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ATTACHMENT 1 – SUBMITTAL FORM

21-0927

The undersigned hereby declares that: Axias FL, LLC has examined and accepts the specifications, terms, and conditions presented in this Solicitation, satisfies all legal requirements to do business with the County, and to furnish **On-Call, Construction Cost estimating Services** for which Submittals were advertised to be received no later than 3:00 P.M. Eastern time on the date stated in the solicitation or as noted in an addenda. Furthermore, the undersigned is duly authorized to execute this document and any contracts or other transactions required by award of this Solicitation.

All pricing will be FOB Destination unless otherwise specified in this solicitation document. Pricing submitted will remain valid for a ninety (90) day period.

Vendor will accept payment through the County VISA-based payment system: NO

1.0 TERM OF CONTRACT

The Contract will be awarded for an initial one (1) year term with the option for four (4) subsequent one (1) year renewals. Renewals are contingent upon mutual written agreement.

The Contract will commence upon the first day of the next calendar month after Board approval. The Contract remains in effect until completion of the expressed and implied warranty periods. The County reserves the right to negotiate for additional services/items similar in nature not known at time of solicitation.

Contract prices resultant from this solicitation will prevail for the full duration of the Contract unless otherwise indicated elsewhere. Prior to completion of each exercised term, the County may consider an adjustment to price based on changes as published by the U.S. Department of Labor, Bureau of Labor Statistics. Refer to Exhibit A – Scope of Services. It is the Contractor's responsibility to request in writing any pricing adjustment under this provision.

2.0 METHOD OF PAYMENT

The Contractor must submit an accurate invoice to the County's using department. The date of the invoice must be after delivery but no more than 30 calendar days after delivery. Invoices must reference the: purchase or task order; delivery date, delivery location, and corresponding packing slip or delivery ticket signed by a County representative at the time of acceptance. Failure to submit invoices in the prescribed manner will delay payment.

Payments will be tendered in accordance with the Florida Prompt Payment Act, Part VII, Chapter 218, Florida Statutes. The County will remit full payment on all undisputed invoices within 45 days from receipt by the appropriate County using department. The County will pay interest not to exceed 1% per month on all undisputed invoices not paid within 30 days after the due date.

3.0 CERTIFICATION REGARDING LAKE COUNTY TERMS AND CONDITIONS:

I certify that I have reviewed the [Lake County General Terms and Conditions page](#) and accept the Lake County General Terms and Conditions dated 10/10/2019 as written including the Proprietary/Confidential Information section. YES Failure to acknowledge may result in Submittal being deemed non-responsive.

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4.0 CERTIFICATION REGARDING FELONY CONVICTION:

Has any officer, director, or an executive performing equivalent duties, of the bidding entity been convicted of a felony during the past ten (10) years? NO

5.0 CONFLICT OF INTEREST DISCLOSURE CERTIFICATION:

Except as listed below, no employee, officer, or agent of the firm has any conflicts of interest, real or apparent, due to ownership, other clients, contracts, or interests associated with this project; and, this Submittal is made without prior understanding, agreement, or connection with any corporation, firm, or person submitting a proposal for the same services, and is in all respects fair and without collusion or fraud. Axias has no conflicts of interest as noted in the RFP.

6.0 CERTIFICATION REGARDING BACKGROUND CHECKS:

Under any County Contract that involves Contractor or subcontractor personnel working in proximity to minors, the Vendor hereby confirms that any personnel so employed will have successfully completed an initial, and subsequent annual, Certified Background Check, completed by the Contractor at no additional cost to the County. The County retains the right to request and review any associated records with or without cause, and to require replacement of any Contractor employee found in violation of this requirement. Contractor shall indemnify the County in full for any adverse act of any such personnel in this regard. Additional requirements may apply in this regard as included within any specific contract award. YES

7.0 DISADVANTAGED BUSINESS ENTERPRISE PROGRAM

The County does not establish specific goals for minority set-asides however, participation by minority and non-minority qualified firms is strongly encouraged. If the firm is a minority firm or has obtained certification by the State of Florida, Office of Supplier Diversity, (OSD) (CMBE), please indicate the appropriate classification(s) not applicable not applicable and enter OSD Certification Number n/a and enter effective date n/a to date n/a

8.0 RECIPROCAL VENDOR PREFERENCE:

Vendors are advised the County has established, under Lake County Code, Chapter 2, Article VII, Sections 2-221 and 2-222; a process under which a local vendor preference program applied by another county may be applied in a reciprocal manner within Lake County. The following information is needed to support application of the Code:

A. Primary business location of the responding Vendor: 1228 E 7th Avenue, Suite 305, Tampa FL 33506

B. Does the responding vendor maintain a significant physical location in Lake County at which employees are located and business is regularly transacted: NO If “yes” is checked, provide supporting detail: n/a

9.0 GENERAL VENDOR INFORMATION:

Firm Name: Axias FL, LLC
Street Address: 1228 E 7th Avenue, Suite 305
City: Tampa State and ZIP Code: FL 33605
Mailing Address (if different): same as above

ATTACHMENT 1 – SUBMITTAL FORM

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Telephone: 571.643.2343 Fax: n/a

Federal Identification Number / TIN: 85-3912160

DUNS Number: 078800014

10.0 SUBMITTAL SIGNATURE:

I hereby certify the information indicated for this Submittal is true and accurate and that my electronic signature shall have the same legal effect as if made under oath; that I am an authorized representative of this Vendor and/or empowered to execute this Submittal on behalf of the Vendor. I, individually and on behalf of the Vendor, acknowledge and agree to abide by all terms and conditions contained in this solicitation as well as any attachments, exhibits, or addenda.

Name of Legal Representative Submitting this Proposal: *Steve Lee*

Date: 7/1/2021

Print Name: Steve Lee

Title: Vice President

Primary E-mail Address: slee@axiasinc.com

Secondary E-mail Address: lgregg@axiasinc.com

The individual signing this Submittal affirms that the facts stated herein are true and that the response to this Solicitation has been submitted on behalf of the aforementioned Vendor.

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Attachment 4: Team Composition Form

CONSULTANT

ROLE	Name	City of Residence	Florida Active Registrations Number
Principal in Charge	Steve Lee	Tampa, FL	n/a
Sr. Structural Cost Estimator	Bradley Melnyk	Tampa, FL	n/a
Architectural Cost Estimator	Samuel Ayodele	Alexandria, VA	n/a
MEP Specialist	Carloes Rosales & Brandon Sisk	Alexandria, VA	n/a
Facility Condition Manager	Thomas Hall	Alexandria, VA	n/a
Auditor Claims Analyst	Patrick Reiser	Alexandria, VA	n/a
Scheduler	Lynn Wenger	Mooreville, NC	n/a
QA/QC	Martin Jacobs	Alexandria, VA	n/a
Value Engineer & Risk Analyst	Benson Kwong	Rockville, MD	n/a
Construction Manager	Mark Luria	Alexandria, VA	n/a
Change Order Specialist	Ayo Idowu	Alexandria, VA	n/a

SUB CONSULTANTS

ROLE	Company Name	Address	Individual's Name Assigned	Projected % of Overall Work	Worked with Prime before (YES/NO)	Individual Worked with Prime before (YES/NO)
Cost Estimating Support	Procon Consulting	415 Magnolia Ave, Merritt Island, FL	Jason Lopez	25%	Yes	Yes
Cost Estimator	Procon Consulting	415 Magnolia Ave, Merritt Island, FL	Kristin Vranicar	25%	Yes	No
Sr. Cost Estimator	Procon Consulting	415 Magnolia Ave, Merritt Island, FL	Chris Murray	25%	Yes	No

Bradley Melynk

Senior Structural Cost Estimator



Bradley draws on his solid 20-year background in construction—traditional bid and integrated project delivery—for the cost management services he provides through our Tampa office. Job opportunities took the Toronto native to Florida, where his focus has been on area development, healthcare facilities, theme parks, and design-build projects.

