584	\$15.80
32		EMS Station 311	3,018	529 East Myers Boulevard	Mascotte	1530857	\$15.80
33	MB-34	EMS Station 351	825	101 North Main Avenue	Minneola	1661803	\$15.80
34	JB-19	EMS Station Support Center	17,166	2345 South 14th Street	Leesburg	1741602	\$47.40
35		EMS Vehicles as needed					\$30.00
36	KB-04	Environmental Lab	4,128	13100 County Landfill Rd	Tavares	1441421	\$11.85
37	KB-05	Environmental Services Administration	3,000	13130 County Landfill Rd	Tavares	1441421	\$11.85
38	CB-11	Fairgrounds - Ash Ford Bldg.	7,000	2101 County Rd 452	Eustis	1122767	\$15.80



ITEM #	BLDG. NO.	BLDG. NAME	Approx. SQ. FT.	STREET	CITY	ALT. KEY	MONTHLY PEST CONTROL COST
39	CB-13	Fairgrounds - Clements Bldg.	7,560	2101 County Rd 452	Eustis	1122767	\$15.80
40	CB-16	Fairgrounds - Expo Bldg.	17,814	2101 County Rd 452	Eustis	1122767	\$15.80
41	AB-12	Fire Station 10	4,468	23023 SR 40	Astor	2987898	\$11.85
42	NB-03	Fire Station 109	3,600	11630 Lakeshore Dr.	Clermont	2603968	\$15.80
43	AB-04	Fire Station 11	2,400	47544 SR 19	Altoona	1246555	\$15.80
44	NB-04	Fire Station 110	3,500	6234 County Rd 561	Clermont	2945168	\$15.80
45	NB-05	Fire Station 111	4,400	8805 Bay Lake Rd. (CR 565)	Groveland	3793530	\$15.80
46	OB-02	Fire Station 112	3,956	16240 County Rd 474	Clermont	3799038	\$15.80
47	AB-18	Fire Station 13	7,439	25250 CR 42	Paisley	2606690	\$15.80
48	AB-05	Fire Station 14	5,096	18840 CR 42	Altoona	1786312	\$15.80
49	EB-02	Fire Station 15	3,080	40601 Palm Dr.	Pine Lakes	1536715	\$15.80
50	CB-02	Fire Station 19	2,400	38816 Carroll St	Umatilla	2945117	\$15.80
51	CB-01	Fire Station 20	3,600	37711 SR 19	Umatilla	1428459	\$15.80
52	EB-01	Fire Station 21	3,600	25100 County Rd 44A	Eustis	2910208	\$15.80
53	IB-01	Fire Station 27	3,485	19212 SR 44	Eustis	2598859	\$15.80
54	IB-03	Fire Station 39	3,140	31431 Walton Heath	Sorrento	1361842	\$15.80



ITEM #	BLDG. NO.	BLDG. NAME	Approx. SQ. FT.	STREET	CITY	ALT. KEY	MONTHLY PEST CONTROL COST
55	BB-02	Fire Station 52	5,468	306 W. Hermosa St	Lady Lake	1120845	\$15.80
56	BB-04	Fire Station 53	3,226	2505 Spring Lake Rd	Fruitland Park	2585196	\$15.80
57	BB-05	Fire Station 54	3,600	6200 Lake Griffin Rd	Lady Lake	3343620	\$15.80
58	FB-01	Fire Station 59	3,610	1201 Lewis Rd	Leesburg	2851830	\$15.80
59	GB-01	Fire Station 70	3,503	531 Sunnyside Dr.	Leesburg	2664410	\$15.80
60	GB-05	Fire Station 71	256	11305 Park Ave.	Leesburg	1180503	\$15.80
61	CB-17	Fire Station 72	3,500	12340 County Rd 44	Leesburg	2562650	\$15.80
62	JB-03	Fire Station 76	2,400	8819 County Rd 48	Yalaha	2788453	\$15.80
63	KB-13	Fire Station 77	3,649	13450 Florida Ave	Astatula	3777191	\$15.80
64	KB-18	Fire Station 78	2,400	16345 CR 448	Mt Dora	3844903	\$15.80
65	JB-02	Fire Station 82	2,400	24939 US Hwy 27	Leesburg	2841567	\$15.80
66	LB-02	Fire Station 83 & Apparatus Room	2,400	15303 Ferndale Community Rd	Clermont	1590655	\$15.80
67	LB-05	Fleet Maintenance Facility	31,622	20423 Independence Blvd	Groveland	1390885	\$67.15
68	AB-08	Forest Hills Community Center	2,800	31039 Lake Mack Rd	Deland	2540427	\$11.85
69	KB-01	Fuel Station Main Shed and Office	128	12835 County Landfill Rd	Tavares	1111935	\$7.90
70	KB-07	Haz-Mat Trailer	120	13100 County Landfill Rd	Tavares	1441421	\$7.90

