

The background of the entire page is a light blue color with a faint, white architectural blueprint pattern. The blueprint consists of various circular and rectangular shapes, lines, and hatching patterns, typical of a technical drawing. In the center of the page, there is a large white number '1'. Below the number, the words 'VENDOR PROFILE' are written in a bold, white, sans-serif font. This text is enclosed within two large, thick, orange brackets that extend outwards to the left and right edges of the page.

1

VENDOR PROFILE

1

VENDOR PROFILE

Statement of Interest & Understanding of Project

STATEMENT OF INTEREST

The Lake County Supervisors of Elections Administrative Office and Warehouse Facility which is set to be +/-50,000-square-foot ground up building is not your typical project. It requires a mix of experience in what is typically divided subsectors of the design market in regard to approach, program layout, security systems, circulation/flow, sustainable design, engineered systems and architectural design. This challenging construct of mixed specialties requires a creative and unique design team. This is not a prototype, and it is not a project type that can be pulled off the shelf of experience. It is integrating the most current technology and design experience at this moment in time while looking to the future to ensure the decisions being made today do not adversely impact the functioning efficiencies of the completed project in decades to come. The qualifications being sought after on this project require a non-conventional approach due to the non-conventional project type. LDG has the diverse experience with a strong presence in the federal/public sector while also being able to tap the experience of our industrial/warehousing and retail groups from the private sector. The team being assembled for this project strategically takes full advantage of this diversity and has pulled members from both groups. The public/federal group will bring the knowledge to align with the agency requirements, standard operating procedures, and underlying experienced required to successfully run this type of project whereas the industrial/warehousing/retail team members selected will bring the knowledge and creativity to handle the unique aspects. Along with the internal team, LDG has hand selected a team of professionals on this project that have the common interest in taking these challenges head on. As you will learn in looking at the project slip sheets and team members on each of the groups being presented, there is a diverse amount of experience and qualifications. We do not believe that this project is about bringing only public sector experience to the table. It is a non-conventional project that we strongly believe needs a non-conventional approach. The team being presented throughout this qualification package internally and externally is a team that that can successfully take on this challenge and fully execute this project.

UNDERSTANDING OF THE PROJECT

This project is estimated to be an approximately 50,000-square-foot ground up building with around 25,000-square-feet being allocated for administrative spaces and the remaining 25,000-square-feet being allocated for warehouse space. The overall completion of this project is slated for 2023, with the critical paths of the design and bidding phase being targeted to be completed within 12 months of the notice to proceed and approximately 14 months for the selected general contractor to complete the project from the notice to proceed.

The strategic process that is being deployed on this project is paramount in importance to ensure the overall success. The approach being established in this project has been set up to create milestone moments along a delineated timeline to ensure that all stakeholders can stay involved in the process to assist in critical decision each step of the way. The internal staff and external team being proposed has been strategically assembled based on our understanding of the project as outlined in all of the documentation received to date. On the LDG side this includes the integration of team members from our federal and public project sectors as well as staff from our industrial and retail teams from both the architectural and structural side as well as the civil side. Externally this includes professionals with a significant amount of public project experience in mechanical, electrical, plumbing, fire protection and security design as well as sustainable design. The technology being deployed for this project will include AutoCAD from the civil side of the project and REVIT for the building aspects. The team will also integrate programs such as NavisWorks for clash detection, Lumion and Neoscape to provide on demand renderings that will be driven by the REVIT model so as changes are made the impacts can be visually understood as they are happening. Asana will be utilized for the project management aspects of the project which will clearly delineate each task as well as the assignment of each team member to complete the task across the full timeline of the project. The team will also utilize the downloadable excel LEED® scorecard to weigh and determine the most strategic and cost-effective path to obtain LEED® Silver on the project prior to registering the project and documenting this information in the LEED® online database. As the LEED® documentation will require the submission of specific information that could potentially expose sensitive project security information, a continual monitoring of what points can be obtained will need to be balanced with what documentation can be disclosed.