Select Project Experience

- Star Wars Galaxy Edge (Disneyworld/Disneyland)
- Harry Potter Hagrid's Motorbike Adventure
- Harry Potter Daigon Alley/London
- Islands of Adventure Incredible Hulk Refurbishment
- Cabana Bay and Two Tower Addition
- Hollywood Studios Grand Ave (Muppets)
- Animal Kingdom Asia & Kali River Rapids
- Disney Springs & Westside Hardscape Replacement
- The Boathouse, The Edison, Paradiso 37, Paddlefish
- Ragland Road, Starbucks, Jaleo, NBA Experience
- Art Smith's homecomin', Planet Hollywood, Coke
- BVD Pedestrian Bridges
- Florida Hospital Apopka
- Nicklaus Children's Hospital

Education

Associates Degree: Film/Video
FullSail University

Certificate: Digital
Communication
University of Western Ontario

Software Experience

Bluebeam
Microsoft Office

Years of Experience

20+

Samuel Ayodele, MRICS, PMP, PQS

Architectural Cost Estimator



Samuel is an experienced, determined, and team oriented cost manager, with the ability to produce early phase budgeting as well as detailed cost estimating and quantity take off of items from drawings using e-Tools such as OST, PlanSwift and BlueBeam. He is also well versed in cost planning and change management. His estimating ability ranges through all stages of a project's design from concept through construction documents and during construction phase. He has over 29 years of experience in monitoring project cost performance in relation to various elements of work, including turnkey contract, oil and gas, infrastructure, heavy machinery, and equipment. He has also worked on a wide variety of building types, ranging from schools and universities to government offices and defense department installations. His expertise includes the use of software programs such as M2 (Second Generation MCACES), SUCCESS and Primavera 6 in performing scope verification, cost estimates and value engineering.

Education

Bachelor of Science: Quantity Surveying
HND, The Polytechnic Ibadan Nigeria,
May 1995

Certifications/Affiliations

Certified Project Management
Professional (PMP)

Member: Royal Institute of Chartered
Surveyor, RCIS (MRICS)

AACE International (CCP in Progress)

Canadian Institute of Quantity Surveyor,
CIQS (PQS)

Association of South African Quantity
Surveyor (MAQS)

Member: Project Management Institute
(PMI) National

Member: Association for the
Advancement of Cost Engineering
International (AACEI)

Member: Association of South African
Quantity Surveyors (ASAQS)

Years of Experience

29+

References

Robert Franklin | JACOBS
1100 N. Glebe Road, Suite 500
Arlington, VA 22201
Phone: 571.218.1002
Fax: 571.218.1300

Everton Rowe | Smithsonian Institution
600 Maryland Avenue SW, Suite 5001
MRC 511
Washington DC 20560
Phone : 202.633.6259

Ahmed Khalil | JACOBS
1100 N. Glebe Road, Suite 500
Arlington, VA 22201
Phone:: 571.218.1687

Selected Project Experience

- Hurricane Disaster Recovery: Multiple Projects; Puerto Rico
- Halifax County Circuit Courthouse; Halifax, VA
- Smithsonian Institute: National Museum of the American Indian Upgrades; Washington, DC
- Smithsonian Institute: National Air and Space Museum Restaurant Renovation; Washington, DC
- Smithsonian Institute: Freer Quad Mass Notification - Phase II; Washington, DC
- Department of Commerce: Facility Upgrade Project (EPC); Jessup, MD
- Architect of the Capitol: B Tunnel Reconstruction; Washington, DC
- Architect of the Capitol: 380G Fuel Tank Replacement; Washington, DC
- Architect of the Capitol: Webster Hall; Washington, DC
- General Services Administration: Centers for Medicare & Medicaid Services Building; Woodlawn, MD
- CAC Mission: Residential and Commercial Developments; Atlanta, GA
- Early Learning Empowerment Infrastructure Project
- Deer's Head Center: Kidney Analysis Center Renovation; Salisbury, MD
- Verizon Wireless Center: IT/Telecommunications Project
- Central Bank of Nigeria: Headquarters; Nigeria
- University of Virginia: Alderman Library Renewal; Charlottesville, VA
- University of Virginia: Student Health and Wellness Center; Charlottesville, VA
- Georgetown University: Pre-Clinical Sciences Building; Washington, DC
- University of Virginia: Hospital Facade Replacement; Charlottesville, VA
- University of Virginia: Sterile Processing Renovation; Charlottesville, VA
- University of Virginia: Physics Building; Charlottesville, VA
- Wilson School; Arlington, VA
- Basilica School of St. Mary; Alexandria, VA
- George Mason High School; Falls Church, VA

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Carlos B. Rosales, Jr.

MEP Specialist



At Axias, Carlos Rosales is a Senior Cost Manager with over 16 years of experience in Mechanical trade. He has worked on projects ranging from \$500,000 to \$15 Million. His experience is design-build, construction management, and international procurement.

Carlos's responsibilities have included preparing cost estimates for plumbing, HVAC, and fire protection, providing guidance to junior staff, completing pricing and cost benchmarking validations, and providing specialty cost intelligence deliverables. He has utilized his industry experience to develop cost estimates reflective of local market and project conditions.

He has been engaged in key projects such as the National Museum of African American History, NASA Museum, West Point Barracks, Shady Grove Hospital, and George Mason University.

Carlos has broad experience in the sale and execution of Federal contracts including USACE, NAVFAC, The Architect of the Capitol, and the Smithsonian Institute among other federal and semi-private clients and agencies.

Education

Master of Professional Studies in Real Estate: Construction Management/International Real Estate; Georgetown University (Expected 2018)

Bachelor of Art: Interdisciplinary Studies/Construction Management; Catholic University (2015)

Associate of Applied Science: Construction Management Technology (2013)

Major Concentration: Applied Linguistics & Computer Systems; Army Polytechnics University; Quito, Ecuador (2001)

Certifications/Affiliations

American Society of Professional Estimators (ASPE); 2007

American Society of Heating, Refrigerating & Air Conditioning Engineers (ASHRAE); 2010

AACE International; 2015

Years of Experience

16+

Selected Project Experience

- NSA Bethesda Chillers; Indian Head, MD
- Navy Yard Building W310; Washington, DC
- Smithsonian Institution: Arts & Industries Building; Washington, DC
- Smithsonian Institution: Galeta Complex; Panama
- Indian Head: B292 Mezzanine; Indian Head, MD
- Mariners Skills Training Facility; Norfolk, VA
- Berthing Pier 32; New London, CT
- Smithsonian Institution: Pavilion 2021; Washington, DC
- Dry Dock 2 Caisson Replacement; VA
- Dry Dock 8: New Saltwater System; VA
- NAVFAC: Pier 31 New Fire Protection System Dry Dock 2&3
- Kings Bay Dry Dock; Kings Bay, GA
- NASA Museum Kitchen Renovation; Washington, DC
- Fannie Mae: New Building Office Fit-Out; Washington, DC
- Architect of the Capitol Adams Building; Washington, DC
- Marine Corp Base Quantico: P191 Mainside Water Study; Quantico, VA
- Loudoun County: ADC AHU Upgrades; Manassas, VA
- Indian Head: Gas Line; Indian Head, MD
- Marine Corp Base Quantico: Transite Waterline; Quantico, VA
- NAVFAC: P-732 NNSY Electrical Distribution Upgrade; MD
- World Bank: AHU Replacement; Washington, DC
- FBI CJIS Campus: Fire Detection; Martinsville, WV
- National Institute of Standards & Technology: Building 220 & 301; Bethesda, MD
- International Monetary Fund: Campus Chiller Plant Improvement; Washington, DC
- Dry Dock Pipe Change; Portsmouth, VA

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Brandon Sisk

MEP Specialist



Education

Northern Virginia Community College

3 Years in Apprenticeship School

Software Experience

Microsoft Office

LiveCount

BlueBeam

Years of Experience

22+



Brandon Sisk is a professional cost estimator and project manager, with over 21 years of experience in installation, estimating, and project management in the electrical field. His estimating background includes reviewing customer plans, determining subcontractor needs, requesting and attaining quotes from suppliers, review and qualifying of quotes to contract documents, consolidating information into proposals for submission to clients. As a project manager, Brandon's experience includes requesting and attaining quotes from suppliers, review and qualifying of quotes to contract documents, consolidating information into proposals for submission to clients. Overall, Brandon provides Excellent project management and estimating skills with a proven record of success in analyzing all aspects of a project or area of responsibility with diligence, attention to detail and commitment to task completion.