ITEM #	BLDG. NO.	BLDG. NAME	Approx. SQ. FT.	STREET	CITY	ALT. KEY	MONTHLY PEST CONTROL COST
71	HB-45	Health Department Administration	11,500	16140 Hwy 441	Eustis	1244021	\$19.75
72		Hickory Point Volleyball Fieldhouse	3,896	27431 SR 19	Tavares		\$19.75
73	HB-04	Historic Courthouse (HCH)	40,643	317 W. Main St	Tavares	1276471	\$39.50
74	HB-64	Horticultural Center	2,294	1952 Woodlea Rd	Tavares	1391105	\$11.85
75	FB-04	Leesburg Health Clinic	4,992	2113 W. Griffin Rd	Leesburg	1741122	\$15.80
76		Leesburg Health Department WIC	3,000	1904 Griffin Rd.	Leesburg	1699851	\$19.75
77	MB-02	Marion Baysinger Library	4,500	756 W. Broad St	Groveland	1523729	\$15.80
78	AB-14	McTureous House	1,645	42100 SR 19	Altoona	1786134	\$19.75
79	MP-01	Minneola Athletic Complex		1300 Education Avenue	Minneola	3871758	\$23.70
80	HB-17	Mosquito Control Chemical Storage	317	401 S. Bloxham Ave	Tavares	1376742	\$7.90
81	HB-16	Mosquito Control Paint/Service	9,512	401 S. Bloxham Ave	Tavares	1376742	\$7.90
82	BB-07	North Lake Clerk Office	1,160	902 Avenida Central	Lady Lake	3452241	\$15.80

ITEM #	BLDG. NO.	BLDG. NAME	Approx. SQ. FT.	STREET	CITY	ALT. KEY	MONTHLY PEST CONTROL COST
83	DB-05	North Lake Park Baseball Concession	1,000	40400 Roger Giles Rd	Umatilla	1222028	\$11.85
84	DB-05	North Lake Park Little League Concession	1,000	40430 Roger Giles Rd	Umatilla	1222028	\$11.85
85	DB-05	North Lake Park Maintenance Building	1,000	40430 Roger Giles Rd	Umatilla	1222028	\$11.85
86	DB-05	North Lake Park Public Restroom	900	Playground Area	Umatilla	1222028	\$15.80
87	DB-05	North Lake Park Soccer Concession	1,000	40420 Roger Giles Rd	Umatilla	1222028	\$15.80
88	AB-13	Paisley Community Center	3,200	24954 CR 42	Paisley	1312230	\$15.80
89	AB-11	Paisley Library	4,464	24954 CR 42	Paisley	1312230	\$15.80
90	HB-60	Parking Garage	536,000	200 N Sinclair Ave	Tavares	2534770	\$138.25
91	GB-07	Parks and Trails	5,900	2401 Woodlea Rd	Tavares	3378695	\$15.80
92	JB-05	Pear Park Office Building #1	2,555	5336 University Ave	Leesburg	1296234	\$11.85
93	JB-10	Pear Park Service Shop	1,736	5336 University Ave	Leesburg	1296234	\$11.85

