

RSQ No: 21-0940



# ON-CALL TRANSPORTATION AND TRAFFIC ENGINEERING SERVICES

## SECTION 1: VENDOR PROFILE



W.E. OLIVER, P.E., LLC  
SEPTEMBER 21, 2021

## **Vendor Profile**

The following information and forms are provided in this section:

- Statement of Interest and Understanding of Project
- Firm Profile/History
- Florida DOT SBE Certification
- Florida Board of Professional Engineers License
- Attachment 2 – References

### **Statement of Interest and Understanding of Project**

Lake County has forged it's historical and family-oriented identity while becoming an internationally recognized community for athletic training. Significant housing and employment developments are in progress which will shape the County for decades to come. And, transportation improvements such as the Wekiva Parkway, a new interchange on Florida's Turnpike, and the Cross-Florida Bike Trail will increase Lake County's visibility and affect traffic circulation.

The proposed scope of services for this project provides for a broad range of transportation analyses which will help the County respond to this rapid growth – from planning and policy issues to the design of specific multi-modal improvements to ease congestion. To address the range of potential assignments that could arise, we have assembled a capable and diverse team of consultants.

W.E. Oliver, P.E., LLC (WEO-PE) will serve as the prime consultant in this contract, and is joined in this response by a "consortium" of seven additional sub-consultants. Five of these firms hold active FDOT pre-qualifications directly related to this scope. In addition, seven are small business enterprises, and two of the firms are also disadvantaged business enterprises. Each firm brings skills that complement the others, and in the aggregate provide a production capability that is rarely found in larger firms. These firms, and their lead skills, are:

- Wey Engineering, PLLC (Project Development and Environmental analysis)
- Roark Engineering, PLLC (Traffic Design, Traffic Engineering)
- Hagen Consulting, LLC (Safety Analysis, Traffic Signal Systems)
- MSR Consulting Group, LLC (Transportation Planning, Traffic Engineering)
- JRB Solutions, LLC (Transit Planning, Bicycle and Pedestrian Design)
- Bayer United Engineering Consultants, LLC (Roadway Design)

In addition, to address traffic data collection, National Data Services is on our team.

The strengths and capabilities of our team are outlined through discussions in the following sections of our response. While Sections 1 and 2 focus on WEO-PE as the prime consultant, I also want to emphasize the qualifications of the subconsultants in Section 3, since they are a significant part of the team. We look forward to being of service to Lake County.

Signed:



William E. Oliver, President

**Firm Profile/Firm History**

WEO-PE has been in business since February, 2014, and has provided transportation planning and traffic engineering services to government agencies and private sector clients alike. Mr. Oliver is the only employee at this time, and his 42-year career as a transportation consultant has been based in Tampa and focused on central Florida and Florida's southwest coast. He was a founding partner and principal of another Tampa-based transportation engineering and planning firm for 25 years, and former employee of the City of Tampa's Traffic Engineering Division. His work experience has been focused on growth management, transportation planning, and traffic engineering.

The firm was registered with the State of Florida on February 12, 2014. As the sole employee, Mr. Oliver fills all corporate roles (e.g. President, Vice-President, Secretary, Treasurer). The firm is a limited liability corporation. WEO-PE has operated under its current name (W.E. Oliver, P.E., LLC) continuously since inception.

The firm is FDOT pre-qualified in skill areas that are relevant to this general services contract, as can be seen in the forms provided in this "Vendor Profile" section, as are the letters of each of the pre-qualified sub-consultant firms.

Services the firm provides include transportation planning studies such as long-range transportation plan development and sub-area network analysis, mobility fee studies, growth management policy, design traffic and operational analysis to support roadway design, traffic signalization design, roadway safety studies, access management, and traffic impact analysis and review.