Selected Project Experience

- Smithsonian Institution: Air & Space Museum; Washington, DC
- Virginia Commonwealth University: Rhoads & Brandt Hall; Richmond, VA
- NSAG Whitelaw Building Rotunda Sound & Lighting Study; Augusta, GA
- Virginia Commonwealth University: Massey Cancer Center; Richmond, VA
- John Brent Elementary School; Washington, DC
- Naval Surface Warfare Center: Dahlgren Pilot Program; Dahlgren, VA
- University of DC: 4225 Connecticut Avenue Renovation; Washington; DC
- Kings Bay Dry Dock Repairs; Kings Bay; GA
- University of Mary Washington: Virginia Hall Renovation¹ Fredericksburg, VA
- NRL Facility; Diego Garcia (British Indian Ocean Territory)
- Capitol Montessori at Logan School; Washington, DC
- Veterans Affairs Community Living Center; Wilmington, DE
- Kings Bay Dry Dock: Chillers; Kings Bay, GA
- National Park Service: Brentwood Maintenance Facility; Washington, DC
- International Monetary Fund: HQ1 Café & Lounge; Washington, DC
- Virginia Military Institute: Turman House; Lexington, VA
- Howard University: Douglass Hall Renovation; Washington, DC
- Blue Kakuna (Confidential Project)
- Quantico TBS Electrical Repairs; Quantico, VA
- Morson's Row Office Building Renovation & Additions; Richmond, VA

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Thomas Hall, MRICS

Facility Condition Manager



Thomas is a member of the Royal Institution of Chartered Surveyors (MRICS) and has more than 14 years of experience in the construction industry. His areas of expertise include facility/property condition assessments, capital planning, building surveying, project management and sustainability consulting.

Selected Project Experience

- Wynwood Apartments; Miami, FL
- Charlestown Navy Shipyard, National Park Service; Boston, MA
- US Capitol, Architect of The Capitol; Washington DC
- Salvation Army Kroc Centers, Various Locations
- James-City County Municipal Facilities, Williamsburg, VA
- Williamsburg-James City County Public Schools, Williamsburg, VA
- Cold Spring Harbor Laboratories, Long Island, NY
- Georgia Southern University (Student Accommodation), Statesboro, GA
- Archdiocese of Chicago (three properties), Chicago, IL
- Illinois State University (Various Facilities), Normal, IL
- All Seasons Casino, New Haven, MN (FCA)
- Municipal Buildings, Loudoun County, Virginia 8 (Various FCAs)
- George H. Fallon Building (GSA), Baltimore, MD
- Philadelphia Customs House, Philadelphia, PA (GSA)
- Walter E. Hoffman Courthouse, Norfolk, VA
- Space Needle, Seattle, WA (PCA)
- Georgia State University, Atlanta, GA (FCA)
- Salesforce Tower, Atlanta, GA (PCA)
- Arlington Housing Corporation, Arlington, VA (Various FCAs)
- Herman Memorial Medical Plaza, Houston, TX (PCA)
- 10 building Multi-family portfolio, Brooklyn NY (PCA)
- 30 building hotel portfolio, Nationwide (PCA)
- Aylesbury Estate Regeneration, London, UK (Project Manager)
- Clapham Regeneration, London, UK (Project Manager)

Education

Bachelor of Science: Sheffield Hallam University (United Kingdom), 2008

Certifications/Affiliations

Member of the Royal Institution of Chartered Surveyors (MRICS), 2013

Years of Experience

14+

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Patrick Reiser, CCP

Auditor Claims Analyst



Patrick is a Cost Manager with 10 years of experience working in the commercial sector. He has worked on a variety of project types including commercial buildings, restrooms, fitness centers, conference centers, and offices. He has the ability to collaborate with architects and engineering firms to effectively manage projects from concept to delivery and is able to manage \$20M+ worth of capital and tenant improvements.

Selected Project Experience

- Howard Hughes Medical Institute; Chevy Chase, MD
 - Apartments B and C Audits
 - Green Roof Audit
 - Childrens Lab Audit
 - Gymnasium Audit
 - Lots 1 and 141 Audit
 - Manor-Carriage House Audit
- NAVFAC: Dahlgren Systems Integration Facility; Dahlgren, VA
- US Marine Corp: Fire Alarm Study; Nationwide
- FBI CJIS: Building Management Controls; Martinsburg, WV
- NAVFAC: Dry Dock Pipe Change; VA
- FBI CJIS: Fire Detection; Martinsburg, WV
- National Institute of Standards & Technology: Building 220 & 301; Bethesda, MD
- Portsmouth Naval Shipyard B178; Portsmouth, VA
- Navy Yard: Building W310; Washington, DC
- Fort Totten Army Reserve Center; NY
- NIEHS: Animal Research Facility; Raleigh, NC

Additional Projects

- 1800 Diagonal Road: Main Lobby & Common Corridor Renovation; Alexandria, VA
- 2001 Pennsylvania Avenue: Wave Offices; Washington, DC
- 1615 L Street: Wave Offices; Washington, DC
- 1615 L Street: Building Repositioning; Main Lobby & Terraces Renovations, Restroom Renovations, Fitness Center; Conference Center; and Rooftop Renovation; Washington, DC

Education

Bachelor of Science: Integrated Sciences & Technology (Energy Concentration); James Madison University

Software Skills

MS Office
 Planswift Takeoff Software
 Alpine Building Component Software

Skills

Tenant Fit-Outs
 Budgeting
 Scheduling
 Billing
 Planning
 Permitting
 Procurement

Certifications

Certified Cost Professional

Years of Experience

10+

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Lynn Wenger

Scheduler

Education

Bachelor of Science:
Construction Engineering; Iowa
State University

Software Experience

SureTrak

P3

P6

Microsoft Project

Local Involvement

Junior Achievement Board of
Directors & volunteer instructor

Iredell-Statesville School System
Advisory Committee

Boy Scout Troop Assistant
Scoutmaster

BSA Venture Crew Advisor

BSA Piedmont Council Board of
Directors

Vice President of Lake Norman
High School Band Boosters

Announcer for Lake Norman
High School football & wrestling

Carolina Crown Drum & Bugle
Corps camp & tour volunteer

Years of Experience

42+

Lynn has over 42 years of experience in the construction industry. Currently he is working as a consultant providing the development, update / revision, and the review and analysis of project construction schedules. He also has experience performing material take-offs and cost estimates for proposed new projects, claims, and change orders, in addition to developing and maintaining a 4000-activity, cost-loaded CPM schedule.

Select Project Experience

- Lighterage Wharf and Lift Launch Pier; Jacksonville, FL
- Norfolk Naval Ship Yard Dry Dock #3 Renovations
- Norfolk Naval Ship Yard Dry Dock #4 Renovations
- Norfolk Naval Ship Yard Dry Dock #8 Renovations
- Kings Bay Dry Dock Renovations
- Kings Bay Magnetic Silencing Facility
- CAD-A Pier, Naval Weapons Station Yorktown-Cheatham Annex
- Lighterage Wharf & Lift-Launch Pier, MCSF Blount Island, Jacksonville, FL
- North Carolina Air National Guard Operations HQ
- FBI Hazardous Device School
- FBI Terrorist Explosive Device Analysis Center
- GSA / Department of State Tier 3 Data Center
- GSA Headquarters Renovation / Modernization
- Smithsonian Institution Warehouse Facility
- Louisiana International Gulf Transfer Terminal
- National Cancer Institute Cancer Research Facility
- Siemens Energy Gas Turbine Manufacturing Facility
- US Coast Guard / DEA Hanger Facility, Great Inagua, Bahamas
- Gateway Center, Durham, NC

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Martin Jacobs, CCC, MRICS

QA/QC



As principal of Axias, Inc, Martin Jacobs serves as Project Executive on many of our projects. He is adept at problem solving and responding to client's needs in a timely manner to ensure client satisfaction. He has a keen ability to provide guidance and advice as well as building, establishing, and maintaining strong and long-term relationships with owners, developers, consultants, and contractors.

