

LAKE COUNTY FLORIDA  
DEPARTMENT OF FACILITIES  
DEVELOPMENT AND MANAGEMENT



PROPOSAL FOR  
ON-CALL CONSTRUCTION  
ESTIMATING SERVICES  
SOLICITATION NO. 21-0927



JULY 1, 2021



P.O. BOX 7800  
315 W. MAIN STREET, SUITE 441  
TAVARES, FL 32778

2420 S. LAKEMONT AVENUE, SUITE 450  
ORLANDO, FL 32814 | 407.897.5354

## **6. FINANCIAL STABILITY**

### **EVIDENCE OF FIRM'S FINANCIAL STABILITY**

## 6. Financial Stability

Anser has the financial capacity to complete all services as well as comply with the terms of any contract. Our firm maintains its financial strength from strict adherence to best practices and strong understanding of regulatory compliance. Similar to our large firm partners, Anser employs a fully integrated cost accounting system. We also adhere to numerous regulatory compliance guidelines, including the Federal Acquisition Regulations (10CFR48 Part 31) and the Uniform Audit and Accounting Guide developed by AASHTO. We have a strong track record for State and Federal audits, and voluntarily undergo annual CPA audits of our financial statements and indirect cost rate schedules. We are proactive in our compliance and policy administration for EEO compliance and employment practices.

Evidence of Anser's financial stability, including balance sheets and income statements will be provided upon request. A recent copy of Anser Advisory, LLC, the parent company of Anser Advisory Consulting, LLC, Dun and Bradstreet financial report is attached to this proposal.

# CreditMonitor™

ANSER ADVISORY, LLC - Full Company View

Saved by Trina McWilliams | 04-26-2021

## Summary

Report as of: 04-26-2021

### ANSER ADVISORY, LLC

ACTIVE GLOBAL ULTIMATE

**Address:** 2677 N Main St Ste 400, Santa Ana, CA, 92705, UNITED STATES

**Alerts:**

#### SCORES-AND-RATINGS:TITLE

Max. Credit Recommendation	PAYDEX® Score	Delinquency Predictor Percentile	Financial Stress Percentile	Supplier Evaluation Risk Rating
US\$ 131,000	74 LOW RISK	69 MODERATE RISK	31 MODERATE RISK	5 MODERATE RISK

#### Company Profile

**D-U-N-S**

03-250-9758

**Mailing Address**

United States

**Employees**

140

**Business Form**

Corporation (US)

**Telephone**

(714) 209-7671

**Age (Year Started)**

3 years (2018)

**Ownership**

Not publicly traded

**Named Principal**

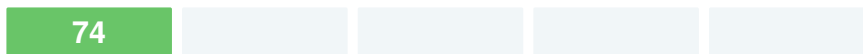
BRYAN CARRUTHERS, CEO

**Line of Business**

Management consulting services

#### Risk Assessment

**PAYDEX® Score**



Low Risk (100)

High Risk (0)

Days Beyond Terms: 9

**Past 24 Months**



### Delinquency Predictor Percentile



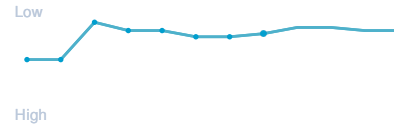
Low Risk (100)

High Risk (1)

Company's risk level is: **MODERATE**

Probability of delinquency over the next 12 months: **3.8%**

#### Past 12 Months



### Financial Stress Percentile



Low Risk (100)

High Risk (1)

Company's risk level is: **MODERATE**

Probability of failure over the next 12 months: **0.45%**

#### Past 12 Months



### Supplier Evaluation Risk Rating



Low Risk (1)

High Risk (9)

Company's risk level is: **MODERATE**

**Moderate** risk of supplier experiencing severe financial stress over the next 12 months

#### Past 12 Months



### D&B Rating

Current Rating as of 02-15-2021

Previous Rating

**Employee Size**

**Risk Indicator**

**1R :**

**3 :**

10 employees and over

Moderate Risk

**Employee Size**

**Risk Indicator**

**1R :**

**4 :** Higher than Average Risk

10 employees and over

### D&B Viability Rating

#### Portfolio Comparison Score



Low Risk (1)

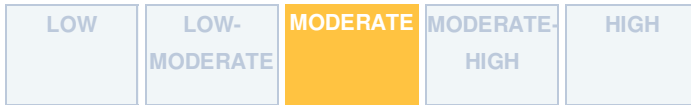
High Risk (9)

Company's risk level is: **MODERATE**

Probability that a company will go out of business, become dormant/inactive, or file for bankruptcy/insolvency within the next 12 months: **5%**

## D&B Guidance

### Overall Business Risk



### Maximum Credit Recommendation

**US\$ 131,000**

### Dun & Bradstreet Thinks...

- Overall assessment of this company: **STABILITY CONCERNS**
- Based on the perceived sustainability of this company: **AVERAGE-RISK-OF-DISCONTINUED-OPERATIONS-OR-BUSINESS-INACTIVITY**
- Based on the payment behavior of this company: **MODERATE-POTENTIAL-FOR-SEVERELY-DELINQUENT-PAYMENTS**

The recommended limit is based on a moderately low probability of severe delinquency.