1 **VENDOR PROFILE**

Statement of Interest & Understanding of Project

You may also find it interesting to note that our architects and engineers have designed secure compartmentalized information facilities (SCIFs) for various branches of the federal government. SCIFs are complete buildings or designated rooms that are ordinarily used for secret, top secret, etc., types of work. They are designed to not be penetrable by electronic surveillance or intrusion devices, cameras or microphones, etc., so that occupants of the facility can work reading and reviewing documents, conducting briefings, and other classified activities. The design of the walls and structure prevents break-ins and impedes direct assault, and the entire envelope of the space is surrounded by a Faraday Cage to prevent electromagnetic penetration. While your facility may not go to these extremes to prevent tampering with the contents of the rooms, our people certainly understand how to design facilities that will preserve your confidentiality and security to protect the voter's information.

1 VENDOR PROFILE

Firm Profile/Firm History

About Us

Larson Design Group (LDG) is a full-service architecture, interior design, multi-disciplined engineering, planning, and construction management firm providing the entire spectrum of consulting services for the buildings, infrastructure, retail, and transportation markets. LDG serves clients across the United States and Canada as well as Department of Defense and federal civilian agencies worldwide.

The scale and complexity of our projects ranges from due diligence reports to million-square-foot facilities. We are flexible and scalable, capable of providing complete one-stop shopping or unique boutique services.

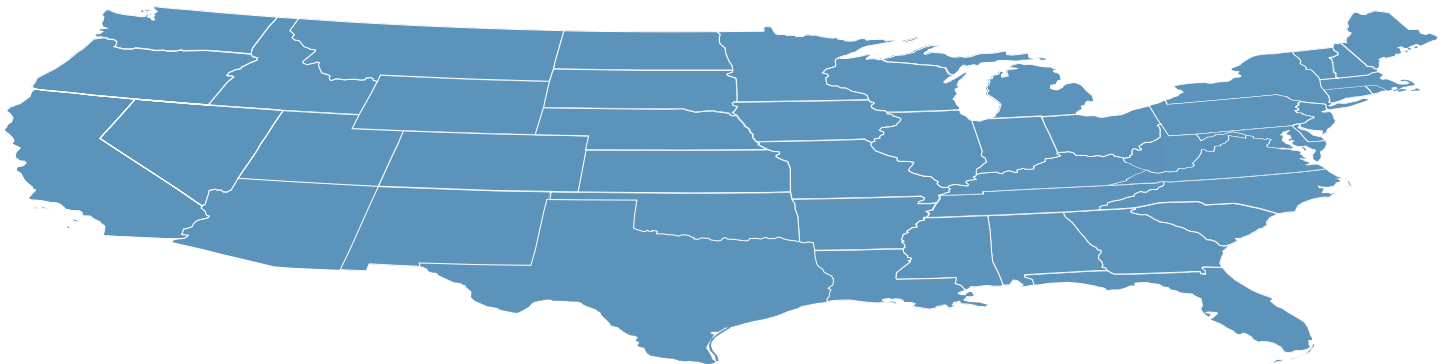
We form long-term relationships with our clients, earning their trust through years of quality repeat work. Our client list reads like a “who’s who” of American corporations, state agencies, water authorities and local municipalities, retail chain stores, design-build teaming partners, departments of transportation, various branches of the federal government, and many more.

LDG OVERVIEW

- Founded 1986
- 100% employee-owned
- \$48 million annual sales
- Nearly 400 personnel
- 13 offices in 6 states
- Nationwide, licensed in 50 states

Full-service Multi-disciplined
Program management Value-added
Client service excellence National

NATIONAL PRESENCE. LOCAL FOCUS.



OUR CORE VALUES



Client Service
Excellence



Teamwork



Learning



Innovation



Performance



Stewardship

Why LDG?

