

SECTION **5**

FINANCIAL STABILITY

RFQ 21-0914 - SUPERVISOR OF
ELECTIONS BUILDING DESIGN SERVICES



ARCHITECTS

FINANCIAL STABILITY

IBERIABANK

1901 Edgewater Drive
Orlando, FL 32804

www.iberiabank.com

09/07/2021

Lake County
315 W Main St, Suite 441
Tavares, FL 32778

Subject: KZF Design LLC
DBA KMF Architects
839 N Magnolia Ave, Orlando, FL 32803

To whom it may concern,

KZF Design LLC, DBA KMF Architects has held their financial account at IBERIABANK (previously Old Florida National Bank) since January, 2012. Since that time they have maintained a positive balance.

Based upon our history with KZF Design LLC, DBA KMF Architects, we consider them to be financially stable and in good standing.

Respectfully submitted,

Zach Steele
Assistant Branch Manager
(407) 843-4010
IberiaBank
1901 Edgewater Dr
Orlando, FL 32804

KMF ARCHITECTS



FINANCIAL CAPACITY

TLC Engineering Solutions is a financially strong company that is now in its 66th year of providing services. In 2020, TLC had revenue approaching \$70 million and has been profitable for the past 20 years.

TLC's financial strength is reflected in its banking relationship with JP Morgan Chase. As part of our banking relationship, TLC currently has a \$4 million unsecured line of credit with an interest rate of less than Prime and a current balance of zero.

Our Balance Sheet reveals assets of \$40 million, with over \$20 million in Shareholder Equity. TLC is a C-Corp incorporated in the State of Florida. TLC's financial statements are reviewed annually by an outside accounting firm who also prepares our firm's Federal and State tax returns, as well as an annual audit TLC's overhead rate.

RESOURCES

TLC Engineering Solutions has the capacity and depth of seasoned personnel to provide the required engineering services for this project. Our total staff of 400 brings a rich blend of expertise that will allow us to apply the appropriate in-house talent to bear on any concern or situation during the design process. We have in-house resources to quickly assign engineers and designers for supporting structural, mechanical, electrical, plumbing, fire protection, energy modeling, acoustics, technology systems, LEED consulting, and commissioning.

TLC Engineering Solutions, Inc.

A handwritten signature in blue ink that reads "Gary C. Krueger".

Gary C. Krueger, PE, LEED AP BD+C, GGP
Vice President



1012 Emmet Street, Suite A
Kissimmee, Florida 34741
(407) 846-1216
www.kpmfranklin.com

September 14, 2021

Bill Ponko, CPPB
Contracting Officer Title
Lake County Office of Procurement Services
P.O. Box 7800
315 W. Main St., Suite 441
Tavares, FL 32778

Dear Mr. Ponko:

KPM Franklin asserts this statement of financial stability to indicate that our firm has the necessary resources (human and financial) to provide the services at the level required by the County, per the details outlined through the scope of work and the requirements of this solicitation.

Should it be necessary, we would be able to provide the County with financial documentation, including an up-to-date financial audit.

Sincerely,
KPM Franklin

Robert Moon, PE
CEO and Principal

coyle & caron
landscape architecture

coyle & caron
landscape architecture

Coyle & Caron Inc | 236 Pasadena Place Orlando FL 32803 USA

14 September 2021

Office of Procurement Services
P.O. Box 7800
315 W. Main Street, Suite 441
Tavares, FL 32778

Re: RSQ 21-0914, Supervisor of Elections Building Design

To Whom It May Concern:

Coyle and Caron, Inc., has the necessary human and financial resources to provide Landscape Architectural Services at the level required by Lake County for RSQ 21-0914.

We are happy to provide documentation upon request.

Sincerely yours,

Coyle & Caron, Inc.



Sally Coyle, President



September 14, 2021

Office of Procurement Services
315 W. Main Street
4th Floor, Room 441
Tavares, Florida 32778

Attention: Bill Ponko, CPPB
Contracting Officer, Lake County Procurement Services

Subject: Supervisor of Elections Building Design
RSQ Number 21-0914
Financial Stability Statement

Dear Mr. Ponko:

Geotechnical and Environmental Consultants, Inc. (GEC) has reviewed the Request for Statement of Qualifications for the above subject RSQ. Geotechnical and Environmental Consultants, Inc. (GEC) has the necessary resources, both human and financial, to provide the services at the level required by the County. A financial statement, a certified audit, or a third party prepared financial statement can be provided to the County upon request.

Sincerely,

GEOTECHNICAL AND ENVIRONMENTAL CONSULTANTS, INC.

Rachel F. André, P.E.
President

RFA/tm



September 27, 2021

Re: Supervisor of Elections Building Design Services 21-0914 New Letterhead

To Whom it May Concern:

VHB has the necessary resources (human and financial) to provide the services at the level required by the county.

Sincerely,

VHB

A handwritten signature in black ink, reading "Shannon Ruby Julien".

Shannon Ruby Julien
Director of Energy and Environmental Services

Engineers | Scientists | Planners | Designers

225 E. Robinson Street, Suite 300, Landmark Center Two, Orlando, Florida 32801
P 407.839.4006 F 407.839.4008 www.vhb.com