

Clifton Tower
Service, Inc.,
Umatilla, Florida

Expert
Construction
Managers, Inc.,
Brandon, Florida

International
Towers, LLC,
Marana, Arizona

Sabre
Communications
Corp, Sioux City,
Iowa

Phase 1	Timeline for Phase 1	Days	Days	Days	Days
1	Number of Days once Notice to Proceed is received to acquire permits	75.00	45.00	180.00	75.00
2	Number of Days for Survey/placement of site	30.00	7.00	30.00	7.00
3	Number of Days for Site work at Fire Station 14	0.00	7.00	40.00	60.00
4	Number of Days for Tower Purchase and Installation	80.00	70.00	120.00	21.00
5	Number of Days for Concrete Foundation Installation	10.00	7.00	21.00	5.00
6	Number of Days to Establish Electrical and Pathway Connectivity	14.00	3.00	21.00	7.00
7	Number of Days to Establish Conduit and Connection to existing FS 14	3.00	3.00	5.00	7.00
8	TOTAL NUMBER OF DAYS TO ACCOMPLISH PHASE 1	212.00	142.00	417.00	182.00
Phase 1	Costs for Phase 1	Cost	Cost	Cost	Cost
2	Phase 1 - (Scope of Work 2.1 through 2.8) All required local/state/federal permitting to include new site plans, survey/placement of site, site work at Fire Station 14 (driveway, fencing, grounding, electrical utility, communications utility, conduit connectivity extended from building during original construction, landscaping, tower purchase and installation, provide 300' self-supporting tower, erect 300' SS tower with platform, lighting and cable support, provide pier and pad foundations based on normal soil and manufacturers design, provide new soil boring as necessary for foundation, install three TX and one RX antenna plus TTA with associated coax, install three M/W dishes with associated W/G, new antenna and lines to match existing Umatilla site, concrete foundations to accommodate structures (building, generator, propane tank) to be relocated from Umatilla site, establish electrical and pathway connectivity, install conduit between building, genrator, and propane tank, install conduit for utilities (electrical and communications), install/establish conduit connection between existing Fire Station 14 conduits.	\$617,540.30	\$845,000.00	\$1,158,634.80	\$932,777.00

Phase 2	Timeline for Phase 2	Days	Days	Days	Days
1	Number of Days to Disconnect utilities at Umatilla Site	3.00	3.00	2.00	5.00
2	Number of Days to Relocate / Transport Structures from existing Umatilla Site to FS 14 site (building, generator, and propane tank)	3.00	10.00	3.00	14.00
3	Number of Days to Install Structures in place at FS 14 site	1.00	4.00	3.00	7.00
4	Number of Days to Install Electric, Ground, and Establish Services at	14.00	3.00	3.00	14.00
5	Number of Days to Complete testing of Electrical and Generator	2.00	7.00	2.00	7.00
6	Number of Days to Align Microwave	2.00	3.00	2.00	1.00
7	Number of Days to Complete testing with Motorola	0.00	2.00	2.00	1.00
8	Number of Days to Complete Inspections and CO for permits	2.00	2.00	21.00	3.00
9	Number of Days to Remove all ancillary components at Umatilla Site	3.00	3.00	5.00	7.00
10	Number of Days to Repair any ground/easement/fencing disturbances	3.00	2.00	5.00	14.00
11	TOTAL NUMBER OF DAYS TO ACCOMPLISH PHASE 2	33.00	39.00	48.00	73.00
Phase 2	Cost for Phase 2	Cost	Cost	Cost	Cost
3	Phase 2 - (Scope of Work 3.1 through 3.2.3.1) Disconnect utilities at existing Umatilla site; relocate building, generator, and propane tank from existing Umatill site to Fire Station # 14. Installation / Placement at Fire Station # 14 - ground, electrical, establish services, complete testing of electrical and generator. Align microwave. Complete testing with Motorola. Complete inspections and CO for permits. Removal of all ancillary components from Umatilla Site. Repair / Replace any easement/ground disturbances and fencing at Umatilla Site.	\$209,113.43	\$96,000.00	\$106,430.00	\$117,255.00
Other	Motorola Coordination To be accomplished separately (by others) coordinated with tower crews: (Scope of Work 4.1.)	Cost	Cost	Cost	Cost
4.1.1.	Turn down existing Umatilla Site	\$2,500.00	\$2,000.00	\$0.00	\$2,792.00
4.1.2.	Line Testing	\$1,992.69	\$2,000.00	\$0.00	\$2,792.00
4.1.3.	Microwave Alignment	\$4,688.04	\$2,000.00	\$0.00	\$2,792.00
4.1.4.	Turn up new Fire Station 14 Site	\$4,000.00	\$2,000.00	\$0.00	\$2,792.00

	Additional Services - Outside the Scope of FS14 Tower Project	Cost	Cost	Cost	Cost
7.1.	<p><u>Guyed Tower Inspection (per Tower Site)</u> Check guy wire tension and plumb of the tower. Correct if minor. Inspect Tower for corrosion - clean minor surface rust and spray galvanize. Inspect Antenna and Brackets - Tighten and Plumb as necessary. Inspect Anchors. Inspect Grounding. Secure any loose items on the Tower and report findings.</p>	\$3,600.00	\$10,000.00	\$4,500.00	\$3,807.00
7.2.	<p><u>Tower Inspection (not guyed) (per Tower Site)</u> Visual inspection from the ground prior to climbing. Inspect Tower for corrosion - clean minor surface rust and spray galvanize. Inspect Antenna and Brackets - Tighten and Plumb as necessary. Inspect Anchors. Inspect Grounding. Secure any loose items on the Tower and report findings.</p>	\$2,400.00	\$7,500.00	\$4,000.00	\$3,807.00
7.3.	Hourly Rate for troubleshooting, repairs/maintenance, and/or modifications to the tower(s) or tower site(s)	\$150.00	\$150.00	\$180.25	\$125.00
	Percentage of Rate Directly attributed to cost of Wages	Percentage	Percentage	Percentage	Percentage
	Assuming prices quoted include costs for vehicles, maintenance, repair, insurance, fuel, wages, materials, overhead, operating expenses, etc., what percentage of the rate is directly attributed to the cost of wages?	30.00%	33.33%	27-91%	26.00%