Martin has over 28 years of experience in the construction industry in the United States and overseas, with special emphasis on quantity surveying, conceptual/program budgeting as well as detailed milestone design estimating, assessing market conditions, facility condition assessments, developing cost models for AAFP requirements and measuring and producing Bills of Quantities. He has experience in architectural, structural, civil, and MEP work, as well as change orders, cost management, and value engineering. Martin's expertise includes the use of government software programs, such as M2 (Second Generation MCACES), SUCCESS, and PACES in performing budget planning and developing feasibility studies and detailed cost estimates in the management of construction costs. Martin has worked on all construction types ranging from government, commercial, and education, through to aviation, cultural, and hospitality.

Education

Bachelor of Science: Quantity Surveying, University of Port Elizabeth (1992_

Certifications/Affiliations

Member: Royal Institution of Chartered Surveyors (MRICS), December 2009

Certified Cost Consultant, American Association for the Advancement of Cost Engineers (CCC), 2010

Member: American Association of Cost Engineers (AACE)

Member: Society of American Military Engineers (SAME)

Security Clearance

Secret

Years of Experience

28+

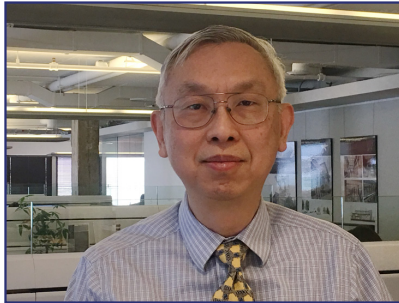
Selected Project Experience

- University of Virginia: Athletics Complex; Charlottesville, VA
- Marine Corp Base: Sports Complex, MBC, Guam
- Bowie Ice Rink; Bowie, MD
- International Monetary Fund; Washington, DC
- Hirshhorn Museum & Sculpture Garden; Washington, DC
- Stead Park Recreation Center; Washington, DC
- DC Entertainment & Sports Arena; Washington, DC
- General Services Administration: Headquarters Modernization Phase II; Washington, DC
- Food & Drug Administration: Facility Consolidation; White Oak, MD
- Metropolitan Washington Airports Authority: Multiple Projects; DC, VA, & MD
- Albemarle Training Facility; Albemarle County, VA
- Merriweather Post Pavilion & Symphony Woods; Columbia, MD
- 7900 Wisconsin Avenue; Washington, DC
- Reston Community Center: Phase II; Reston, VA
- University of Mary Washington: Masterplan; Fredericksburg, VA
- Pike & Rose: Block 7; Bethesda, MD
- Wessynton Pool House; Wessynton, VA
- University of Virginia: Memorial to the Enslaved Workers; Charlottesville, VA
- Savannah Convention Center; Savannah, GA
- Atlantic Plumbing: Theater; Washington, DC
- Sully Community Center; Chantilly, VA
- National Park Service: Presidents Park; Washintgon, DC
- Food & Drug Administration: Housing Study; White Oak, MD
- 1712 Connecticut Avenue; Washington, DC
- General Services Administration: Headquarters Modernization Phase II; Washington, DC
- Catholic University of America: Sports Fields; Washington, DC
- General Services Administration: Appraisers Building & US Customs House; Washington, DC
- Washington State Convention Center; Seattle, WA
- Elizabeth House: Phase II; Silver Spring, MD

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Benson Kwong, CVS, PE, CEM, CCE, CCP, LEED AP, BEMP

Value Engineer & Risk Analyst



Education

Master of Science: Thermal Sciences, University of California, Berkley

Master of Science: Electrical Engineering, Georgia Institute of Technology

Master of Business Administration: University of Southern California

Bachelor of Science: Mechanical Engineering, University of Maryland

Professional Certificate: Strategic Decision & Risk Management, Stanford University

Certifications/Affiliations

Certified Value Specialist: Life

Leadership in Energy & Environmental Design (LEED) Accredited Professional (BD+C, ID+C, O+M, Homes, ND)

Registered Professional Engineer, Maryland

Certified Energy Manager Building Energy Modeling Professional

Certified Cost Professional Risk Management Professional (PMP)

Years of Experience

37+

Benson Kwong facilitates multi-discipline architect and engineering teams to review project designs and provide proposals for cost reductions and value enhancements. He has facilitated over 75 projects over the last decade, including multiple projects for Fairfax County Virginia, University of Virginia, US Army Corps of Engineers, US Department of State, US General services Administration, and the Smithsonian Institution.

Selected Project Experience

- Lighterage Wharf and Lift Launch Pier; Jacksonville, FL
- McLean Community Center; Fairfax County, VA
- Reston Fire Station No. 25; Fairfax County, VA
- University of Virginia: Multiple Projects; Charlottesville, VA
 - Brandon Ave New Student Housing
 - Thornton Hall
 - Alderman Library
 - Physics Building
- Lorton Volunteer Fire & Rescue Station; Lorton, VA
- Camp Peary: Poplar Building, Williamsburg, VA
- Frankford Transportation Building; Philadelphia, PA
- US Air Force: Cargo Marshalling Yard; Al Udeid Air Base

US General Services Administration

- US Courthouse; Tuscaloosa, AL
- US Land Port of Entry; Massena, NY
- Food and Drug Administration: Center for Drug Evaluation & Research Office Building 2; White Oak, MD

US Army Corps of Engineers

- Indoor Firing Range; Ft. Meade, MD
- Consolidated logistic Center; Ft. Detrick, MD
- Nallin Pond Vehicle Gate; Ft. Detrick, MD
- North Campus Utility Plant; Ft. Meade, MD
- Four Hangar Renovations; Ft. Campbell, KY
- Missile Defense Complex, Europe Interceptor Site
- Wideband Satellite Operations Center; Ft. Detrick, MD
- Wastewater Treatment Facility; Ft. Detrick, MD
- Emergency Services Center; Ft. Detrick, MD
- National Museum of Health & Medicine; Forest Glenn Annex, MD
- Ft. Belvoir Warriors in Transition; Ft. Belvoir, VA
- US Army Medical Research Institute for Chemical Defense; MD
- Ft. Meade Administration & Operations Center; Ft. Meade, MD

US Department of State

- Power Requirements Study
- American Center, Rangoon: Myanmar
- New Embassy Compound: Paramaribo, Suriname
- New Embassy Compound: Nouakchott, Mauritania

Smithsonian Institution

- National Museum of African American History & Culture; Washington, DC
- National Museum of American History: Public Space Renovation; Washington, DC
- Mathias Laboratory Expansion; Washington, DC
- Improve Mall-Wide Perimeter Security; Washington, DC

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Mark Luria, CCM

Construction Manager



As principal of Axias, Mark Luria serves as director of project management services; he is a project executive on many of our projects and has worked on several construction claim resolutions.

Mark has more than 36 years' experience in the development, construction and real estate industry. Graduating with honors in Civil Engineering from the University of Virginia in 1983, he started his career as a developer and construction project manager, building experience in estate transactions, financing, and processes, and construction of projects ranging infrastructure to large commercial buildings. Certified by the Construction Manager Certification Institute, Mr. Luria has a recognized background in managing all phases of the construction process successfully, from feasibility to design and procurement, through construction and turnover. Spending the last 16 years in general contracting and the construction management industry, his background as a developer and construction executive bring a unique mix of experience and perspective to the team. As such, he has a proven ability to deliver landmark facility renovations as well as complex new construction projects for major private, commercial, institutional, and public clients in the Washington, DC region. His experiences as a development executive, builder, and DC/Northern Virginia District Manager for the largest privately held Construction Management firm in the US bring substantial leadership and benefit to any Capital Construction and/or Renewal Program.