## Legal Events

Events	Occurrences	Last Filed
Bankruptcies	0	-
Judgments	0	-
Liens	0	-
Suits	0	-
UCC	7	03-01-2021

## Trade Payments

### Highest Past Due

**US\$ 50**

Highest Now Owing  
**US\$ 2,500**

Total Trade Experiences  
**14**

Largest High Credit  
**US\$ 2,500**

Average High Credit  
**US\$ 1,458**

## Ownership

This company is a **Global Ultimate, Domestic Ultimate, Parent**.

[ANSER ADVISORY, LLC](#)  
UNITED STATES  
D-U-N-S Number [03-250-9758](#)

Total Members in [Family Tree](#) - 5

Subsidiaries

**4**

Branches

**-**

## Financial Overview

This company has not provided financial statements to D&B.

## Inquiries

### 12 Month Summary

Total number of Inquiries	Unique Customers
48	26

## Risk Assessment

### D&B Guidance

#### Overall Business Risk



#### Maximum Credit Recommendation

US\$ 131,000

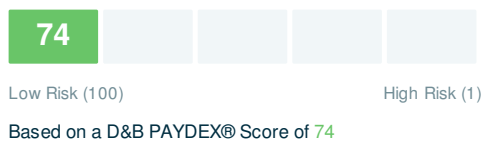
#### Dun & Bradstreet Thinks...

- Overall assessment of this company: **STABILITY CONCERNS**
- Based on the perceived sustainability of this company: **AVERAGE-RISK-OF-DISCONTINUED-OPERATIONS-OR-BUSINESS-INACTIVITY**
- Based on the payment behavior of this company: **MODERATE-POTENTIAL-FOR-SEVERELY-DELINQUENT-PAYMENTS**

The recommended limit is based on a moderately low probability of severe delinquency.

### PAYDEX® Score

Based on 24 months of data



Risk of Slow Pay  
**Low**

Payment Behavior  
**9 Days Beyond Terms**

### Business and Industry Trends



### Understand My Score

#### Payment History

Total Last 24 Months: 14

[View All](#)

Date of Experience	Payment Status	Selling Terms	High Credit (US\$)	Now Owes (US\$)	Past Due (US\$)	Months Since Last Sale
04/21	-	Cash account	50	-	-	1

04/21	-	Cash account	50	-	-	1
04/21	Pays Promptly	-	750	0	0	Between 6 and 12 Months
03/21	Pays Prompt to Slow 30+	-	2,500	1,000	50	1
03/21	Pays Promptly	-	2,500	0	0	1

#### Keys

PAYDEX®	Payment Practices
100	Anticipate
90	Discount
80	Prompt
70	15 Days Beyond Terms
60	22 Days Beyond Terms
50	30 Days Beyond Terms
40	60 Days Beyond Terms
30	90 Days Beyond Terms
20	120 Days Beyond Terms
1-19	Over 120 Days Beyond Terms
UN	Unavailable

#### Delinquency Predictor Score

<p>Based on a D&amp;B Delinquency Predictor Percentile of 69</p>	<p>Score <b>527</b></p>	<p>Class <b>3</b></p>
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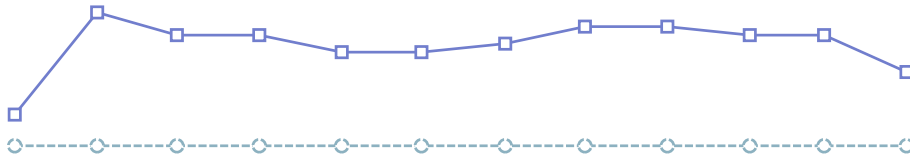
#### Factors Affecting Your Score:

- Proportion of slow payments in recent months
- Higher risk industry based on delinquency rates for this industry
- Limited time under present management control
- Proportion of past due balances to total amount owing