*Florida Department of Transportation*

RON DESANTIS  
GOVERNOR

605 Suwannee Street  
Tallahassee, FL 32399-0450

KEVIN J. THIBAUT, P.E.  
SECRETARY

February 5, 2021

William Oliver, President  
W.E. OLIVER, P.E., LLC  
P.O. Box 10361  
Tampa, Florida 33679

Dear Mr. Oliver:

The Florida Department of Transportation has reviewed your application for prequalification package and determined that the data submitted is adequate to technically prequalify your firm for the following types of work:

- Group 6 - Traffic Engineering and Operations Studies
  - 6.1 - Traffic Engineering Studies
  - 6.2 - Traffic Signal Timing
- Group 7 - Traffic Operations Design
  - 7.1 - Signing, Pavement Marking and Channelization
  - 7.2 - Lighting
  - 7.3 - Signalization
- Group 13 - Planning
  - 13.3 - Policy Planning
  - 13.4 - Systems Planning
  - 13.5 - Subarea/Corridor Planning
  - 13.6 - Land Planning/Engineering
  - 13.7 - Transportation Statistics

Your firm is now technically prequalified with the Department for Professional Services in the above referenced work types. Your firm may pursue projects in the referenced work types with fees estimated at less than \$500,000.00. This status shall be valid until February 5, 2022 for contracting purposes.

Should you have any questions, please feel free to contact me by email at [carliayn.kell@dot.state.fl.us](mailto:carliayn.kell@dot.state.fl.us) or by phone at 850-414-4597.

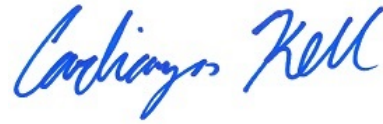
Sincerely,

Carliayn Kell  
Professional Services  
Qualification Administrator

CBHK/kw

Should you have any questions, please feel free to contact me by email at carliayn.kell@dot.state.fl.us or by phone at 850-414-4597.

Sincerely,



Carliayn Kell  
Professional Services  
Qualification Administrator

CBHK/kw



Florida Department of Transportation

RON DESANTIS GOVERNOR

605 Suwannee Street Tallahassee, FL 32399-0450

KEVIN J. THIBAUT, P.E. SECRETARY

August 31, 2021

Matthew Wey, President WEY ENGINEERING, PLLC 301 West Platt Street, Suite 437 Tampa, Florida 33606

Dear Mr. Wey:

The Florida Department of Transportation has reviewed your application for prequalification package and determined that the data submitted is adequate to technically prequalify your firm for the following types of work:

Group 2 - Project Development and Environmental (PD&E) Studies

Group 6 - Traffic Engineering and Operations Studies

6.1 - Traffic Engineering Studies

6.2 - Traffic Signal Timing

Group 13 - Planning

13.4 - Systems Planning

13.5 - Subarea/Corridor Planning

13.6 - Land Planning/Engineering

Your firm is now technically prequalified with the Department for Professional Services in the above referenced work types. The overhead audit has been accepted, and your firm may pursue projects in the referenced work types with fees of any dollar amount. This status shall be valid until June 30, 2022, for contracting purposes.

Approved Rates

Table with 7 columns: Home/Branch Overhead, Field Overhead, Facilities Capital Cost of Money, Premium Overtime, Reimburse Actual Expenses, Home Direct Expense, Field Direct Expense. Values: 160.36%^, 128.72%^, 0.044%, Excluded, No, 0.00%, 8.75%\*

\*Rent and utilities excluded from field office rate. These costs will be directly reimbursed on contracts that require the consultant to provide field office.

^For multi-year contracts, DOT has adjusted the overhead rates to mitigate the adverse impacts of Payroll Protection Program loan forgiveness. For information on the adjusted overhead rates, contact the district Procurement Office.

Per Title 23, U.S. Code 112, there are restrictions on sharing indirect cost rates. Refer to Code for additional information.

Should you have any questions, please feel free to contact me by email at carliayn.kell@dot.state.fl.us or by phone at 850-414-4597.

