





HKS Financial Stability

As a privately owned Subchapter S Corporation, HKS' financial statement is confidential. However, in addition to the information provided below, we are willing to discuss our financial status with your financial representatives.

The firm has a \$50 million line of credit at J.P. Morgan Chase & Company Bank at a below prime-lending rate. In addition, we have a 4A2 credit rating with Dun & Bradstreet, which is one of the highest credit ratings for a firm of our size. HKS' Dun & Bradstreet number is 05-084-7490.



Please feel free to contact the following individual if a banking reference is needed. HKS' primary banking relationship is J.P. Morgan Chase & Company Bank. Our representatives are

- Madeline Roeder, Commercial Banker 214 965 2148 / madeline.roeder@chase.com
- Gabriel Arizmendi, Associate Relationship Manager 972 367-1045 / gabriel.arizmendi@us.hsbc.com
- Kristen Wells, Senior Underwriter 214 965 3977 / kristen.m.wells@chase.com

HKS Commitment

Our promise to you is that we will be fully engaged with you throughout the project and beyond delivery. Before we take on any new assignment, we assess whether our goals and resources are aligned with yours.

We commit our resources and knowledge as a trusted advisor and a partner with Lake County to accomplish the facility goals of your campus. HKS has the in-house resources and staff to provide a wide range of design services - as well as manage a specialized consultant team that may be necessary for certain assignments. This depth of knowledge and understanding of your issues can also expand the capabilities of your facilities staff. HKS is confident we have the experience and capability to successfully accomplish your project design needs.

BBM Structural Engineers operates as a financially stable and debt free company. The firm has adequate personnel and workload to provide required services at the level required. BBM has never failed to complete any project within the required timeframe.

BBM's Dunn & Bradstreet number is 020295697.

Bonnett Design Group, LLC

Bonnett Design Group is an established Florida Corporation operating in good standing since 2018. The firm has substantial economic resources to sustain operations at a high level and are proud of our growing staff of Landscape Architects and Designers. Our current resources would permit the firm to provide the required services as stated within the Request for Qualifications.

Klima Weeks Civil Engineering, Inc.

Klima Weeks Civil Engineering, Inc. is a financially stable corporation with the necessary resources, both human and financial, to provide the services identified in this RSQ at the level required by Lake County Government.

We understand that the County reserves the right to request a financial statement, a certified audit, or a third party prepared financial statement, and will provide such documents if requested. We understand the County reserves the right to use a third-party company to verify financial information.

Klima weeks is proud to affirm that no liquidated damages, penalties, liens, defaults, cancellations of contract or termination of contract have been imposed, were sought to be imposed, threatened or filed against our organization.

Matern Professional Engineering

Douglas P. Matern founded Matern Professional Engineering in 1984 and maintained sole ownership until 2013. Since then three senior managers have become shareholders. Our Executive Committee, consisting of Douglas P. Matern, Ryan Strandquest and Adrian Baus, oversees the financial health for the firm. Our 37 years of experience backs up the claim of stability and business continuity. We have always maintained a very conservative fiscal approach in our business philosophy and have little debt. We are a small firm with revenues of around \$10 million (2020). In addition, we have a credit line that we pleased to say we have never had to draw on.

With a strong and consistent management team; dedicated and experienced staff; and effective inhouse quality control, we are committed to the quality engineering and customer service you require for a Supervisor of Elections Facility.

We are a client centric firm that prides itself on truly listening to the needs of our clients. We are committed to quick responses, complete flexibility, and pragmatic decision making in our endeavor to "engineer building systems that work for you".

TAGS Engineering

Tags Engineering has been providing engineering consulting in the areas of mechanical, electrical, plumbing, fire protection and sustainability for more than 5 years. Tugce Agsak has maintained the sole ownership of the company since she started it in August 2016. The company assets have been growing constantly since its inception and have recently reached the milestone of \$1M with no current debt.

Tags Engineering has been recently ranked #27 by OBJ in Central Florida Women-Owned Business list ranked by gross revenue. Both financial and income statements support the stability and continuity of the company. Tags Engineering has been leaving a positive mark in the market with more than 60+ years of combined team members experience in engineering design. Tags has a diversified list of repetitive Clients as a result of high-quality drawings and timely service since its start. As an example, Tags has been under a continuing MEP design contract for Orange County Government since 2017. Tags has assisted the Prime Consultant on multiple projects ranging from design studies to full HVAC renovation projects.

Please do not hesitate to call me at (407) 463-9568 or e-mail me at Tugce. Agsak@tagsengineer.com if you need any financial documentation.