<p>Level of risk <b>Moderate</b></p>	<p>Probability of Delinquency <b>3.8%</b></p>	<p>Compared to Businesses in D&amp;B Database <b>10.2%</b></p>
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#### Business and Industry Trends





### Financial Stress Score



Based on a D&B Financial Stress Percentile of 31

Score  
**1444**

Class  
**4**

#### Factors Affecting Your Score:

- Composite credit appraisal is rated fair
- Low proportion of satisfactory payment experiences to total payment experiences
- UCC Filings reported
- High proportion of slow payment experiences to total number of payment experiences
- Unstable Paydex over last 12 months
- Limited time under present management control

Level of risk  
**Moderate**

Probability of Failure  
**0.45%**

Average Probability of Failure for  
Businesses in D&B Database  
**0.48%**

### Business and Industry Trends



### Supplier Evaluation Risk Rating

Based on 24 months of data



#### Factors Affecting Your Score:

- Proportion of slow payment experiences to total number of payment experiences reported
- Limited business activity signals reported in the past 12 months
- Proportion of past due balances to total amount owing
- Unstable Paydex over last 12 months

### Business and Industry Trends



### D&B Rating

Current Rating as of 02-15-2021

Previous Rating

**Employee Size**

**Risk Indicator**

**Employee Size**

**Risk Indicator**

**1R :**

**3 :**

**1R :**

**4 :**

Higher than Average Risk

10 employees and over

Moderate Risk

10 employees and over

### D&B Viability Rating

#### Portfolio Comparison Score



Low Risk (1)

High Risk (9)

Level of risk  
**Moderate**

Rating Confidence Level  
**Robust Predictions**

Probability of becoming no longer viable  
**5%**

Percentage of businesses ranked with this score  
**11%**

Average probability of becoming no longer viable  
**5%**

#### Viability Score



Low Risk(1)

High Risk (9)

Level of risk  
**Low**

Probability of becoming no longer viable  
**5%**

Percentage of businesses ranked with this score  
**14%**

Average probability of becoming no longer viable  
**14%**

#### Data Depth Indicator



Predictive (A)

Descriptive (G)

- Rich Firmographics
- Extensive Commercial Trading Activity
- Basic Financial Attributes

#### Company Profile

Compared to ALL US Businesses within the D&B Database:

- Financial Data : Not Available

H	Financial Data	Trade Payments	Company Size	Years in Business
	Not Available	Available	Large	Young

- Trade Payments : Available: 3+Trade
- Company Size : Large: Employees:50+ or Sales: \$500K+
- Years in Business : Young: <5

## Trade Payments

### Trade Payments Summary

Overall Payment Behavior

**9**

Days Beyond Terms

**Highest Now Owing:**

US\$ 2,500

% of Trade Within Terms

**70%**

**Total Trade Experiences:**

14

Largest High Credit:  
US\$ 2,500

Average High Credit:  
US\$ 1,458

Highest Past Due

**US\$ 50**

**Total Unfavorable Comments :**

0

Largest High Credit:  
US\$ 0

**Total Placed in Collections:**

0

Largest High Credit:  
US\$ 0

### Trade Payments By Credit Extended

Range of Credit Extended (US\$)	Number of Payment Experiences	% Within Terms
OVER 100,000	0	0
50,000 - 100,000	0	0
15,000 - 49,999	0	0
5,000 - 14,999	0	0
1,000 - 4,999	3	83
UNDER 1,000	3	70

### Trade Payments By Industry

Industry Category	Number of Payment Experiences	Largest High Credit (US\$)	% Within Terms (Expand to View)
▼ 45 - Transportation by Air	1	250	
4513 - Air courier service	1	250	0
▼ 48 - Communications	1	2,500	
4813 - Telephone communictns	1	2,500	100
▼ 50 - Wholesale Trade - Durable Goods	1	750	
5045 - Whol computers/softwr	1	750	100
▼ 59 - Miscellaneous Retail	1	2,500	
5943 - Ret stationery	1	2,500	50

▼ 61 - Nondepository Credit Institutions	1	0	
6159 - Misc business credit	1	0	50
▼ 73 - Business Services	1	2,500	
7374 - Data processing svcs	1	2,500	100