Sincerely,



Carliayn Kell  
Professional Services  
Qualification Administrator

CBHK/kw



*Florida Department of Transportation*

RON DESANTIS  
GOVERNOR

605 Suwannee Street  
Tallahassee, FL 32399-0450

KEVIN J. THIBAUT, P.E.  
SECRETARY

May 3, 2021

Charles Andrew Roark, President  
ROARK ENGINEERING, PLLC  
2017 Chimney Swift Hollow  
Tallahassee, Florida 32312

Dear Mr. Roark:

The Florida Department of Transportation has reviewed your application for prequalification package and determined that the data submitted is adequate to technically prequalify your firm for the following types of work:

Group 6 - Traffic Engineering and Operations Studies

- 6.1 - Traffic Engineering Studies
- 6.2 - Traffic Signal Timing

Group 7 - Traffic Operations Design

- 7.3 - Signalization

Group 13 - Planning

- 13.4 - Systems Planning
- 13.5 - Subarea/Corridor Planning
- 13.6 - Land Planning/Engineering
- 13.7 - Transportation Statistics

Your firm is now technically prequalified with the Department for Professional Services in the above referenced work types. Your firm may pursue projects in the referenced work types with fees estimated at less than \$500,000.00. This status shall be valid until April 26, 2022 for contracting purposes.

On the basis of self-certification materials submitted, the rates listed below represent the costs the Department has accepted.

Approved Rates

Home/ Branch Overhead	Facilities Capital Cost of Money	Premium Overtime	Reimburse Actual Expenses	Home Direct Expense
92.03%	0.157%	Excluded	No	0.00%



**Per Title 23, U.S. Code 112, there are restrictions on sharing indirect cost rates. Refer to Code for additional information.**

Should you have any questions, please feel free to contact me by email at [carliayn.kell@dot.state.fl.us](mailto:carliayn.kell@dot.state.fl.us) or by phone at 850-414-4597.

Sincerely,



Carliayn Kell  
Professional Services  
Qualification Administrator



*Florida Department of Transportation*

RON DESANTIS  
GOVERNOR

605 Suwannee Street  
Tallahassee, FL 32399-0450

KEVIN J. THIBAUT, P.E.  
SECRETARY

September 15, 2021

Lawrence Hagan, Owner  
HAGEN CONSULTING SERVICES, LLC  
361 Strawder Road  
Ray City, Georgia 31645

Dear Mr. Hagen:

The Florida Department of Transportation has reviewed your application for prequalification package and determined that the data submitted is adequate to technically prequalify your firm for the following types of work:

- Group 6 - Traffic Engineering and Operations Studies
  - 6.1 - Traffic Engineering Studies
  - 6.2 - Traffic Signal Timing
  - 6.3.1 - Intelligent Transportation Systems Analysis and Design
- Group 7 - Traffic Operations Design
  - 7.1 - Signing, Pavement Marking and Channelization
  - 7.3 - Signalization
- Group 13 - Planning
  - 13.6 - Land Planning/Engineering

Your firm is now technically prequalified with the Department for Professional Services in the above referenced work types. Your firm may pursue projects in the referenced work types with fees estimated at less than \$500,000.00. This status shall be valid until September 15, 2022, for contracting purposes.

On the basis of self-certification materials submitted, the rates listed below represent the costs the Department has accepted.

Approved Rates

Home/ Branch Overhead	Facilities Capital Cost of Money	Premium Overtime	Reimburse Actual Expenses	Home Direct Expense
167.97%	0.183%	Excluded	No	5.38%

**Per Title 23, U.S. Code 112, there are restrictions on sharing indirect cost rates. Refer to Code for additional information.**

Should you have any questions, please feel free to contact me by email at [carliayn.kell@dot.state.fl.us](mailto:carliayn.kell@dot.state.fl.us) or by phone at 850-414-4597.

Sincerely,



Carliayn Kell  
Professional Services  
Qualification Administrator



*Florida Department of Transportation*

RON DESANTIS  
GOVERNOR

605 Suwannee Street  
Tallahassee, FL 32399-0450

KEVIN J. THIBAUT, P.E.  
SECRETARY

July 21, 2021

Srinivas Meka, President  
MSR CONSULTING GROUP LLC  
8835 Key West Circle  
Tampa, Florida 33626

Dear Mr. Meka:

The Florida Department of Transportation has reviewed your application for prequalification package and determined that the data submitted is adequate to technically prequalify your firm for the following types of work:

Group 6 - Traffic Engineering and Operations Studies

- 6.1 - Traffic Engineering Studies
- 6.2 - Traffic Signal Timing

Group 13 - Planning

- 13.4 - Systems Planning
- 13.5 - Subarea/Corridor Planning
- 13.6 - Land Planning/Engineering
- 13.7 - Transportation Statistics

Your firm is now technically prequalified with the Department for Professional Services in the above referenced work types. Your firm may pursue projects in the referenced work types with fees estimated at less than \$500,000.00. This status shall be valid until July 21, 2022, for contracting purposes.

