

23-723 - Office Supplies Bid Tabulation									
		Lakeshore Learning Materials, LLC (Carson, CA)		Office Machine Services (Mt Dora, FL)		Staples Contract & Commercial LLC (Framington, MA)		Vari Sales Corporation, Coppel, TX	
FIRM'S WEBSITE:		www.LakeshoreLearning.com		www.officemachineservices.com		www.StaplesAdvantage.com		www.vari.com	
Temporary Login / Password: (for submittal evaluation)		No login/password information is required				As a current customer, the County already has access to our website. If an additional login is needed for RFP evaluation, we'll work with you to set one up. We can also provide a virtual demonstration of the site at your convenience.		Public	
CUSTOMER SERVICE INFORMATION									
Customer Service Phone Number:		Phone: (800) 424-4414		352-409-2512		(877) 826-7755		1-800-207-2587	
Customer Service Hours:		Hours of Operations: Monday-Friday, 6:00 AM-6:00 PM PST		9:00am - 5pm		Staples' customer service is available Monday through Friday from 8:00 a.m. to 8:00 p.m. Eastern via email, live chat on StaplesAdvantage.com and phone.		M-F 8a-6p CST	
ACCOUNT MANAGER INFORMATION									
Account Manager Name		Erik Zubal, Account Manager		Sammy Harthman		Carlos Rodriguez		Mike Foster	
Account Manager Phone Number:		Phone: (813) 460-1453		352-409-2512		(407) 475-4182		(972) 581-7321	
PRODUCT	Minimum Discount Percent Off List	Delivery Time Frame	Minimum Discount Percent Off List	Delivery Time Frame	Minimum Discount Percent Off List	Delivery Time Frame	Minimum Discount Percent Off List	Delivery Time Frame	
Office Products	5.00%	7 - 21 business days ARO	10.00%	min 1 day / max 3 days	67.00%	1-2 business days for in-stock items			
Office Equipment	5.00%	7 - 21 business days ARO			35.00%	1-2 business days for in-stock items			
IT Peripherals	NO BID				35.00%	1-2 business days for in-stock items			
Paper Products	5.00%	7 - 21 business days ARO			67.00%	1-2 business days for in-stock items			
Cleaning Products	NO BID				35.00%	1-2 business days for in-stock items			
Furniture	5.00%	7 - 21 business days ARO			53.00%	TBD based on manufacturer, installation requirements, etc.	10.00%	4 Weeks on most orders.	
Toner - OEM	NO BID		10.00%	min 1 day / max 3 days	38.00%	1-2 business days for in-stock items			
Toner - Remanufactured	NO BID		10.00%	min 1 day / max 3 days	38.00%	1-2 business days for in-stock items			
Hourly rate for installation of furniture items:		*		\$0.00		TBD - contact Account Manager		Free with orders over \$50,000. All other orders subject to 15% installation fee if service is desired.	