### Trade Lines

#### Dispute Payments

Date of Experience	Payment Status	Selling Terms	High Credit (US\$)	Now Owes (US\$)	Past Due (US\$)	Months Since Last Sale
04/21	-	Cash account	50	-	-	1
04/21	-	Cash account	50	-	-	1
04/21	Pays Promptly	-	750	0	0	Between 6 and 12 Months
03/21	Pays Prompt to Slow 30+	-	2,500	1,000	50	1
03/21	Pays Promptly	-	2,500	0	0	1
02/21	Pays Slow 30+	-	250	50	50	1
02/21	Pays Promptly	-	2,500	2,500	0	1
12/20	Pays Prompt to Slow 120+	-	-	250	0	1
10/20	-	-	50	-	-	1
10/20	-	Cash account	50	-	-	Between 4 and 5 Months
09/20	-	Cash account	-	-	-	1
08/20	-	-	250	-	-	Between 4 and 5 Months
05/20	-	Cash account	50	-	-	1
04/20	-	Cash account	50	-	-	1

## Legal Events

The following Public Filing data is for information purposes only and is not the official record. Certified copies can only be obtained from the official source.

Judgments	Liens	Suits	UCC Filings
0	0	0	7
Latest Filing: -	Latest Filing: -	Latest Filing: -	Latest Filing: 03-01-2021

### Events

**UCC Filing - Termination**[Dispute UCC Filing](#)

<b>Filing Date</b>	03-01-2021
<b>Filing Number</b>	210027611017
<b>Received Date</b>	03-08-2021
<b>Original Filing Date</b>	12-30-2019
<b>Original Filing Number</b>	197754271003
<b>Secured Party</b>	CORTLAND CAPITAL MARKET SERVICES LLC, AS ADMINISTRATIVE AGENT, CHICAGO, IL
<b>Debtors</b>	ANSER ADVISORY MANAGEMENT, LLC
<b>Filing Office</b>	SECRETARY OF STATE/UCC DIVISION, SACRAMENTO, CA

**UCC Filing - Original**

<b>Filing Date</b>	03-01-2021
<b>Filing Number</b>	210027629025
<b>Received Date</b>	03-09-2021
<b>Collateral</b>	All Assets
<b>Secured Party</b>	BMO HARRIS BANK N.A., AS ADMINISTRATIVE AGENT, CHICAGO, IL
<b>Debtors</b>	ANSER ADVISORY MANAGEMENT, LLC
<b>Filing Office</b>	SECRETARY OF STATE/UCC DIVISION, SACRAMENTO, CA

**UCC Filing - Original**

<b>Filing Date</b>	12-30-2019
<b>Filing Number</b>	2019 9305421
<b>Received Date</b>	02-21-2020
<b>Collateral</b>	All Assets and proceeds - All Inventory and proceeds - All Account(s) and proceeds - All Contract rights and proceeds - and OTHERS
<b>Secured Party</b>	CORTLAND CAPITAL MARKET SERVICES LLC, AS ADMINISTRATIVE AGENT, CHICAGO, IL
<b>Debtors</b>	ANSER ADVISORY, LLC
<b>Filing Office</b>	SECRETARY OF STATE/UCC DIVISION, DOVER, DE

**UCC Filing - Original**

<b>Filing Date</b>	12-30-2019
<b>Filing Number</b>	197754271003
<b>Received Date</b>	01-14-2020

<b>Collateral</b>	All Assets and proceeds - All Inventory and proceeds - All Account(s) and proceeds - All Contract rights and proceeds - and OTHERS
<b>Secured Party</b>	CORTLAND CAPITAL MARKET SERVICES LLC, AS ADMINISTRATIVE AGENT, CHICAGO, IL
<b>Debtors</b>	ANSER ADVISORY MANAGEMENT, LLC
<b>Filing Office</b>	SECRETARY OF STATE/UCC DIVISION, SACRAMENTO, CA

**UCC Filing - Amendment**

<b>Filing Date</b>	12-30-2019
<b>Filing Number</b>	1977542712
<b>Received Date</b>	01-14-2020
<b>Original Filing Date</b>	05-23-2019
<b>Original Filing Number</b>	197713708407
<b>Secured Party</b>	CORTLAND CAPITAL MARKET SERVICES LLC, AS ADMINISTRATIVE AGENT, CHICAGO, IL
<b>Secured Party</b>	HARVEST CAPITAL CREDIT CORPORATION, AS ADMINISTRATIVE AGENT, NEW YORK, NY
<b>Debtors</b>	ANSER ADVISORY MANAGEMENT, LLC
<b>Debtors</b>	and OTHERS
<b>Filing Office</b>	SECRETARY OF STATE/UCC DIVISION, SACRAMENTO, CA