ITEM #	BLDG. NO.	BLDG. NAME	Approx. SQ. FT.	STREET	CITY	ALT. KEY	MONTHLY PEST CONTROL COST
94	JB-11	Pear Park Storage Building	425	5336 University Ave	Leesburg	1296234	\$7.90
95	HB-20	Probation Bldg.	2,841	518 W. Alfred St	Tavares	1822807	\$15.80
96	HB-15	Property Records Storage	10,080	313 S. Bloxham Ave	Tavares	1376742	\$19.00
97	HB-07	Public Defender (PD)	15,400	123 N. Sinclair Ave	Tavares	1277388	\$19.75
98	FB-15	Public Transportation Office	2,942	2440 US Hwy 441/27	Fruitland Park	1740061	\$15.80
99	KB-19	Road Operations Center	9,280	12901 County Landfill Rd	Tavares	1111935	\$15.80
100	KB-06	Scalehouse	2,200	13130 County Landfill Rd	Tavares	1441421	\$11.85
101	HB-03	Sheriff's Administration Building (SAB)	37,500	360 W. Ruby St	Tavares	1276471	\$31.60
102	GB-02	Sheriff's Aircraft Hangar	6,400	328-340 Echo Dr.	Leesburg	1680867	\$19.75
103		Sheriff's LaGrande Substation		108 LaGrande Blvd	Lady Lake	3857645	\$19.75
104	GB-11	Sheriff's Lake Square Substation	200	10401 US Hwy 441	Leesburg	1703751	\$7.90

ITEM #	BLDG. NO.	BLDG. NAME	Approx. SQ. FT.	STREET	CITY	ALT. KEY	MONTHLY PEST CONTROL COST
105	MB-25	Sheriff's South Lake Substation	15,729	15855 SR50	Clermont	3815486	\$67.15
106	HB-42	Sheriff's Vehicle Maintenance	10,425	1925 E. McDonald Ave	Eustis	1006252	\$19.75
107	KB-10	Sheriff's Work Farm	1,200	13003 County Landfill Rd	Tavares	1441421	\$11.85
108	MB-06	South Battalion Chief	3,491	609 Disston Ave.	Minneola	1659388	\$19.75
109		South Lake Clerk's Office	2,800	290 Citrus Tower Blvd	Clermont	3838177	\$11.85
110	MB-03	South Lake Health Clinic	5,000	875 Oakley Seaver Dr.	Clermont	3877251	\$19.75
111	LB-01	Tourist Welcome Center	4,770	20763 US HWY 27	Groveland	3612132	\$15.80
112		Tower-Apopka	400	6578 Mt.Plymouth	Apopka		\$7.90
113	KB-15	Tower-Astatula	400	26312 CR 561	Astatula	1441781	\$7.90
114	AB-15	Tower-Astor	400	23025 SR 40	Astor	2987898	\$7.90
115	MB-20	Tower-Buckhill	400	21923 S. Buckhill Rd	Clermont	3781402	\$7.90
116	MB-17	Tower-Groveland	400	12331 Dry Fork Rd	Groveland	2822317	\$7.90

ITEM #	BLDG. NO.	BLDG. NAME	Approx. SQ. FT.	STREET	CITY	ALT. KEY	MONTHLY PEST CONTROL COST
117	BB-09	Tower-Lady Lake	400	1113 Teal Lane	Lady Lake	1771391	\$7.90
118	FB-13	Tower-Leesburg DOT	400	548 S. 14th St	Leesburg	1398525	\$7.90
119	FB-14	Tower-Leesburg Mall Water	400	10399 US Hwy 441	Leesburg	2856688	\$7.90
120	JB-18	Tower-Leesburg Water Treatment	400	1550 CR 470	Okahumpka	1038413	\$7.90
121	MB-21	Tower-Minneola	400	18250 Scrub Jay Lane	Clermont	3824094	\$7.90
122	HB-57	Tower-Mt Dora Water Treatment	400	1870 SR 46	Mt Dora	1048460	\$7.90
123	MB-22	Tower-Orange Mountain	400	8325 N. Bradshaw Rd	Clermont	1462436	\$7.90
124	MB-23	Tower-Progress Energy	400	14237 SR 50	Clermont	1648203	\$7.90
125	AB-16	Tower-Royal Trails	400	30301 Seagrape Ave	Eustis	1785251	\$7.90
126	IB-05	Tower-Sorrento	400	27020 CR 46A	Sorrento	3433688	\$7.90
127	MB-24	Tower-Station 112	400	16300 CR 474	Clermont	3799038	\$7.90
128	AB-07	Tower-Station 13	400	25250 County Rd 42	Paisley	2606690	\$7.90
129	HB-58	Tower-Tavares Water	400	316 N. Ingraham Ave	Tavares	1277680	\$7.90
130	CB-18	Tower-Umatilla SBA	400	19430 E. 3rd St	Umatilla	3457404	\$7.90