On the basis of self-certification materials submitted, the rates listed below represent the costs the Department has accepted.

Approved Rates

Home/ Branch Overhead	Facilities Capital Cost of Money	Premium Overtime	Reimburse Actual Expenses	Home Direct Expense
159.46%	0.135%	Reimbursed	No	7.16%

**Per Title 23, U.S. Code 112, there are restrictions on sharing indirect cost rates. Refer to Code for additional information.**



*Florida Department of Transportation*

RON DESANTIS  
GOVERNOR

605 Suwannee Street  
Tallahassee, FL 32399-0450

KEVIN J. THIBAUT, P.E.  
SECRETARY

September 17, 2021

Mark Bayer, President  
BAYER UNITED ENGINEERING CONSULTANTS, LLC  
320 West Kennedy Boulevard, Suite 650  
Tampa, Florida 33606

Dear Mr. Bayer:

The Florida Department of Transportation has reviewed your application for prequalification package and determined that the data submitted is adequate to technically prequalify your firm for the following types of work:

- Group 3 - Highway Design - Roadway
  - 3.1 - Minor Highway Design
  - 3.2 - Major Highway Design

Your firm is now technically prequalified with the Department for Professional Services in the above referenced work types. The overhead audit has been accepted, and your firm may pursue projects in the referenced work types with fees of any dollar amount. This status shall be valid until June 30, 2022, for contracting purposes.

Approved Rates

Home/ Branch Overhead	Facilities Capital Cost of Money	Premium Overtime	Reimburse Actual Expenses	Home Direct Expense
227.60%*	0.661%*	Reimbursed	No	0.00%*

**Per Title 23, U.S. Code 112, there are restrictions on sharing indirect cost rates. Refer to Code for additional information.**

Should you have any questions, please feel free to contact me by email at carliayn.kell@dot.state.fl.us or by phone at 850-414-4597.

Sincerely,

Carliayn Kell  
Professional Services  
Qualification Administrator

CBHK/kw

STATE OF FLORIDA DEPARTMENT OF TRANSPORTATION  
**SMALL BUSINESS AFFIDAVIT CERTIFICATION  
FOR PREQUALIFIED PROFESSIONAL SERVICES FIRMS**

275-000-03  
EQUAL OPPORTUNITY  
OGC - 04/19  
Page 2 of 2

I, W.E. Oliver am an owner or duly authorized representative of  
W.E. Oliver, P.E., LLC (Proposer/name of business), and I do hereby declare:

This business:

- Meets the definition for a small business pursuant to Section 337.027, F.S.
- Gross revenues, three year average (include affiliate businesses) \$ 258,824  
The small business size standard is established as \$6.5 million for **all professional services**, regardless of work type, pursuant to Section 337.027, F.S. A business determines their size by averaging their annual gross receipts over the last three years (include affiliate businesses as defined in Section 337.165, F.S.). If the average gross receipts are under the \$6.5 million size standard, the business meets the definition of a small business.

The undersigned hereby authorize(s) and request(s) any person, firm or corporation to furnish any pertinent information requested by the State of Florida Department of Transportation deemed necessary to verify the statements made in this affidavit or regarding the ability, standing and general reputation of the Proposer. I declare, under penalty of perjury, that the information provided above and any supporting documents are true and accurate to the best of my knowledge. By submittal of the Affidavit certification, you are affirming that your firm meets the definition for a small business, pursuant to s. 337.027, F.S. It is the responsibility of the owner/authorized representative to inform the Department within 30 days of any change that would affect your small business eligibility, including average gross revenues over the prior three years exceeding the small business size threshold. Changes that would affect eligibility should be communicated to [smallbusiness@dot.state.fl.us](mailto:smallbusiness@dot.state.fl.us). This certification is good for one year or until your firm exceeds the small business threshold, whichever is earlier. To ensure regulatory compliance and accountability for the Business Development Initiative program, firms agree to furnish any pertinent information to verify the statements in this Small Business Affidavit Certification, upon request by the Department. If financial documents are not timely provided within 10 business days, or financial documents do not confirm small business eligibility, the Department reserves the right to revoke this small business certification.