**UCC Filing - Amendment**

<b>Filing Date</b>	12-12-2019
<b>Filing Number</b>	1977518097
<b>Received Date</b>	12-27-2019
<b>Original Filing Date</b>	05-23-2019
<b>Original Filing Number</b>	197713708407
<b>Secured Party</b>	HARVEST CAPITAL CREDIT CORPORATION, AS ADMINISTRATIVE AGENT, NEW YORK, NY
<b>Debtors</b>	ANSER ADVISORY MANAGEMENT, LLC
<b>Debtors</b>	and OTHERS
<b>Filing Office</b>	SECRETARY OF STATE/UCC DIVISION, SACRAMENTO, CA

**UCC Filing - Amendment**

<b>Filing Date</b>	11-28-2018
<b>Filing Number</b>	2018 8233583
<b>Received Date</b>	01-25-2019
<b>Original Filing Date</b>	06-29-2018

<b>Original Filing Number</b>	2018 4478174
<b>Secured Party</b>	HARVEST CAPITAL CREDIT CORPORATION, AS ADMINISTRATIVE AGENT
<b>Debtors</b>	ANSER ADVISORY, LLC
<b>Filing Office</b>	SECRETARY OF STATE/UCC DIVISION, DOVER, DE

## Special Events

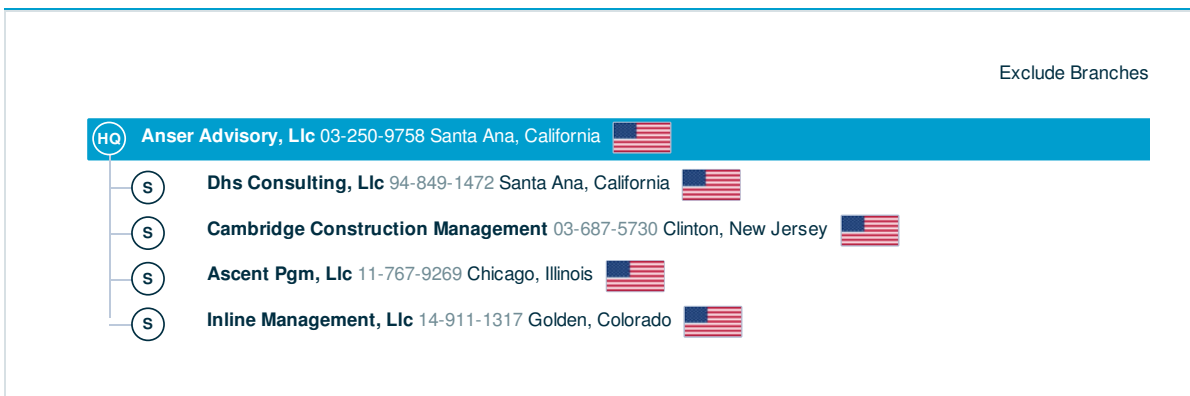
<b>02-15-2021</b> A Rating change has occurred on this company.
<b>12-18-2020</b> ANSER ADVISORY, LLC was reported by the SBA as a recipient of a loan for \$445,887 from Valley National Bank on 04/13/2020 under the Paycheck Protection Program as authorized under the CARES Act of 2020.
<b>10-21-2020</b> Business address has changed from 11095 Knott Ave Ste L, Cypress, CA, 90630 to 2677 N Main St Ste 400, Santa Ana, CA, 92705.
<b>09-05-2020</b> MERGER/ACQUISITION: According to published reports, Anser Advisory, DUNS 032509758, (Cypress, CA) announced the acquisition of Ascent.
<b>07-22-2020</b> On July 6, 2020, the SBA announced that this business was approved for a loan between \$350K - \$1M from Valley National Bank through the SBA's Paycheck Protection Program, as part of the CARES Act, in response to the COVID-19 pandemic. The amount of the actual loan may vary from the approved amount.
<b>05-19-2020</b> MERGER/ACQUISITION: According to published reports, Anser Advisory, DUNS 032509758, (Cypress, CA) announced the acquisition of H.R. Gray, DUNS 107698334, (Hilliard, OH).
<b>08-30-2019</b> MERGER/ACQUISITION: According to published reports, Anser Advisory, DUNS 032509758, (Cypress, CA) announced the acquisition of Inline Management, DUNS 149111317, (Golden, CO).

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## Ownership

### Family Tree

Members in the Tree	Subsidiaries of this Company	Branches of this Company
5	4	0



## Company Profile

<b>Company Overview</b>
-------------------------

**D-U-N-S**

03-250-9758

**Mailing Address**

United States

**Employees**

140

**Business Form**

Corporation (US)

**Telephone**

(714) 209-7671

**Age (Year Started)**

3 years (2018)

**Ownership**

Not publicly traded

**Named Principal**

BRYAN CARRUTHERS, CEO

**Line of Business**

Management consulting services

**Business Registration**

Corporate and business registrations reported by the secretary of state or other official source as of: -  
This data is for informational purposes only, certification can only be obtained through the Office of the Secretary of State.