ITEM #	BLDG. NO.	BLDG. NAME	Approx. SQ. FT.	STREET	CITY	ALT. KEY	MONTHLY PEST CONTROL COST
131	KB-11	Traffic Operations (TOPS)	6,847	28127 CR 561	Tavares	3701259	\$15.80
132	KB-21	Traffic Operations Annex (TOPS Annex)	2,903	28129 CR 561	Tavares	3701241	\$18.75
133	CB-05	Umatilla Community Center	3,200	17107 Ball Park Rd	Umatilla	1212197	\$23.70
134	CB-04	Umatilla Health Clinic	4,437	249 E. Collins Ave.	Umatilla	2947004	\$27.65
135	KB-17	WMFO	1,200	12835 County Landfill Rd	Tavares	1441421	\$11.85
<b>TOTAL MONTHLY COST</b>							<b>\$3,035.78</b>

**The following information is required for price redetermination consideration.**

Enter type of fuel used: <b>Diesel or Gasoline</b>	Gasoline
Assuming prices quoted include costs for vehicles, maintenance, repair, insurance, fuel, wages, insurances, other employee benefits, materials, overhead, operating expenses, etc., what percentage of the rate is directly attributed to the	20.00%
Assuming prices quoted include costs for vehicles, maintenance, repair, insurance, fuel, wages, materials, overhead, operating expenses, etc., what percentage of the rate is directly attributed to the cost of wages?	50.00%
Assuming prices quoted include costs for vehicles, maintenance, fuel, wages, insurances, other employee benefits, materials, overhead, operating expenses, etc., what percentage of the rate is directly attributed to the cost of materials?	30.00%
Must equal 100%	100.00%

Lake County is exempt from all taxes (Federal, State, Local). A Tax Exemption Certificate will be furnished upon request for any direct purchasing.

Contractor will be responsible for payment of taxes on all materials purchased by the Contractor for the project.

Lake County will not accept nor authorize payment for travel time or expenses of service personnel to any of Lake County's facility locations. The hourly rate must commence on the job site. Billable time will be for service work performed.





REAL FLORIDA • REAL CLOSE  
Office of Procurement Services

P.O. Box 7800 • 315 W. Main St., Suite 416 • Tavares, FL 32778

**SOLICITATION: Pest Control for Lake County Facilities**

11/08/2022

Vendors are responsible for the receipt and acknowledgement of all addenda to a solicitation. Confirm acknowledgement by including an electronically completed copy of this addendum with submittal. Failure to acknowledge each addendum may prevent the submittal from being considered for award.

THIS ADDENDUM DOES NOT CHANGE THE DATE FOR RECEIPT OF PROPOSALS.

**ADDITIONAL INFORMATION**

1. The current contract for Pest Control for Lake County Facilities, 18-0410, is available via the following link: [18-0410.pdf \(lakecountyfl.gov\)](#).

---

**ACKNOWLEDGEMENT**

Firm Name: Atkinson Pest Control, Inc. dba Pestmaster of The Villages

I hereby certify that my electronic signature has the same legal effect as if made under oath; that I am an authorized representative of this vendor and/or empowered to execute this submittal on behalf of the vendor.