Education

BSc: Civil Engineering (Structures); UVA, May 1983

Certifications/Affiliations

Construction Management Association of America, Certified Construction Manager (CCM)

Washington Building Congress: Member and past judge

Associated Builders and Contractors: Member

Engineer in Training (EIT): 1983

Boards

AGC of DC

ACE Mentor Program of National Capital Area

National Trust for Historic Preservation

Years of Experience

36+

Selected Project Experience

- Eagle County School District - (Affordable Housing)
- Town of Breckenridge (Affordable Housing)
- Elizabeth Square; Silver Spring, MD (Affordable Housing)
- 7900 Wisconsin Ave, Chevy Chase, MD (Residential high rise/ commercial mixed use)
- Watergate West building renovations; Washington, DC (Residential)
- International Monetary Fund (IMF) - Project Mgmt Term contract
- 4747 Bethesda Ave, Bethesda, MD (Commercial HQ building)
- 1770 Crystal Drive, Arlington, VA (Commercial HQ building)
- The Watergate Hotel; Washington, DC
- Astra Zeneca campus renovations; Gaithersburg, MD
- George Mason HS; Falls Church, VA
- US Capitol Visitor Center; Washington, DC
- US Capitol Dome Rehabilitation; Washington, DC
- Dwight D. Eisenhower Presidential Monument; Washington, DC
- National Academy of Sciences; Washington, DC
- Washington Headquarters Services Headquarters; Alexandria, VA
- Herbert Hoover Building; Washington, DC (Dept of Commerce)
- Bureau of Alcohol, Tobacco, and Firearms and Explosives Headquarters; Washington, DC (ATF Headquarters)
- Robert F Kennedy Building, Washington, DC (Main Justice HQ)

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Ayo Idowu

Change Order Specialist



Education

BSc: Civil Engineering, University of Lagos, Nigeria (2003)

MSc: Coursework, Technology Management, University of Maryland Eastern Shore Shady Grove Campus (2010)

Certifications/Affiliations

Nigerian Society of Engineers

Institute of Civil Engineers, UK

American Association of Cost Engineers

American Society of Engineers

Additional Experience

Adjunct professor teaching Construction Management Estimating at the University of Maryland Eastern Shore Shady Grove Campus.

"Effect of Rice Husk Ash as an Admixture with Cement on the Compressive Strength of Concrete Blocks" - June 2004

Years of Experience

16+

Mr. Ayo Idowu brings over 15 years of experience providing cost estimates on a variety of building types and projects. His expertise and training provide a balanced coverage of all disciplines. Mr. Idowu has extensive experience in all aspects of complete procurement of construction projects, including cost estimating, project management, budgeting, CPM scheduling, change order analysis and evaluation, value engineering, life cycle cost analysis and coordination.

Ayo's unique approach to integrating cost and schedule data enhances project management, value engineering and project efficiencies. His expertise also covers claims avoidance, constructability reviews, claims review and resolution, change order analysis and reconciliation for a wide range of projects. In addition to cost services, He is responsible for cost management of construction projects, providing overview services on behalf of Owners monitoring all aspects relating to cost, time and quality.

Mr. Idowu is experienced in providing cost estimates at various stages of design for banking, transit, buildings, ports roadways and infrastructure, and power plants.

Selected Project Experience

- Metcalf Mill: Expansion; Tucson, AZ
- Pretrial Woman's Detention Center; Baltimore, MD
- Martha Jefferson Hospital; Charlottesville, VA
- National Institute of Health: IDIQ Contract; Bethesda, MD
- National Institutes of Health: Building 10 E & F Wing Phase B; Bethesda, MD
- Collocate Military Department Investigative Agencies; Quantico, VA
- General Services Administration: Thurgood Marshall Courthouse; New York, NY
- Ritz Carlton Residences Inner Harbor; Baltimore, MD
- Park Place; Annapolis, MD
- Capitol Visitors Center; Washington, DC
- Las Baulas Hotel: Casino & Spa; Puerto Rico
- University of Virginia: MR5 & MR6 Biomedical Engineering and Medical Science Centers; Charlottesville, VA
- San Francisco Municipal Transit Authority: Central Subway Program; San Francisco, CA
- National Museum of African American History & Culture; Washington, DC
- Los Angeles County Metropolitan Transportation Authority: Los Angeles County Rail & Transit PMO; Los Angeles, CA
- Los Angeles County Metropolitan Transportation Authority: I-5 North Capacity Enhancement; Los Angeles, CA
- Los Angeles County Metropolitan Transportation Authority: Metro Westside Subway Extension, Los Angeles, CA
- Los Angeles County Metropolitan Transportation Authority: Metro Regional Connector Transit Corridor; Los Angeles, CA
- Los Angeles County Metropolitan Transportation Authority: Metro Measure R Transit and Highway Improvements; Los Angeles, CA
- U.S. Consulate: Lease Fit-Out; Porto Alegre, Brazil
- Virginia Military Institute: Indoor Training Facility; Lexington, VA
- John Hopkins University: Bloomberg School of Public Health Infrastructure Upgrade/Lab Fit-Out; Baltimore, Maryland

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Jason Lopez, CCM, LEED GA

Project Executive

QUALIFICATIONS

Jason Lopez is a seasoned Executive with nearly 15 year experience providing oversight on large, complex programs and projects. Jason has provided construction program oversight, design review management, comprehensive procurement and source selection services, oversight of multiple construction activity and logistics, and comprehensive and detailed construction estimating including computing construction costs for contract modifications. He has experience in material takeoffs of construction work and in pricing the value of that work for equitable contract adjustments. He has successfully coordinated large teams and effectively coordinates with contractors, tenants, government agencies, and all project stakeholders to resolve issues while ensuring excellent customer service and client satisfaction.

EDUCATION AND CERTIFICATIONS

B.S., Construction Management, Florida International University, Miami, FL
 Certified Construction Manager (CCM)
 LEED Green Associate (LEED GA)

RELEVANT PROFESSIONAL EXPERIENCE

Construction Executive/Construction Project Manager **2010 - Present**
 Procon Consulting LLC, Arlington, VA

U.S. Department of Homeland Security HQ at St. Elizabeths West Campus, Washington, DC (4.5 million SF/\$4.4 billion) Construction Executive for the \$4.4-billion redevelopment program at the St. Elizabeths Campus for the headquarters consolidation of Department of Homeland Security. The high-security project includes 4.5 million square feet (SF) of new construction and adaptive reuse of 50 historic buildings for 17,000 personnel, as well as site work, roads, central utility operations, underground utilities, state-of-the-art security perimeter fence, an operations command center, technology integration program, furniture installation, move management, and site-related improvements.

NASA Repair Vehicle Assembly Building Utility Annex and KSC Central Campus Building, Cape Canaveral, FL (\$98 million) Project Executive for scheduling support services for multiple projects. Performed in-depth analysis of contractor-prepared construction schedules to identify manipulated logic, time, and resources masked due to contractor inefficiencies. Conducted analysis of contractor-submitted recovery schedules to identify negative float activities, critical path activities, and near critical path (<14 days of float). Evaluated allocated resources and utilization rates to ensure completion by contract end date.

U.S. Architect of the Capitol IDIQ, Washington, DC and Fort Meade, MD (\$145 million) Principal-in-Charge for Procon’s work on the AOC IDIQ that has encompassed over \$145 million of repair and alterations projects in multiple high-security buildings on the campus of the U.S. Capitol as well as LOC facilities at Fort Meade. Projects all took place in occupied facilities and included work on exterior security barriers, building envelope repairs, roof replacements, A/V systems, food service area renovations, high-bay climate controlled modular storage facilities, and HVAC systems replacements.

U.S. Department of State IDIQ, Washington, DC (\$31 million) Construction Executive for \$31 million of repair and alterations projects in high-security, occupied facilities on the main State campus as well as off-site State Department facilities. Projects included space renovations and tenant fit-outs, as well as power upgrades, HVAC and fire and life safety improvements, and the replacement and upgrade of power and HPAC motor upgrades.

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Jason Lopez (continued)

Project Executive

FDIC Construction Management Services Contract, Arlington, VA and Washington, DC Construction Executive for repair and alterations project at various FDIC facilities in Washington, DC and Arlington, VA, including air handler unit replacements and large electrical equipment replacement.

U.S. National Institute of Standards and Technology IDIQ, Gaithersburg, MD Construction Executive for repairs and alterations under an IDIQ program for NIST's 579-acre campus in Gaithersburg, MD. Projects were conducted in occupied facilities and included renovations, upgrades, and commissioning in a variety of space types.