<b>Registered Name</b>	ANSER ADVISORY, LLC
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<b>Corporation Type</b>	Corporation (US)
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<b>Business Commenced On</b>	2018
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**Principals****Officers**

BRYAN CARRUTHERS, CEO

**Directors**

DIRECTOR(S): THE OFFICER(S)

**Company Events****The following information was reported on: 12-18-2020**

The Delaware Secretary of State's business registrations file showed that Anser Advisory, LLC was registered as a Limited Liability Company on June 27, 2018, under file registration number 6951182.

Business started 2018.

Although this company operates as a limited liability company, the members have elected to use officer titles to denote areas of responsibility.

**RECENT EVENTS:**

On September 17, 2020, sources stated that Anser Advisory, LLC, Cypress, CA, has acquired Ascent PGM, LLC, Chicago, IL, on September 2, 2020. With the acquisition, Ascent PGM, LLC will now operate as a subsidiary of Anser Advisory, LLC. Employees and management were retained. Terms of the deal were not disclosed. Further details are unavailable.

On June 11, 2020, sources stated that Anser Advisory, LLC, Cypress, CA, has acquired H. R. Gray & Associates, Inc., Hilliard, OH, on May 5, 2020. With the acquisition, H. R. Gray & Associates, Inc. will now operate as a subsidiary of Anser Advisory, LLC. Employees and management were retained. Terms of the transaction were not disclosed. Further details are unavailable.

On September 5, 2019, sources stated that Anser Advisory, LLC, Cypress, CA, has acquired Inline Management, LLC, Golden, CO, on August 14, 2019. With the acquisition, Inline Management, LLC will now operate as a subsidiary of Anser Advisory, LLC. Employees and management were retained. Terms of the deal were not disclosed. Further details are unavailable.

On July 3, 2019, sources stated that Anser Advisory, LLC, Cypress, CA, has acquired DHS Consulting, LLC f/k/a DHS Consulting, Inc., Santa Ana, CA, on June 19, 2019. With the acquisition, DHS Consulting, LLC will now operate as a subsidiary of Anser Advisory, LLC. Employees and management were retained. Terms of the deal were not disclosed. Further details are unavailable.

On June 25, 2019, sources stated that Anser Advisory, LLC, Cypress, CA, has acquired Cambridge Construction Management, Inc., Clinton, NJ, on May 23, 2019. With the acquisition, Cambridge Construction Management, Inc. will now operate as a subsidiary of Anser Advisory, LLC. Employees and management were retained. Terms of the deal were not disclosed. Further details are unavailable.



BRYAN CARRUTHERS. 2018-present active here.

Business address has changed from 11095 Knott Ave Ste L, Cypress, CA, 90630 to 2677 N Main St Ste 400, Santa Ana, CA, 92705.

## Business Activities And Employees

The following information was reported on: 12-18-2020

### Business Information

**Description** Provides management consulting services (100%).  
Terms are on a fee basis. Sells to commercial concerns. Territory : Local.

**Employees** 140 which includes officer(s). Undetermined employed here.

**Financing Status** Unsecured

### SIC/NAICS Information

SIC Codes	SIC Description	Percentage of Business
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8742	Management consulting services	-
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87420000	Management consulting services	-
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NAICS Codes	NAICS Description
-------------	-------------------

541611	Administrative Management and General Management Consulting Services
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## Government Activity

[Dispute Government Activity](#)

### Activity Summary

**Borrower(Dir/Guar)** No

**Administrative Debt** No

**Contractor** No

**Grantee** No

**Party excluded from federal program(s)** No

### Possible candidate for socio-economic program consideration

**8(A) Firm** Yes

**Labor Surplus Area** Yes

**Small Business** Yes (2021)

## Financials

D&B currently has no financial information on file for this company

# Inquiries

## Inquiries-Summary - 12 Month

<b>Total number of Inquiries</b>	<b>Unique Customers</b>
<b>48</b>	<b>26</b>

## Inquiries-Summary

Over the past 12 months ending 4-2021, 48 individual requests for information on your company were received. The 48 inquiries were made by 26 unique customers indicating that some companies have inquired on your business multiple times and may be monitoring you. Of the total products purchased, 29, or 60 % came from the Services; 6, or 12 % came from the Finance, Insurance and Real Estate; 5, or 10 % came from the Retail Trade; 4, or 8 % came from the Public Administration; 3, or 6 % came from the Wholesale Trade;