MULTI-DISCIPLINE DESIGN

- Architecture
- Interior Design
- Civil Engineering
- Landscape Architecture
- Surveying
- Structural Engineering
- Mechanical Engineering
- Electrical Engineering
- Plumbing Engineering
- Fire Protection

ADDITIONAL SERVICES PROVIDED

- Municipal Services
- Master Planning
- Building Information Modeling (BIM)
- LEED Certification
- Green Building Design
- Prototyping
- Land Development
- Survey
- Geotechnical
- Environmental
- Permitting
- Condition Assessment
- Due Diligence
- Feasibility Studies
- Design-Build Support
- Cost Estimating
- Sales Kits & Presentation Materials
- Asset Management
- 3D Scanning
- Traffic Studies
- Geospatial Information Systems (GIS)
- Highway Occupancy Permits (HOP)
- Traffic Engineering
- Road & Bridge Design
- Construction Administration & Inspection

100% Full Service

We are a full-service design firm providing architectural, interior design, civil, structural, mechanical, electrical, plumbing, and LEED® services in-house.



National Reach

We hold architectural and engineering licenses across the country.



Team Structure

We build dedicated, multi-disciplined teams focused on our clients' needs.



Experienced Staff

Our staff has a wide range of experience in light industrial, distribution, warehouse, big-box, and large vehicle maintenance facilities.



Innovative Technology

LDG employs the latest technology for planning and visualizing developments and how tenant buildings and spaces will be delivered.

Client Service Excellence

We, the staff of LDG, understand that client service is fundamentally linked to project outcomes.

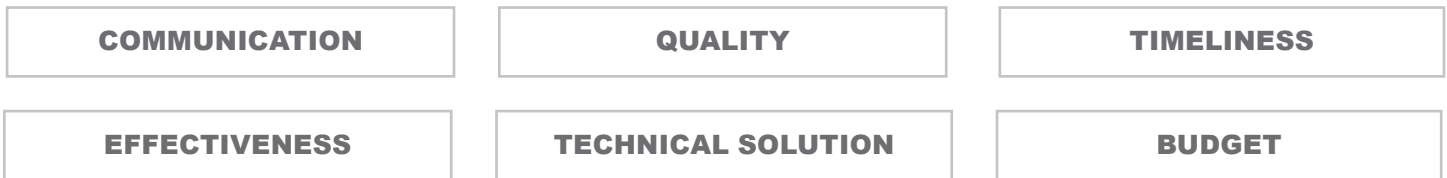
It is our intent to provide client service and technically accurate, quality work. In this spirit, we make our Declaration of Client Service:

- Establish strong partnerships by anticipating our clients' needs and working with them to determine project solutions;
- Provide effective, timely and responsive communication to clients and all project members;
- Ensure all project partners understand the requirements set forth in the project;
- Pursue continuous improvement through client feedback and collaboration.

This commitment is supported by Customer Follow Up, Inc. (CFU), a third-party firm that monitors our performance throughout the project process. This is one of the ways we use client feedback to pursue continuous service improvement.

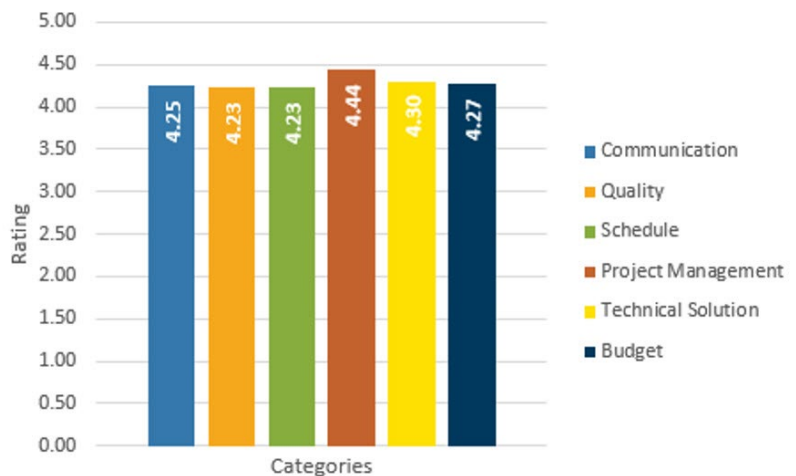
Since 2015, CFU has been gathering the feedback during the interviews of our clients. To date, CFU has completed 832 client interviews. They gather feedback on our project managers regarding communication, quality, timeliness, effectiveness, and technical solution, and budget adherence. Project managers are rated on a scale of 1 to 5 (1=unacceptable; 2=needs improvement; 3=meets expectation; 4=exceeds expectation; 5=outstanding).