Signature of Legal Representative Submitting this Bid: *Duane Atkinson*

Date: 11/29/2022

Print Name: Duane Atkinson

Title: President

Primary E-mail Address: [datkinson@pestmaster.com](mailto:datkinson@pestmaster.com)

Secondary E-mail Address: [atkinsoninspection@gmail.com](mailto:atkinsoninspection@gmail.com)



REAL FLORIDA • REAL CLOSE  
Office of Procurement Services

P.O. Box 7800 • 315 W. Main St., Suite 416 • Tavares, FL 32778

**SOLICITATION:** Pest Control for Lake County Facilities

11/15/2022

Vendors are responsible for the receipt and acknowledgement of all addenda to a solicitation. Confirm acknowledgement by including an electronically completed copy of this addendum with submittal. Failure to acknowledge each addendum may prevent the submittal from being considered for award.

THIS ADDENDUM DOES NOT CHANGE THE DATE FOR RECEIPT OF PROPOSALS.

**Question 1:** Would the provision of a rodent control device meet your bid's requirements, or are you purely looking for a service provider?

**Response 1:** The pest control is for providing services. This includes rodents as well as insects. The vendor would need to be able to do pest treatment as far as spraying indoors and outdoors. As well as putting out bait traps and other traps for pests.

---

**ACKNOWLEDGEMENT**

Firm Name: Atkinson Pest Control, Inc. dba Pestmaster of The Villages

I hereby certify that my electronic signature has the same legal effect as if made under oath; that I am an authorized representative of this vendor and/or empowered to execute this submittal on behalf of the vendor.

Signature of Legal Representative Submitting this Bid: *Duane Atkinson*

Date: 11/29/2022

Print Name: Duane Atkinson

Title: President

Primary E-mail Address: datkinson@pestmaster.com

Secondary E-mail Address: atkinsoninspection@gmail.com

**PEST CONTROL SERVICES****1. CONTRACTOR RESPONSIBILITIES****Contractor shall:**

- 1.1. Be licensed and fully competent in all aspects of Pest Control in a safe manner.
  - 1.1.1. Employ only skilled, qualified workers.
- 1.2. Provide all-inclusive quotes to provide 100% turnkey projects that include common installation, repairs, preventative maintenance, and replacement of fixtures/equipment.
  - 1.2.1. Include all required labor, material, equipment, plans, engineering, surveys, permitting and local and state inspections.
  - 1.2.2. Include costs for general housekeeping and work area clean up.
  - 1.2.3. Include travel time.
  - 1.2.4. Change orders shall not be issued for incidental items or tasks that should have been reasonably construed to be part of the project by Contractor.
- 1.3. Obtain licenses, permits, and fees (including inspection fees) as required to comply with all laws, ordinances, regulations, and code requirements applicable to complete projects.
- 1.4. Be responsible for inspections, penalties, fees, or fines for projects.
- 1.5. Be responsible for damages caused.
- 1.6. Furnish all tools and equipment (possibly cranes, lift trucks, boom trucks, cherry pickers, etc.) to complete projects timely.

**2. SCOPE OF WORK****2.1. General**

- 2.1.1. Perform all work in accordance with all State and Federal regulations, local ordinances, the Environmental Protection Agency (EPA), and requirements of Lake County. Contractor shall provide all required labor, material, permits, plans, engineering, local and state inspections to provide for pest control services to various Lake County Facilities.

**2.2. Strategy**

- 2.2.1. This Exhibit A presents minimum requirements, with respect to pest control services. Contractor shall meet these minimum requirements and shall supplement with other measures to meet the County's goal of having facilities that are pest free.