SIC/Sector	Type	Date
<b>SERV - Services</b>		
- Custom computer programming services	D&B Risk Solution	2021-04-19
- Legal services	Sales & Marketing Solution	2021-04-15
- Management services	Sales & Marketing Solution	2021-02-24
- Management services	Sales & Marketing Solution	2021-02-19
- Management services	Sales & Marketing Solution	2021-02-18
- Management services	Sales & Marketing Solution	2021-02-02
- Help supply services	D&B Risk Solution	2021-02-01
- Information retrieval services	D&B Risk Solution	2021-01-27
- Prepackaged software	D&B Proprietary Score Request	2021-01-15
- Prepackaged software	Sales & Marketing Solution	2021-01-15
- Prepackaged software	Sales & Marketing Solution	2021-01-15
- Prepackaged software	Sales & Marketing Solution	2021-01-15
- Prepackaged software	Payment Report	2021-01-15
- Business services, nec	Sales & Marketing Solution	2020-12-08
- Business services, nec	Sales & Marketing Solution	2020-12-07
- Business services, nec	Corporate Linkage Request	2020-11-22
- Business services, nec	Corporate Linkage Request	2020-11-10
- Business services, nec	Corporate Linkage Request	2020-10-29
- Engineering services	D&B Risk Solution	2020-09-30
- Custom computer programming services	D&B Risk Solution	2020-09-29
- Management services	D&B Proprietary Score Request	2020-07-21
- Management services	Payment Report	2020-07-21
- Help supply services	D&B Risk Solution	2020-07-12
- Help supply services	D&B Risk Solution	2020-07-12
- Custom computer programming services	D&B Risk Solution	2020-06-17
- Custom computer programming services	D&B Risk Solution	2020-06-17
- Engineering services	D&B Risk Solution	2020-05-19
- Help supply services	D&B Risk Solution	2020-04-30
- Help supply services	D&B Risk Solution	2020-04-30
<b>PUBADMIN - Public Administration</b>		
- General government, nec	D&B Risk Solution	2021-02-03
- General government, nec	D&B Risk Solution	2020-07-30
- General government, nec	D&B Risk Solution	2020-05-22
- General government, nec	D&B Risk Solution	2020-05-18
<b>RETLTRD - Retail Trade</b>		
- Stationery stores	D&B Risk Solution	2020-11-17
- Computer and software stores	Sales & Marketing Solution	2020-06-20
- Computer and software stores	Sales & Marketing Solution	2020-06-02
- Computer and software stores	Sales & Marketing Solution	2020-06-01
- Computer and software stores	Sales & Marketing Solution	2020-05-30

TCEGS - Transportation, Communications, Electric, Gas and Sanitary Services

- Electric services

Supply Management Solution 2020-06-23

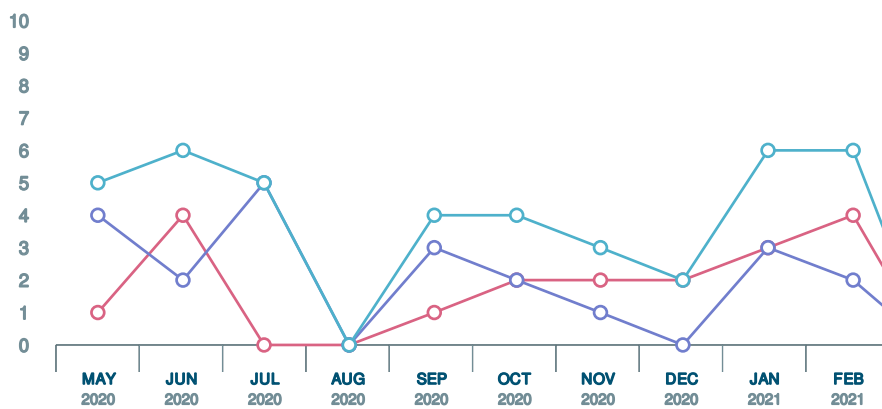
WHLSTRD - Wholesale Trade

- Office equipment	Sales & Marketing Solution	2020-10-02
- Office equipment	D&B Risk Solution	2020-10-02
- Office equipment	D&B Risk Solution	2020-10-02

FIR - Finance, Insurance and Real Estate

- Fire, marine, and casualty insurance	Sales & Marketing Solution	2020-09-23
- Insurance agents, brokers, and service	D&B Risk Solution	2020-09-09
- Insurance agents, brokers, and service	D&B Risk Solution	2020-05-07
- Investment advice	D&B Risk Solution	2020-04-29
- Insurance agents, brokers, and service	D&B Risk Solution	2020-04-28
- Investment advice	Corporate Linkage Request	2020-04-28