OUR COMMITMENT TO CLIENT SERVICES



Average ratings in each category across all clients are 4+ (exceeding expectations)

Since 2015, this is how our clients rate us:



1 VENDOR PROFILE

Licences/Permits



FLORIDA DEPARTMENT OF STATE Division of Corporations

June 23, 2021

CSC

Having fulfilled the requirements of section 607.1503 or 617.1503, Florida Statutes, on June 21, 2021, this Certificate of Authority is hereby issued to LARSON DESIGN GROUP, INC., a Pennsylvania corporation, in accordance with said statute and assigned document number F21000003474. Please refer to this number whenever corresponding with this office.

To maintain "active" status with the Division of Corporations, an annual report must be filed yearly between January 1st and May 1st beginning in the year following the file date or effective date indicated above. If the annual report is not filed by May 1st, a \$400 late fee will be added.

A Federal Employer Identification Number (FEI/EIN) will be required when this report is filed. Apply today with the IRS online at:

<https://sa.www4.irs.gov/modiein/individual/index.jsp>.

Please notify this office if the corporate address changes.

Should you have any questions regarding this matter, please contact this office at (850) 245-6051.

Suzanne Hawkes
Regulatory II
Foreign Registration
Division of Corporations

Letter Number: 621A00014197

Account number: I20000000195

Amount charged: 70.00

www.sunbiz.org

Division of Corporations - P.O. BOX 6327 -Tallahassee, Florida 32314

1 VENDOR PROFILE

Licences/Permits



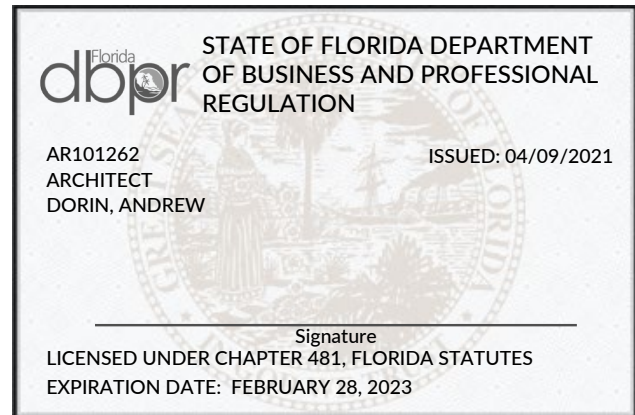
STATE OF FLORIDA DEPARTMENT OF BUSINESS AND PROFESSIONAL REGULATION

2601 BLAIR STONE ROAD
TALLAHASSEE FL 32399-0783

Congratulations! With this license you become one of the nearly one million Floridians licensed by the Department of Business and Professional Regulation. Our professionals and businesses range from architects to yacht brokers, from boxers to barbeque restaurants, and they keep Florida's economy strong.

Every day we work to improve the way we do business in order to serve you better. For information about our services, please log onto www.myfloridalicense.com. There you can find more information about our divisions and the regulations that impact you, subscribe to department newsletters and learn more about the Department's initiatives.

Our mission at the Department is: License Efficiently, Regulate Fairly. We constantly strive to serve you better so that you can serve your customers. Thank you for doing business in Florida, and congratulations on your new license!