U.S. General Services Administration (GSA) Construction Management BPA, Nationwide Principal-in-Charge for all four zones of GSA's construction management BPA. Provide customer executive-level point of contact, ensure that task-order teams are properly resourced and are meeting quality and performance standards.

U.S. GSA Construction Region 2 IDIQ, New York/New Jersey Principal-in-Charge for region-wide IDIQ contract. Provide customer executive-level point of contact, ensure that task-order teams are properly resourced and are meeting quality and performance standards.

U.S. National Institute of Standards and Technology IDIQ, Gaithersburg, MD Construction Executive for repairs and alterations under an IDIQ program for NIST's 579-acre campus in Gaithersburg, MD. Projects were conducted in occupied facilities and included renovations, upgrades, and commissioning in a variety of space types.

D.C. Department of General Services IDIQ, Washington, DC Principal-in-Charge on Procon's IDIQ contract for DC DGS repairs and alterations program. Provide customer executive-level point of contact, ensure that task-order teams are properly resourced and are meeting quality and performance standards.

Project Manager
Bovis Lend Lease, Miami, FL

2005-2010

Overtown Transit Village Phase II (324,000 SF/\$58 million), Miami, FL Construction project management for \$58-million new construction federal office building consisting of 324,000 SF of office space and a 145,000 SF parking garage. Created, implemented, and managed a quality control program utilizing hand-held tablets to minimize subcontractor rework and improve.

Metropolitan One Project (1 million SF/\$110 million), Miami, FL Project management for \$110 million new construction of residential high-rise consisting of 1 million SF inclusive of 42 floors, 12-story parking garage, retail space, full high-end restaurant, and amenities deck.

University of Miami Clinical Research Building and Wellness Center, Miami FL. (\$55 million) Construction of an 18-story medical office building with 13 story precast garage and 2-story structural steel Wellness Center. Served as Project Engineer including managing submittals, documents, and RFI log.

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Kristin Vranicar, CCM, CQM, EIT

Cost Estimator

QUALIFICATIONS

Kristin Vranicar has 10 years of experience in the construction industry working as construction manager and general contractor managing complex, high-security, federal projects in occupied facilities. She has extensive experience developing programs of requirements, establishing budgets, leading procurement processes, and evaluating contractor cost proposals. She has performed hundreds of independent cost estimates, evaluated contractor cost proposals for base bids and change orders, and performed negotiations on behalf of clients. Additionally, Kristin is adept at design management, procurement, quality control and inspections, conflict resolution, construction coordination, and coordinating project communication and activities. She has strong technical, interpersonal, communications, and problem solving skills. Kristin's specialized computer software skills include Prolog, Primavera P6, MS Project, MS Office Suite, and AutoCAD.

EDUCATION

B.S., Civil Engineering, The Ohio State University
Certified Construction Manager (CCM)
Construction Quality Management Certified (CQM)
Civil Engineer in Training (EIT)
OSHA 30-hour Training

RELEVANT PROFESSIONAL EXPERIENCE

Procon Consulting LLC, Arlington, VA

2014 - Present

FDIC Program Management, Arlington, VA Developed capital improvement plan for FDIC headquarters buildings. Analyzed plan for budgeting, efficient sequencing, and mitigating risks. Assisted with Program Management Plan development. Identified efficiencies for current project development and delivery and provided recommendations for new processes and improvements. Chaired monthly meetings with FDIC stakeholders to ensure coordination across divisions, status update, and tracking of initiatives.

FDIC Training Center Modernization, Arlington, VA (53,000 SF/\$13 million) Providing construction management support for the Training Center Modernization at Virginia Square. Services include capturing existing conditions, identifying issues, change management, reviewing contractor schedule, and chairing progress meetings. Assisting FDIC in developing an internal webpage to communicate the project to all FDIC staff members. Tracking follow-on contracts with FDIC stakeholders to ensure a smooth transition from construction to Owner occupancy and use. Provided assistance during the design and procurement phases. Performed design reviews, developed solicitation documents, developed a plan for a safe pre-bid site visit, and provided technical assistance to the Technical Evaluation Panel (TEP) by serving as an advisor during contractor proposal reviews.

FDIC Construction Management Services Contract, Arlington, VA and Washington, DC Provided project management services for multiple, concurrent, projects. Developed change order and modification procedures for the FDIC construction program. Maintained project documentation including minutes, submittals, RFIs, and payment applications. Reviewed, analyzed, and processed change orders, and kept contract logs. Provided monthly project reporting dashboards tracking project budget, schedule, and risk. Analyzed and provided risk assessments for key activities. Performed monthly general contractor schedule reviews. Reviewed and presented recommendations for enhancement of general contractor scopes of work and solicitations.

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Kristin Vranicar, CCM, CQM, EIT (continued)

Cost Estimator

- **Air Handler Unit Replacement** Refurbishment of four air handlers for Buildings A and B at VASQ.
- **HVAC Upgrades, Renovations, and Replacement** Chilled water plants and pump replacement, and refurbishment of air handlers and associated equipment at 1776 F Street and 550 17th Street.
- **Large Electrical Equipment Replacement** Demolition and replacement of major electrical equipment, creation of new electrical room, and addition of BAS controls and utility metering upgrades at VASQ.
- **550 Studio Project** Review of A/E proposal and schedule for 550 Studio Project

GSA Office of Leasing U.S. Department of State Repairs and Alterations, Washington, DC Project manager on multiple repair and alterations projects in State Department facilities. Maintained project documentation using GSA's ePM system including minutes, submittals, RFIs, and payment applications. Coordinated and performed design reviews. Coordinated security requirements for project site access and construction contractor clearances with DoS Diplomatic Security. Reviewed construction contractor schedule. Provided project schedule updates to DoS Office of Real Property Management in weekly tracking meetings. Analyzed general contractor schedules, estimated project phasing, and identified critical activities. Developed weekly progress reporting. Reviewed, analyzed, and processed change orders and kept contract logs. Implemented project close-out client training prior to occupancy.

- **SA-1 Floors 12 and 13** Design-build (D-B) project encompassed the renovation of office space, including upgrading electrical, voice, data, lighting, and cooling systems.
- **Renovation of Human Smuggling and Trafficking Center Offices** Phased D-B renovation of leased office space including upgrading voice/data cabling to meet DOS technology standards, electrical upgrades, ductwork, and HVAC upgrades to tie into existing system.
- **HST Vaults 3 and 4 Electrical Upgrade** Power and HPAC motor upgrades at Harry S. Truman building. Upgrade of existing switchgears, transformers, and associated components that are approaching the end of their life-cycle.

GSA Office of Leasing, Washington, DC Provided Project Management services for the U.S. Department of State on behalf of the GSA Office of Leasing for multiple concurrent projects. Maintained project documentation using GSA's ePM system, including minutes, submittals, RFIs, and payment applications. Analyzed general contractor schedules, estimated project phasing, and identified critical activities. Developed weekly progress reporting. Reviewed, analyzed, and processed change orders, and kept contract logs. Implemented project close-out procedures and ensured the client received proper training prior to occupancy.

- **American Red Cross Building Renovation, Washington, DC (\$14 million)** A \$14-million occupied renovation and tenant fit-out for The Department of State.
- **SA-39 Renovation (78,730 SF/\$11 million)** An \$11-million phased renovation of 78,730 SF of office space in an occupied leased building.
- **SA-01A and SA-01B (2,405 SF)** Design Manager for 2,405 SF office fit out in an occupied leased building.

Grunley Construction
Rockville, MD

2013 - 2014

FDIC Headquarters Modernization, Washington, DC (260,000 SF/\$27 million) Project Engineer for \$27-million modernization and HVAC retrofit project in 260,000 SF occupied office building. Coordinated and communicated with the construction management team regarding project status. Prepared submittals and requests for information. Developed method of subcontractor identification and approval for the construction of a secure space. Helped proactively identify potential problems to minimize risk to schedule and costs.