**2.3. Description Of Work****2.3.1. Initial Inspections**

No later than thirty (30) days after the issuance of a Notice to Proceed, Contractor shall provide an initial inspection of all properties to determine the presence of pests and rodents. These inspections may be performed at the same time as initial treatments. Individual

inspection reports must be sent electronically, in PDF format, to the County's Project Manager. Inspection reports must include the following:

2.3.1.1. Address of facility

2.3.1.2. Date of inspection

2.3.1.3. Time of inspection

2.3.1.4. Name of qualified inspector

2.3.1.5. Evidence of pest or rodent activity

2.3.1.6. Improvements or repair suggestions that may be made to facilities to reduce pest and rodent activity

**2.3.2.Monthly Interior and Exterior Inspections**

Contractor shall provide, at a minimum, a monthly inspection of all buildings and grounds to determine the preens of pests and their activities. The inspection must include the interior and the exterior of the facility. These inspections may be performed at the same time as the treatment. While performing interior inspections technicians must be courteous and friendly to County staff and must, when appropriate, solicit information regarding the evidence of pests.

**2.3.3.Interior Treatment**

Interior spray treatments must be performed quarterly for the elimination of pests. All areas of each specified facility will receive a spray treatment. These treatments may be required to be performed after regular County business hours. Pesticides used must be odorless, approved for use indoors in both food and non-food areas, must be non-staining, must not damage furniture or other items, and must be time released.

**2.3.4.Exterior Treatments**

2.3.4.1.1. The exterior permeator of each facility must receive a spray treatment on, at minimum, a monthly basis. Treatment must include perimeter spray encompassing an area 7' out from the building and 3" up the building wall. Treatment must also encompass the areas around 1<sup>st</sup> floor doors and windows. Chemical application rates must be administered per the manufacturer's specifications.

2.3.4.1.2. Upon completion of these treatments the contractor's technician must inform the facilities contact that treatment has been completed and must give them specifics on what they should expect and if retreatment is going to be needed. Good communication is essential to effectively performing this work and will be expected by Contractor's employees. Failure to notify the contract person in the specific facility may be grounds for termination.

**2.4. Integrated Pest Management**

Integrated Pest Management (IPM) is an effective and environmentally sensitive approach to pest management that relies on a combination of common-sense practices. Contractor's IPM must not

## PEST CONTROL SERVICES

waive the minimum treatment requirements. The IPM program information must include, but not be limited to:

2.4.1. Proposed Materials and Equipment for Service

Contractor shall provide current documentation for all pesticides to be used, and brand name of pesticide application equipment, rodent bait boxes, insect and rodent trapping devices, pest detection equipment, and any other pest control devices or equipment that may be used to provide service. County has final approval over all pesticides, trapping, and monitoring devices and equipment.

2.4.2. Proposed Methods for Monitoring and Identifying Pests

Contractor shall describe methods and procedures to be used for identifying sites of pest harborage and access, and for making objective assessments of pest population levels throughout the term of the contract.

2.4.3. Prevention

Contractor shall describe methods to be used as a preventative measure to keep pests and rodents from entering the facilities.

2.4.4. Control

If preventive methods are no longer effective, describe what methods will be used to control populations of pests and rodents.

2.4.5. Commercial Pesticides Applicator Certificates, Licenses, Identification Cards:

Contractor shall provide photocopies of State-issued Commercial Pesticide Applicator Certificates, Licenses, and Identification Cards for the Contractor and for every employee who will be performing on-site service under this contract. The contractor shall notify the County's Project Manager within 24 hours if the qualifying agent for the company changes.

2.5. Pesticides

2.5.1. Contractor will be responsible for application of pesticides according to the label. All pesticides used by the contractor must be registered with the U.S Environmental Protection Agency (EPA), State and local jurisdiction as applicable.

2.5.2. Transport, handling, and use of all pesticides must be in strict accordance with the manufacturer's label instructions and all applicable Federal, state, and local laws and regulations.