Wm E Oliver

Owner/Authorized Representative Signature

01/11/2021

Date

William E. Oliver, President

Owner/Authorized Representative Printed Name & Title

**Notary:**

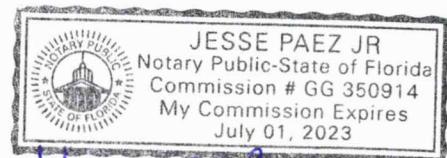
STATE OF FL

COUNTY OF Hillsborough

Before me, the above signed authority, personally appeared William Oliver, who is personally known to me or has produced FLDL (type of identification) identification and is duly sworn, deposes and says that he/she is authorized to represent W.E. Oliver, P.E., LLC (business). Sworn and subscribed to before me this 29<sup>th</sup> day of Jan, 2021.

J. Paez

(Notary Signature)



July 01 2023  
My Commission Expires:

Note: This form is to be used solely for **prequalified professional services firms**. If you are not a prequalified professional services firm and would like to be added to the small business database for road and bridge construction firms and all other non-professional services firms, please complete the [Small Business Affidavit Certification for Road and Bridge Firms and all other Non-Professional Services Firms, #275-000-01](#).

STATE OF FLORIDA DEPARTMENT OF TRANSPORTATION  
**SMALL BUSINESS AFFIDAVIT CERTIFICATION**  
**FOR PREQUALIFIED PROFESSIONAL SERVICES FIRMS**

275-000-03  
 EQUAL OPPORTUNITY  
 OGC - 04/19  
 Page 1 of 2

**FLORIDA DEPARTMENT OF TRANSPORTATION (FDOT)**  
**Submit completed form to [Smallbusiness@dot.state.fl.us](mailto:Smallbusiness@dot.state.fl.us)**

You must first be prequalified as a professional services firm before we can add you to the small business database.  
 Information to become prequalified is available here: <https://www.fdot.gov/procurement/Prequalification-Applications.shtm>

Business Name W.E. Oliver, P.E., LLC

Business Address 2606 W Morrison Av Tampa FL 33629  
Street City State Zip

Mailing Address P.O. Box 10361 Tampa FL 33679  
Street City State Zip

Telephone (813) 748-9188 Fax n.a Other \_\_\_\_\_

Contact Person W. E. Oliver

E-mail bill@weo-pe.com Date Business Established 02/12/2014

FDOT Districts I am interested in performing work in: (Please check all that apply)

<input checked="" type="checkbox"/>	District 1	<input type="checkbox"/>	District 4	<input checked="" type="checkbox"/>	District 7
<input type="checkbox"/>	District 2	<input checked="" type="checkbox"/>	District 5	<input type="checkbox"/>	Turnpike
<input type="checkbox"/>	District 3	<input type="checkbox"/>	District 6	<input type="checkbox"/>	Central Office

Federal Employer Identification Number 46-4856220

Legal Structure     Corporation             Limited Liability Company (LLC)  
                           Partnership                 Sole Proprietorship

List All Owners of the Business:

NAME	TITLE	PERCENT OWNED
W.E. Oliver	President	100%
		%
		%
		%
		%
		%



Ron DeSantis, Governor



## STATE OF FLORIDA

### BOARD OF PROFESSIONAL ENGINEERS

THE PROFESSIONAL ENGINEER HEREIN IS LICENSED UNDER THE PROVISIONS OF CHAPTER 471, FLORIDA STATUTES



**OLIVER, WILLIAM EDWARD**

2606 MORRISON AV  
TAMPA FL 33629-5331

**LICENSE NUMBER: PE31157**

**EXPIRATION DATE: FEBRUARY 28, 2023**

Always verify licenses online at [MyFloridaLicense.com](http://MyFloridaLicense.com)



Do not alter this document in any form.

This is your license. It is unlawful for anyone other than the licensee to use this document.