**Inquiries Trends - 12 Month**



**Top-Five-Inquiries**

**By SIC Sector**

Services	29
Finance, Insurance and Real Estate	6
Retail Trade	5
Public Administration	4
Wholesale Trade	3

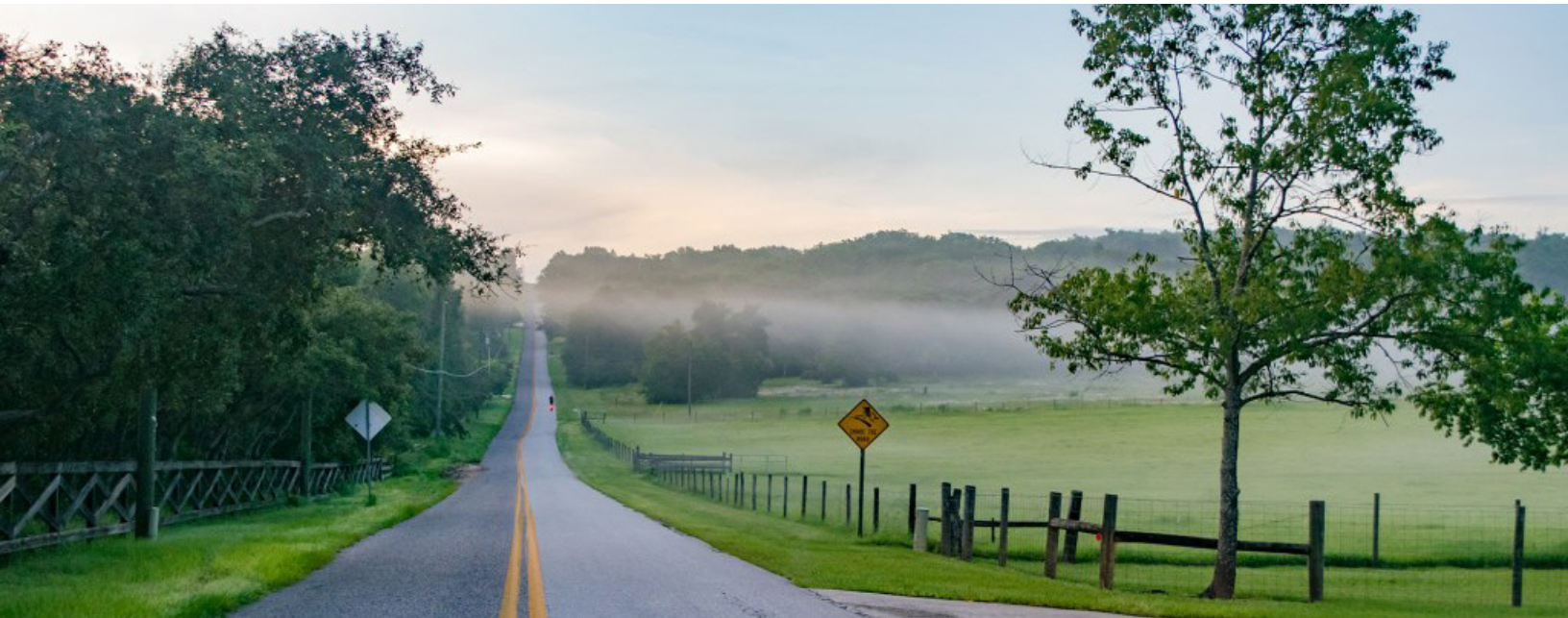
**By Report Type**

D&B Risk Solution	23
Sales & Marketing Solution	16
Corporate Linkage Request	4
D&B Proprietary Score Request	2
Payment Report	2

**All-Inquiries**

<b>Industry</b>	<b>Total Inquiries</b>	<b>Last 30 Days</b>	<b>Last 90 Days</b>	<b>Last 180 Days</b>	<b>Last 365 Days</b>
Transportation, Communications, Electric, Gas and Sanitary Services	1	0	0	0	1
Wholesale Trade	3	0	0	0	3
Retail Trade	5	0	0	1	5
Finance, Insurance and Real Estate	6	0	0	0	6
Services	29	2	8	18	29
Public Administration	4	0	1	1	4

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ADVISORY

2420 S. LAKEMONT AVENUE, SUITE 450  
ORLANDO, FL 32814  
ANSERADVISORY.COM