2.5.3. Contractor shall not store any pesticide product on County property.

*[The remainder of this page intentionally left blank]*

A. CONTRACTOR will purchase and maintain at all times during the term of this Contract, without cost or expense to the COUNTY, policies of insurance as indicated below, with a company or companies authorized to do business in the State of Florida, and which are acceptable to the COUNTY, insuring the CONTRACTOR against any and all claims, demands, or causes of action, for injuries received or damage to property relating to the performance of duties, services, or obligations of the CONTRACTOR under the terms and provisions of the Contract. An original certificate of insurance, indicating that CONTRACTOR has coverage in accordance with the requirements of this section must be received and accepted by the COUNTY prior to contract execution or before any work begins. It will be furnished by CONTRACTOR to the COUNTY'S Project Manager and Procurement Services Director within five working days of such request. The parties agree that the policies of insurance and confirming certificates of insurance will insure the CONTRACTOR in accordance with the following minimum limits:

i. General Liability insurance on forms no more restrictive than the latest edition of the Occurrence Form Commercial General Liability policy (CG 00 01) of the Insurance Services Office or equivalent without restrictive endorsements, with the following minimum limits and coverage:

Each Occurrence/General Aggregate	\$1,000,000/2,000,000
Products-Completed Operations	\$2,000,000
Personal & Adv. Injury	\$1,000,000
Fire Damage	\$50,000
Medical Expense	\$5,000
Contractual Liability	Included

ii. Automobile liability insurance, including owned, non-owned, and hired autos with the minimum Combined Single Limit of \$1,000,000

iii. Workers' compensation insurance based on proper reporting of classification codes and payroll amounts in accordance with Chapter 440, Florida Statutes, and any other applicable law requiring workers' compensation (Federal, maritime, etc.). If not required by law to maintain workers compensation insurance, the CONTRACTOR must provide a notarized statement that if he or she is injured, he or she will not hold the COUNTY responsible for any payment or compensation.

iv. Employers Liability with the following minimum limits and coverage:

Each Accident	\$1,000,000
Disease-Each Employer	\$1,000,000
Disease-Policy Limit	\$1,000,000

B. Lake County, a Political Subdivision of the State of Florida, and the Board of County Commissioners, will be named as additional insured as their interest may appear all applicable policies. Certificates of insurance must identify the RFP or ITB number in the Description of Operations section on the Certificate.

C. CONTRACTOR must provide a minimum of 30 days prior written notice to the County of any change, cancellation, or nonrenewal of the required insurance.

D. Certificates of insurance must evidence a waiver of subrogation in favor of the COUNTY, that coverage must be primary and noncontributory, and that each evidenced policy includes a Cross Liability or Severability of Interests provision, with no requirement of premium by the COUNTY.

E. CONTRACTOR must provide a copy of all policy endorsements, reflecting the required coverage, with Lake County listed as an additional insured along with all required provisions to include waiver of subrogation. Contracts cannot be completed without this required insurance documentation. A certificate of insurance (COI) will not be accepted in lieu of the policy endorsements.

F. Certificate holder must be:

LAKE COUNTY, A POLITICAL SUBDIVISION OF THE STATE OF FLORIDA,  
AND THE BOARD OF COUNTY COMMISSIONERS.  
P.O. BOX 7800  
TAVARES, FL 32778-7800

G. All self-insured retentions will appear on the certificates and will be subject to approval by the COUNTY. At the option of the COUNTY, the insurer will reduce or eliminate such self-insured retentions; or CONTRACTOR will be required to procure a bond guaranteeing payment of losses and related claims expenses.

H. The COUNTY will be exempt from, and in no way liable for, any sums of money, which may represent a deductible or self-insured retention in any insurance policy. The payment of such deductible or self-insured retention will be the sole responsibility of the CONTRACTOR or subcontractor providing such insurance.

I. CONTRACTOR will be responsible for subcontractors and their insurance. Subcontractors are to provide Certificates of Insurance to the COUNTY evidencing coverage and terms in accordance with the CONTRACTOR'S requirements.

J. Failure to obtain and maintain such insurance as set out above will be considered a breach of contract and may result in termination of the contract for default.

K. Neither approval by the COUNTY of any insurance supplied by CONTRACTOR, nor a failure to disapprove that insurance, will relieve CONTRACTOR of full responsibility of liability, damages, and accidents as set forth herein.

*[The remainder of this page is intentionally left blank.]*