List no more than five projects which best illustrates qualifications relevant to the Solicitation. References must be less than five years old. LIST no more than two LAKE COUNTY GOVERNMENT PROJECTS (past, current, prime, and subcontractor) FIRST.

---

W.E. Oliver, P.E., LLC

PROJECT NAME: 2019 Lake County Transportation Impact Fee Update

Agency: Lake County Public Works

Address: 323 N Sinclair St

City, State, Zip code: Tavares, Florida 32778

Contact Person: Mr. Fred Schneider

Title: Assistant County Manager

Email: FSchneider@lakecountyfl.gov

Telephone: 352-253-6000

Project Cost: \$174,500

Contract Start and End Dates: May, 2018 to Sept, 2019

SCOPE of Project (list tasks, outlines or descriptions of items): Updated Lake County's Transportation Impact Fee to reflect a change in County strategy to fund non-State road improvements, considered revising fee districts, refined retail land use categories, staged fee rate transition, public hearings for adoption.

PROJECT NAME: CONSULTING ENGINEERING SERVICES (TRAFFIC IMPACT STUDIES, CIRCULATION REVIEWS AND ANALYSIS)

Agency: City of Sarasota

Address: 1565 First Street

City, State, Zip code: Sarasota, FL 34236

Contact Person: Mr. Daniel Ohrenstein, P.E.

Title: Assistant City Engineer

Email: Daniel.Ohrenstein@sarasotaFL.gov

Telephone: 941.263.6520

Project Cost: As Needed Tasks, estimate \$175,000

Contract Start and End Dates: January, 2020 through December, 2023

SCOPE of Project (list tasks, outlines or descriptions of items): Undertake traffic impact and circulation reviews of proposed developments, undertake transportation improvement planning studies (traffic forecasts, operational analyses) to define scope of needed improvements.

PROJECT NAME: SW 60th St @ SW 85th Av Traffic Signal Design

Agency: Tillman and Associates, Inc.

Address: 1720 SE 16th Av

City, State, Zip code: Ocala, Florida 34471

Contact Person: Mr. David Tillman

Title: President

Email: dtillman@tillmaneng.com

Telephone: 352.387.4540

Project Cost: \$15,000

Contract Start and End Dates: May, 2019 to September, 2020

SCOPE of Project (list tasks, outlines or descriptions of items): Prepare construction plans for replacement of traffic signal at subject location. Plans included field review of site, preparation of signal equipment layout, specification of equipment and bid items, pavement markings.

PROJECT NAME: U.S. 19 Project Development and Environmental Study Update, 2019

Agency: Florida DOT/H.W. Lochner

Address: 4350 W Cypress St, #800

City, State, Zip code: Tampa, FL 33607

Contact Person: Mr. Matthew Wey, P.E.

Title: [Click or tap here to enter text.](#)

Email: mwey@weyeng.com

Telephone: 813.924.6910

Project Cost: \$220,000

Contract Start and End Dates: January, 2016 through March, 2019

SCOPE of Project (list tasks, outlines or descriptions of items): Undertake Project Traffic Analysis Report to update evaluation of roadway needs and staging analysis in light of delayed construction year. Responsibilities included overseeing data collection, applying travel demand model, developing design-hour traffic volumes, identifying needed improvements, traffic volumes for noise analysis, participation in public hearing.

PROJECT NAME: Seminole County Multi-Modal Mobility Fee 2020 Update Study

Agency: Seminole County Engineering Division

Address: 100 East First Street

City, State, Zip code: Sanford, Florida 32771

Contact Person: Mr. William Wharton

Title: Principal Planner

Email: wwarton@seminolecountyfl.gov

Telephone: 407.665.5730

Project Cost: \$175,000

Contract Start and End Dates: October, 2018 to June, 2021

SCOPE of Project (list tasks, outlines or descriptions of items): Updated County road impact fee to modern multi-modal mobility fee. Legacy fee was last updated in 1990. Revised fee districts to reflect current comprehensive plan and Transportation Plan, updated revenue program, quality of service goals, and mobility system costs. Project involved meetings with municipalities, builders associations, and neighborhood associations, as well as workshops with Planning and Zoning Commission and County Commissioners.