Ron DeSantis, Governor

Julie I. Brown, Secretary

STATE OF FLORIDA DEPARTMENT OF BUSINESS AND PROFESSIONAL REGULATION BOARD OF ARCHITECTURE & INTERIOR DESIGN

LICENSE NUMBER: AR101262

EXPIRATION DATE: FEBRUARY 28, 2023

THE ARCHITECT HEREIN IS LICENSED UNDER THE
PROVISIONS OF CHAPTER 481, FLORIDA STATUTES

DORIN, ANDREW
1139 WILDMEADOW RUN
WINTER PARK FL 32792



ISSUED: 04/09/2021

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1 VENDOR PROFILE

Licences/Permits



10242865-AP-BD+C

CREDENTIAL ID

12 JUL 2011

ISSUED

09 JUL 2021

VALID THROUGH

GREEN BUSINESS CERTIFICATION INC. CERTIFIES THAT

Andrew Dorin

HAS ATTAINED THE DESIGNATION OF

LEED AP[®] Building Design + Construction

by demonstrating the knowledge and understanding of green building practices and principles needed to support the use of the LEED[®] green building program.

A handwritten signature in black ink that reads 'Mahesh Ramanujam'.

MAHESH RAMANUJAM
PRESIDENT & CEO, U.S. GREEN BUILDING COUNCIL
PRESIDENT & CEO, GREEN BUSINESS CERTIFICATION INC.

1 VENDOR PROFILE

Licences/Permits

3/3/2021

DBPR - GEHR, ROBERT JOSEPH; Doing Business As: LARSON ARCHITECTURAL GROUP, INC., Architect

4:03:30 PM 3/3/2021

Licensee Details

Licensee Information	
Name:	GEHR, ROBERT JOSEPH (Primary Name) LARSON ARCHITECTURAL GROUP, INC. (DBA Name)
Main Address:	1000 COMMERCE PARK DRIVE WILLIAMSPORT Pennsylvania 17701
License Mailing:	
LicenseLocation:	
License Information	
License Type:	Architect
Rank:	Architect
License Number:	AR92168
Status:	Current,Active
Licensure Date:	08/05/2004
Expires:	02/28/2023
Special Qualifications	Qualification Effective
Alternate Names	
View Related License Information	
View License Complaint	

<https://www.myfloridalicense.com/LicenseDetail.asp?SID=&id=B814D785B044184D8A02C3ADD8F3B5EC>

1

1 VENDOR PROFILE

Licences/Permits

3/10/2021

DBPR - MANNS, PAUL DANIEL, Professional Engineer

12:19:40 PM 3/10/2021

Licensee Details

Licensee Information

Name: **MANNS, PAUL DANIEL (Primary Name)**
Main Address: **494 HOLLOW ROAD
DARLINGTON Pennsylvania 16115**
County: **OUT OF STATE**
License Mailing:
LicenseLocation:

License Information

License Type: **Professional Engineer**
Rank: **Prof Engineer**
License Number: **83162**
Status: **Current,Active**
Licensure Date: **06/14/2017**
Expires: **02/28/2023**

Special Qualifications Qualification Effective

Electrical & Computer 06/14/2017

Alternate Names

[View Related License Information](#)

[View License Complaint](#)

2601 Blair Stone Road, Tallahassee FL 32399 :: Email: [Customer Contact Center](#) :: Customer Contact Center: 850.487.1395

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Under Florida law, email addresses are public records. If you do not want your email address released in response to a public-records request, do not send electronic mail to this entity. Instead, contact the office by phone or by traditional mail. If you have any questions, please contact 850.487.1395. *Pursuant to Section 455.275(1), Florida Statutes, effective October 1, 2012, licensees licensed under Chapter 455, F.S. must provide the Department with an email address if they have one. The emails provided may be used for official communication with the licensee.