Kristin Vranicar, CCM, CQM, EIT (continued)

Cost Estimator

German Embassy Renovation, Washington, DC (\$45.3 million) Assistant Project Manager for \$45.3-million renovation and fit-out of the German Embassy. Coordinated and communicated with designers, subcontractors, and the client to develop effective solutions to mitigate disparities between design and implementation, improving constructability. Managed material required on the project by expediting deliveries and creating and implementing a material tracking log that tracked date of submission, assessed lead times, and delivery dates.

Turner Construction Company
Columbus, OH

2011 - 2013

Prepared take-offs for owner change orders while quantifying the value against items previously installed. Processed and distributed requests for information, submittal packages, and bulletins. Ran comparative analysis between design and execution for quality control and assurance focusing on rebar placement and post tension cables for concrete slabs, beams, and columns.

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Chris Murray, LEED AP

Senior Cost Estimator

QUALIFICATIONS

Chris Murray is an innovative construction executive with over 20 years of experience working on projects ranging in size from \$10 million to over \$250 million. He is recognized for leveraging a unique combination of organizational skills, technical proficiencies, financial acumen, creativity, and an innate ability to inspire multiple stakeholders with differing agendas to work together to maximize the return on investments made by all involved. Chris builds solid working relationships and establishes trust with clients, designers, subcontractors, and other project stakeholders.

EDUCATION

B.S., Civil Engineering, Clemson University, Clemson, SC, 2000

SELECT ESTIMATING EXPERIENCE

Architect of the Capitol Campus, Washington, DC

Provided estimates for numerous repair and replacement projects ranging in value from \$10,000 to \$200,000.

Lanier Village Estates, Gainesville, GA

Estimating for a \$40-million assisted living facility.

Overtown Transit Village Phases I and II, Miami FL

Estimating for two commercial office buildings for the Miami-Dade County Department of General Services.

U.S. Department of State, Washington, DC

Provided estimates for multiple projects including building renovations and infrastructure.

RELEVANT PROFESSIONAL EXPERIENCE

Senior Project Manager

2016 - Present

Procon Consulting LLC, Arlington, VA

Provides executive leadership to multiple construction management teams. Oversees budgets, schedules, resource allocation, quality control efforts, and overall performance of construction management personnel. Leads teams through all phases of the construction process from design development to pre-construction through successful completion and close-out, completing each one on time and under budget. Report project financial and schedule status to clients on a regular basis. Trains, mentors, and develops staff. Sought by subordinates, peers, senior leadership, and designers for input or expertise.

Senior Project Manager

2015 - 2016

Turner Construction Company

Provided pre-construction planning including a detailed project schedule for a \$114-million Design-Build (D-B) academic building for the U.S. Navy's Naval Facilities Engineering Command (NAVFAC) at the U.S. Naval Academy in Annapolis, MD. The schedule was cited by NAVFAC as being instrumental in the award of the project to Turner. Developed, maintained, and managed project construction schedules using Primavera and Suretrak scheduling software. Established the sequence of procurement of materials and equipment including activities for submittals, approvals, fabrication, delivery, and installation. Utilized schedules to determine the impact of individual events or

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Chris Murray, LEED AP (continued)

Senior Cost Estimator

changes in the work before they took place to allow both the Contractor and Owner to make more informed decisions with regard to these types of issues.

Managed all phases of the pre-construction effort including procurement, planning and detailed project scheduling for a \$158-million Guaranteed Maximum Price contract for construction of the four-star Conrad Hotel at the CityCenterDC Development in Washington, DC.

Project Manager
Jacobs Engineering Group

2010 - 2015

Provided comprehensive construction management services for numerous complex, high-profile projects. Managed the coordination of architectural and engineering disciplines during design and construction phases of work on multiple projects. Created and implemented a detailed project schedule and chaired weekly meetings. Analyzed and negotiated Contractor change order requests. Reviewed and provided detailed analyses of the Contractor's Project Schedules to avert significant claims. Reviewed and approved Contractor applications for payment. Led the commissioning effort for all electrical, mechanical, physical, and electronic security systems. Performed thorough design reviews and coordinated agency design reviews for incorporation into the final Design Documents. Experience included:

Project Manager
Bovis Lend Lease, Inc.

1998 - 2010

Provided all aspects of construction project management for major construction projects. Managed and led projects including the coordination of multiple subcontractors, vendors, designers, developers, and government agencies. Provided comprehensive constructability reviews to designers prior to construction. Accountable for the development, coordination, and execution of all construction management activities and personnel on a day-to-day basis. Created, implemented, and administered all operational procedures, project controls, and processes to ensure that contractual obligations were met and that designers met their required deadlines. Compiled monthly payment applications with assistance from the Project Accountant and met with the client, designers, and lenders to gain approval to allow payments to be processed. Initiated and managed the RFI, submittal, change order, and close-out processes.

Identified substantial shortfalls in an inherited \$30-million budget, restructured the budget, and secured \$15 million in additional tenant improvement the same project to transform it from a projected loss to one that exceeded its contract profit by 67%. Received the Miami Office M.V.P. award from the Vice President/Principle-in-Charge as a result. Formulated a comprehensive spreadsheet that encompassed all project procurement, budgeting, cost controls, and forecasting to supplement the company's standard accounting software application. This provided the flexibility necessary to effectively analyze and forecast cost to ensure maximum profitability and became the model for the rest of the Miami Office. Coordinated and managed the estimating, bidding, and subcontract award process on the \$58-million project, generating \$2.5 million in savings from the original contract budget.



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Detail by Entity Name

Florida Limited Liability Company
AXIAS (FL) LLC

Filing Information

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Principal Address

1228 E. 7th Avenue,
STE 305
Tampa, FL 33605

Changed: 02/24/2021

Mailing Address

225 REINEKERS LANE
C/O AXIAS INC. - SUITE 200
ALEXANDRIA, VA 22314

Registered Agent Name & Address

LEE, STEPHEN
6509 MAIDEN SEA DRIVE
APOLLO BEACH, FL 33572

Address Changed: 11/23/2020

Authorized Person(s) Detail

NONE

Annual Reports

No Annual Reports Filed

Document Images

- [11/23/2020 -- CORLCRACHG](#) View image in PDF format
- [11/03/2020 -- Florida Limited Liability](#) View image in PDF format

Form **W-9**
(Rev. October 2018)
Department of the Treasury
Internal Revenue Service

**Request for Taxpayer
Identification Number and Certification**

**Give Form to the
requester. Do not
send to the IRS.**

▶ Go to www.irs.gov/FormW9 for instructions and the latest information.

Print or type. See Specific instructions on page 3.

1 Name (as shown on your income tax return). Name is required on this line; do not leave this line blank.
Axias (FL) LLC

2 Business name/disregarded entity name, if different from above

3 Check appropriate box for federal tax classification of the person whose name is entered on line 1. Check only **one** of the following seven boxes.

Individual/sole proprietor or single-member LLC C Corporation S Corporation Partnership Trust/estate

Limited liability company. Enter the tax classification (C=C corporation, S=S corporation, P=Partnership) ▶ C

Note: Check the appropriate box in the line above for the tax classification of the single-member owner. Do not check LLC if the LLC is classified as a single-member LLC that is disregarded from the owner unless the owner of the LLC is another LLC that is **not** disregarded from the owner for U.S. federal tax purposes. Otherwise, a single-member LLC that is disregarded from the owner should check the appropriate box for the tax classification of its owner.

Other (see instructions) ▶

4 Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3):
Exempt payee code (if any) _____
Exemption from FATCA reporting code (if any) _____
(Applies to accounts maintained outside the U.S.)

5 Address (number, street, and apt. or suite no.) See instructions.
1228 East 7th Avenue, Suite 305

6 City, state, and ZIP code
Tampa, FL 33605

7 List account number(s) here (optional)

Requester's name and address (optional)

Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the instructions for Part I, later. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN*, later.

Note: If the account is in more than one name, see the instructions for line 1. Also see *What Name and Number To Give the Requester* for guidelines on whose number to enter.

Social security number

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or

Employer identification number


8	5	-	3	9	1	2	1	6	0
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Part II Certification

Under penalties of perjury, I certify that:

- The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and
- I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and
- I am a U.S. citizen or other U.S. person (defined below); and
- The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

Certification instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions for Part II, later.

Sign Here Signature of U.S. person ▶ 

Date ▶ 2/4/2021

General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

Future developments. For the latest information about developments related to Form W-9 and its instructions, such as legislation enacted after they were published, go to www.irs.gov/FormW9.

Purpose of Form

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) which may be your social security number (SSN), individual taxpayer identification number (ITIN), adoption taxpayer identification number (ATIN), or employer identification number (EIN), to report on an information return the amount paid to you, or other amount reportable on an information return. Examples of information returns include, but are not limited to, the following.

- Form 1099-INT (interest earned or paid)

- Form 1099-DIV (dividends, including those from stocks or mutual funds)
- Form 1099-MISC (various types of income, prizes, awards, or gross proceeds)
- Form 1099-B (stock or mutual fund sales and certain other transactions by brokers)
- Form 1099-S (proceeds from real estate transactions)
- Form 1099-K (merchant card and third party network transactions)
- Form 1098 (home mortgage interest), 1098-E (student loan interest), 1098-T (tuition)
- Form 1099-C (canceled debt)
- Form 1099-A (acquisition or abandonment of secured property)

Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN.

If you do not return Form W-9 to the requester with a TIN, you might be subject to backup withholding. See What is backup withholding, later.

ADDENDUM NO. 1

21-0927



Office of Procurement Services

P.O. Box 7800 • 315 W. Main St., Suite 441 • Tavares, FL 32778

SOLICITATION: On-Call Construction Cost Estimating Services

06/17/2021

Vendors are responsible for the receipt and acknowledgement of all addenda to a solicitation. Confirm acknowledgement by including an electronically completed copy of this addendum with submittal. Failure to acknowledge each addendum may prevent the submittal from being considered for award.

THIS ADDENDUM CHANGES THE DATE FOR RECEIPT OF PROPOSALS TO JULY 1, 2021.

QUESTIONS/RESPONSES

Question 1. For Section “2. Forms”, would the County please clarify what type of response they are looking for regarding “Descriptive Literature”?

Answer 1. Any literature provided by the vendor that their discretion that may add support to their proposal

Q2. Does the County want respondents to include resumes for all proposed staff or only for the Program Manager?

R2. Please provide the resumes for the proposed staff.

Q3. For “Section 5. Completed Pricing Sheet”, the second item requests “supporting documentation for proposed pricing”. What is the County looking for in regard to supporting documentation?

R3. This is for any documentation, at the vendor’s discretion, to clarify any of the items on the pricing sheet.

Q4. In Section 1.0 – part 1.2 (Attachments – page 2 of 5) – Attachment 2 is the Pricing Sheet and Attachment 4 is Team Composition Form. however, in Section 6.0-E-2 (Delivery and Submittal Requirements - page 3 of 5) Attachment 2 is named the Team Composition Form. Please clarify.

R4. Section 1.2 ATTACHMENTS shall now read:

Attachment 1 – Submittal Form

Attachment 2 – Pricing Sheet

Attachment 3 – References Form

Attachment 4 – Team Composition

ACKNOWLEDGEMENT

Firm Name: Axias FL, LLC

I hereby certify that my electronic signature has the same legal effect as if made under oath; that I am an authorized representative of this vendor and/or empowered to execute this submittal on behalf of the vendor.

ADDENDUM NO. 1

21-0927

Signature of Legal Representative Submitting this Bid: *Steve Lee*

Date: 7/1/2021

Print Name: Steve Lee

Title: Vice President

Primary E-mail Address: slee@axiasinc.com

Secondary E-mail Address: lgregg@axiasinc.com



CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)
07/30/2020

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER Weis Insurance Agency John Weis (680336R) 7061 Brookfield Plz Springfield 22150 - 2915	CONTACT NAME: MariaFernanda CSR PHONE (A/C, No, Ext): 703 644 6063 E-MAIL ADDRESS: staff.jweis@farmersagency.com - CC: jweis@farmersagent.com	FAX (A/C, No): 703 644 2429													
	<table border="1"> <thead> <tr> <th>INSURER(S) AFFORDING COVERAGE</th> <th>NAIC #</th> </tr> </thead> <tbody> <tr> <td>INSURER A :Twin City Fire Insurance Company (One Harford)</td> <td>0091</td> </tr> <tr> <td>INSURER B :Travelers - Property Casualty Company.</td> <td>25623</td> </tr> <tr> <td>INSURER C :Federal Insurance Company</td> <td>20281</td> </tr> <tr> <td>INSURER D :</td> <td></td> </tr> <tr> <td>INSURER E :</td> <td></td> </tr> <tr> <td>INSURER F :</td> <td></td> </tr> </tbody> </table>		INSURER(S) AFFORDING COVERAGE	NAIC #	INSURER A :Twin City Fire Insurance Company (One Harford)	0091	INSURER B :Travelers - Property Casualty Company.	25623	INSURER C :Federal Insurance Company	20281	INSURER D :		INSURER E :		INSURER F :
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INSURED

 AXIAS, INC
 1228 E 7th Avenue
 Ste 200
 Tampa, FL 33605

CO ERAGES **REVISION NUMBER:**

THIS IS TO CERTIFY THAT THE POLICIES DESCRIBED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY CONDITIONS, WARRANTIES OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR EXTENDED, THIS CERTIFICATE IS SUBJECT TO ALL THE TERMS, CONDITIONS AND CONDITIONS OF SUCH POLICIES AND ANY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
A	<input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR GEN'L AGGREGATE LIMIT APPLIES PER: <input checked="" type="checkbox"/> POLICY <input type="checkbox"/> PROJECT <input type="checkbox"/> LOC OTHER:	30 SBA TY 0916	04/01/2020	04/01/2021	EACH OCCURRENCE \$ 1,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 1,000,000 MED EXP (Any one person) \$ 10,000 PERSONAL & ADV INJURY \$ 1,000,000 GENERAL AGGREGATE \$ 2,000,000 PRODUCTS - COMP/OP AGG \$ 2,000,000 \$
A	AUTOMOBILE LIABILITY <input type="checkbox"/> ANY AUTO <input type="checkbox"/> ALL OWNED AUTOS <input checked="" type="checkbox"/> HIRED AUTOS <input type="checkbox"/> SCHEDULED AUTOS <input checked="" type="checkbox"/> NON-OWNED AUTOS	30 SBA TY 0916	04/01/2020	04/01/2021	COMBINED SINGLE LIMIT (Ea accident) \$ 1,000,000 BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$ \$
A	<input checked="" type="checkbox"/> UMBRELLA LIAB <input checked="" type="checkbox"/> OCCUR <input type="checkbox"/> EXCESS LIAB <input type="checkbox"/> CLAIMS-MADE <input type="checkbox"/> DED <input checked="" type="checkbox"/> RETENTION \$ 10,000	30 SBA TY 0916	04/01/2020	04/01/2021	EACH OCCURRENCE \$ 5,000,000 AGGREGATE \$ 5,000,000 \$
B	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) <input checked="" type="checkbox"/> Y <input type="checkbox"/> N / A If yes, describe under DESCRIPTION OF OPERATIONS below	UB-7J174816-20-42-G	07/13/2020	07/13/2021	<input checked="" type="checkbox"/> PER STATUTE <input type="checkbox"/> OTHER E.L. EACH ACCIDENT \$ 1,000,000 E.L. DISEASE - EA EMPLOYEE \$ 1,000,000 E.L. DISEASE - POLICY LIMIT \$ 1,000,000
C	Professional Liability	82349293	05/01/2020	05/01/2021	Each Claim/Aggregate Limit: \$ 2,000,000 Retention : \$ 25,000.00

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)
 Management Consulting Services Operations.
 1st Location: 225 Reinekers Lane, Ste 200 Alexandria, VA 22314 - 2nd Location: 1077 30th Street, NW First Floor, Washington DC 20007 - 3rd Location: 216 Main Street, Ste 204D Edwards, CO 81652 - 4th Location: 197 Route 18, Suite 3000 East Brunswick, NJ 00816 -

CERTIFICATE HOLDER FOR INSURED USE ONLY.	CANCELLATION SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.
	AUTHORIZED REPRESENTATIVE