However email addresses are public record. If you do not wish to supply a personal address, please provide the Department with an email address which can be made available to the public.

1 VENDOR PROFILE

Licences/Permits

4/23/2021

DBPR - SHEAFFER, CHRISTOPHER MICHAEL, Professional Engineer

7:55:37 AM 4/23/2021

Licensee Details

Licensee Information

Name: **SHEAFFER, CHRISTOPHER MICHAEL (Primary Name)**
Main Address: **334 E HOLLOW ROAD
MIDDLEBURG Pennsylvania 17842**
County: **OUT OF STATE**
License Mailing:
LicenseLocation:

License Information

License Type: **Professional Engineer**
Rank: **Prof Engineer**
License Number: **91278**
Status: **Current,Active**
Licensure Date: **04/20/2021**
Expires: **02/28/2023**

Special Qualifications

Civil **Qualification Effective**
04/20/2021

Alternate Names

[View Related License Information](#)

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2601 Blair Stone Road, Tallahassee FL 32399 :: Email: **Customer Contact Center** :: Customer Contact Center: 850.487.1395

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However email addresses are public record. If you do not wish to supply a personal address, please provide the Department with an email address which can be made available to the public.

ATTACHMENT 3 – REFERENCES FORM

21-0914

List no more than five projects which best illustrates qualifications relevant to the Solicitation. References must be less than five years old. LIST no more than two LAKE COUNTY GOVERNMENT PROJECTS (past, current, prime, and subcontractor) FIRST.

LARSON DESIGN GROUP (LDG)

PROJECT NAME: Republic Services Lewisville Hauling Company

Agency: Cambridge Companies

Address: 7580 E. Gray Road, Suite 202

City, State, Zip code: Scottsdale, AZ 85260

Contact Person: Monica Farrell

Title: National Business Development Manager

Email: monica@cambridgecoinc.com

Telephone: 480-216-9540

Project Cost: \$9,896,634

Contract Start and End Dates: May 2016 to July 2017

SCOPE of Project (list tasks, outlines or descriptions of items): LDG was the designer-of-record, under contract with Cambridge Companies for the design-build delivery of a new Republic Services 60-truck, hauling company project in Lewisville, Texas. LDG provided overall design and project management; structural, mechanical, electrical and plumbing engineering; fire protection design, and interior design services. Additionally, LDG was responsible for oversight, quality management and direct subcontracting for architectural services. The project consists of a new, 22,010-square-foot concrete masonry unit (CMU) masonry and steel-framed, single-story structure made up of a 13,004-square-foot high-bay vehicle maintenance area, which is connected to a 9,006-square-foot administration/office space. The building also included driver areas, a breakroom, a dispatch area, and locker/shower rooms.

PROJECT NAME: Republic Services Denver Hauling Facility

Agency: Republic Services

Address: 18500 N Allied Way

City, State, Zip code: Phoenix, AZ 85054

Contact Person: Baidy Lo

Title: Senior Manager - Infrastructure and Construction

Email: BLo@republicservices.com

Telephone: 480-708-5223

Project Cost: \$9,771,903

Contract Start and End Dates: April 2018 to December 2021

SCOPE of Project (list tasks, outlines or descriptions of items): LDG was the designer-of-record, providing full A/E design services for the design-bid-build delivery of a new, 21,700-square-foot, \$9.8 million vehicle maintenance shop with office, administration, and driver support areas for the Republic Services Denver Hauling Company. LDG provided complete A/E services including architecture and interior design; mechanical, electrical, plumbing, and structural engineering; cost estimating, sustainable design (goal of LEED Silver), permitting, and bid

ATTACHMENT 3 – REFERENCES FORM

21-0914

assistance. Additionally, the LDG design team coordinated all design aspects with Republic's nationwide specialty subcontractors and vendors involved in the project including shop equipment, fueling, CNG, furniture, AV/data, and security.

PROJECT NAME: OCTA Hydrogen Fueling Station

Agency: Trillium

Address: 2929 Allen Parkway, Suite 4100

City, State, Zip code: Houston, TX, 77019

Contact Person: Carson Hoyt

Title: Engineering Manager

Email: cjhoyt@trilliumcng.com

Telephone: 801-550-2934

Project Cost: \$5,000,000

Contract Start and End Dates: March 2018 to July 2020

SCOPE of Project (list tasks, outlines or descriptions of items): LDG served as engineering consultant to partner developer Trillium for the design and construction of a hydrogen vehicle fueling station for the Orange County Transit Authority (OCTA) in Santa Ana, California. The Santa Ana station, one of a handful currently in operation in California, provides hydrogen fuel for OCTA public transportation buses that have converted to run on the environmentally-friendly, clean-burning fuel option. The facility is one of the largest hydrogen fueling stations in the country, dispensing 1,500 kg/day with the capabilities of increasing to 3,000 kg/day. As a fueling station this size is not commonly constructed -, special techniques were utilized to maintain quality fueling. The techniques included designing and installing refrigerant and expansion loops underground to maintain optimal temperature of the hydrogen during fueling and the complex integration of the hydrogen dispensers within an existing fueling island with CNG and diesel dispensers. A special code review with authorities and suppliers was provided to design a safe, compliant fueling area.

PROJECT NAME: TBS Fire Station at Marine Corps Base Quantico

Agency: Archer Western Federal JV

Address: 929 W. Adams Street

City, State, Zip code: Chicago, IL 60607-3021

Contact Person: Megan L. Smith

Title: Director of Preconstruction

Email: mesmith@walshgroup.com

Telephone: 301-347-4693

Project Cost: \$19,300,000

Contract Start and End Dates: August 2019 to December 2021

SCOPE of Project (list tasks, outlines or descriptions of items): LDG provided site, building, and traffic engineering as a member of the design team for a new single-story 25,000-square-foot The Basic School (TBS) Fire Station facility at Marine Corps Base Quantico, Virginia. The facility includes a crew residential area, offices, apparatus bays, and support spaces such as lockers, laundry, a fitness room, dispatch, training room, testing, and conference rooms. The site

ATTACHMENT 3 – REFERENCES FORM

21-0914

includes staff, visitor and emergency vehicle parking, force protection measures, landscaping and the associated site improvements to support the fire station. LDG's site design services included determining the building's orientation, anti-terrorism/force protection (AT/FP) measures, site grading, vehicle and pedestrian circulation, erosion and sediment control plans, and utility coordination. Building engineering services involved the foundation and framing as well as LEED certification. Traffic engineering focused on tying the new fire station into the existing road network via a newly design traffic circle in the vicinity of the project site.

PROJECT NAME: F-35A Integrated Training Center

Agency: The Korte Company

Address: 12441 US Highway 40, PO Box 146

City, State, Zip code: Highland, IL 62249

Contact Person: Brett Droy

Title: Project Manager

Email: brett.droy@korteco.com

Telephone: 618-407-7504

Project Cost: \$31,295,038

Contract Start and End Dates: May 2019 to April 2021

SCOPE of Project (list tasks, outlines or descriptions of items): LDG provided civil and structural engineering as a member of a design-build project delivery team for the new F-35A Integrated Training Center Academics Building at Eglin Air Force Base, Florida. The one-story, 85,510-square-foot maintenance training facility includes academic classrooms, virtual trainers, various aircraft mockups and administrative/operations areas in addition to building support functions including mechanical, electrical, fire protection and communications equipment rooms. LDG services included site civil, landscaping, geotechnical, structural foundations, slab-on-grade, and under-slab mechanical, electrical, telecommunications, fire protection, plumbing design, architecture, interior design, structural mechanical, electrical, plumbing, telecommunications, AT/FP, and fire protection systems. Software packages used during the design included Dr. Checks, SpecsIntact, and Tilt-Werks.